



BID AWARD PANEL CONTRACT AWARD

Award of Doc5074031114 to ZPro Solutions Canada Inc., for the Phase 1 implementation of the IBM Maximo Work and Asset Management (EWMS) for Toronto Water Division

Date: June 19, 2025
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Request for Proposal Doc5074031114

Description:
This Request for Proposal is for the Phase 1 implementation of the IBM Maximo EWMS for Toronto Water Division. The term of the agreement is to be for a period thirty-six (36) months. Resulting from Request for Supplier Qualification Doc4348716584.

Recommended Supplier:
ZPro Solutions Canada Inc.

Contract Award Value:
\$3,825,242 net of all applicable taxes and charges
\$4,322,524 including HST and all applicable charges
\$3,892,567 net of HST recoveries

Contract is expected to start on July 1, 2025 and end on June 30, 2028.

FINANCIAL IMPACT

The total contract award identified in this report is \$4,322,524 including all applicable taxes and charges. The cost to the City is \$3,892,567 net of HST recoveries.

Funding is available in the 2025-2034 Capital Budget and Plan for Technology Services Division. Additional funding details follow in Table 1.

Table 1: Financial Impact Summary of Recommended Contract

Period	WBS Account / Cost Centre	Total (Net of HST Recoveries)
Date of award to December 31, 2025	CIT051-01 G/L 4038	\$1,482,650
January 1, 2026 to December 31, 2026	CIT051-01 G/L 4038	\$2,215,289
January 1, 2027 to December 31, 2027	CIT051-01 G/L 4038	\$194,628
January 1, 2028 to June 30, 2028	CIT051-01 G/L 4038	\$0
Total		\$3,892,567

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the information included in the Financial Impact section.

SOLICITATION SUMMARY

Solicitation Issued: March 17, 2025
Number of Addenda Issued: Three (3)
Number of Bids: Two (2)

Solicitation Closed: April 23, 2025

Table 2: Summary of Bids Received

Supplier Name
Starboard Consulting, LLC
ZPro Solutions Canada Inc.

DIVISION CONTACTS

Marianne Gonzalez Angulo, Acting Manager, Corporate Purchasing
416-338-3109, Marianne.GonzalezAngulo@toronto.ca

Allan Foster, Project Director, Technology Services
416-397-9762, Allan.Foster@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. the firm recommended for award is the Supplier with the lowest bid meeting specifications or the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the Solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer