



BID AWARD PANEL CONTRACT AWARD

Award of Doc4744106207 to Direct Construction Company Limited for the Fencing, Boarding or Blocking of Openings in Buildings and Structures and Draining of Swimming Pools and Stagnant Water for Municipal Licensing and Standards

Date: June 12, 2025
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Request for Quotation Doc4744106207

Description:

For the non-exclusive supply of all labour, equipment and material necessary for Fencing, Boarding or Blocking of Doors, Windows and other Openings in Buildings and Structures, and Draining of Swimming Pools and Stagnant Water, at Various Locations within the City of Toronto, as and when required for the Municipal Licensing and Standards Division. The award is for an initial contract period of one (1) year from the date of award to June 30th, 2026 with the option to renew the contract for four (4) additional separate one (1) year periods, at the sole discretion of the City and subject to budget approval.

Should the option(s) be exercised the Executive Director, Municipal Licensing and Standards will request the Chief Procurement Officer to process the renewals under the same terms and conditions.

Recommended Supplier:
Direct Construction Company Limited

Contract Award Value:
\$196,119 net of all applicable taxes and charges
\$221,615 including HST and all applicable charges
\$199,571 net of HST recoveries

Contract is expected to start on July 1, 2025 and end on June 30, 2026.

Option Year 1: July 1, 2026 - June 30, 2027
\$202,003 net of all applicable taxes and charges
\$228,263 including all applicable taxes and charges
\$205,558 net of HST recoveries

Option Year 2: July 1, 2027 - June 30, 2028
\$208,063 net of all applicable taxes and charges
\$235,111 including all applicable taxes and charges
\$211,725 net of HST recoveries

Option Year 3: July 1, 2028 - June 30, 2029
\$214,305 net of all applicable taxes and charges
\$242,164 including all applicable taxes and charges
\$218,076 net of HST recoveries

Option Year 4: July 1, 2029 - June 30, 2030
\$220,734 net of all applicable taxes and charges
\$249,429 including all applicable taxes and charges
\$224,619 net of HST recoveries

The total potential contract award identified in this report, including all option periods, is \$1,176,582 including all applicable taxes and charges and \$1,041,224 net of all applicable taxes and charges. The total potential cost to the City including all option periods is \$1,059,549 net of HST recoveries.

The cost calculation for the option periods reflect an estimated three (3) percent Consumer Price Index (CPI) adjustment applied annually to the annual cost after the initial year.

FINANCIAL IMPACT

The total potential contract award identified in this report, including all option periods, is \$1,176,582 including all applicable taxes and charges and \$1,041,224 net of all applicable taxes and charges. The total potential cost to the City including all option periods is \$1,059,549 net of HST recoveries.

Funding for this contract is available in the 2025 Operating Budget for Municipal Licensing and Standards and additional funding will be included in its 2026 Operating Budget Submission. Should the City exercise the option(s) to renew for a further four (4) separate one (1) option year periods, then additional funding will be included in the 2026-2030 Operating Budget submissions of Municipal Licensing and Standards. Funding details follow in Table 1.

Table 1: Financial Impact Summary of Recommended Contract Refer to Attachment 1.

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the information as presented in the Financial Impact Section.

SOLICITATION SUMMARY

Solicitation Issued: January 29, 2025
Number of Addenda Issued: Three (3)
Number of Bids: Six (6)

Solicitation Closed: February 28, 2025

Table 2: Summary of Bids Received including bid price

Supplier Name	Bid Price (excluding H.S.T.)
Direct Construction Company Limited	\$196,119.05
Cosar GC PM	\$213,386.10
Sure General Contractors Inc.	\$225,971.20
Armour Restoration Inc.	\$246,885.00
Andrew Elijah De Rose*	\$455,795.00
South Central Inc.	\$734,560.75

* Supplier was found non-compliant with mandatory requirements

DIVISION CONTACTS

Marie Reid, Manager, Infrastructure and Development Services, Purchasing Client Services, Purchasing and Materials Management, 416-397-5187, Email: Marie.Reid@toronto.ca

Stephanie Moosaie, Senior Operations and Financial Analyst, Municipal Licensing and Standards, 416-397-0430, Stephanie.Moosaie@toronto.ca

Janet Heng, Program Manager Service Operational Support, Municipal Licensing and Standards, 416-392-9082, Janet.Heng@toronto.ca

Lorraine Chua, Program Manager Service Operational Support, Municipal Licensing and Standards, 416-338-3594, Lorraine.Chua@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

- the firm recommended for award is the Supplier with the lowest bid meeting specifications or the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the Solicitation;
- the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer

ATTACHMENTS

Attachment 1: Financial Impact Table