



BID AWARD PANEL CONTRACT AWARD

Award of Doc4781406813 to Lunar Contracting Inc. for the supply and delivery of Fire Station Appliances for Toronto Fire Services

Date: July 10, 2025
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Request for Quotation, Doc4781406813

Description:
For the non-exclusive supply and delivery of Fire Station appliances including all labour, materials, parts and equipment, travel, and supervision necessary to provide delivery, and setting in place of appliances and certain services to the City of Toronto Fire Services for a period of one (1) year, with the option to renew the Contract on the same terms and conditions for an additional four (4) separate one (1) year periods.

Should the option(s) be exercised, then the Fire Chief and General Manager will request the Chief Procurement Officer to process the renewals under the same terms and conditions.

Recommended Supplier:
Lunar Contracting Inc.

Contract Award Value:
\$378,834 net of all applicable taxes and charges (including 20% for Miscellaneous)
\$428,082 including HST and all applicable charges.
\$385,501 net of HST recoveries

Contract is expected to start on July 1, 2025 and end June 30, 2026.

Option Year 1: July 1, 2026 to June 30, 2027
\$390,199 net of all applicable taxes and charges (including 20% for Miscellaneous)
\$440,925 including all applicable taxes and charges.
\$397,067 net of HST recoveries

Option Year 2: July 1, 2027 to June 30, 2028

\$401,905 net of all applicable taxes and charges (including 20% for Miscellaneous)

\$454,153 including all applicable taxes and charges.

\$408,979 net of HST recoveries

Option Year 3: July 1, 2028 to June 30, 2029

\$413,962 net of all applicable taxes and charges (including 20% for Miscellaneous)

\$467,777 including all applicable taxes and charges.

\$421,248 net of HST recoveries

Option Year 4: July 1, 2029 to June 30, 2030

\$426,381 net of all applicable taxes and charges (including 20% for Miscellaneous)

\$481,811 including all applicable taxes and charges.

\$433,885 net of HST recoveries

The total potential contract award identified in this report, including all options years is \$2,011,281 net of applicable taxes and charges and \$2,272,748 including all applicable taxes and charges. **The total potential cost to the City, including all option years, is \$2,046,680 net of HST recoveries.**

The above cost calculations reflect an estimated 3% in Consumer Price Index adjustment applied annually to the yearly cost after the initial year.

FINANCIAL IMPACT

The total potential contract award identified in this report is \$2,272,748 including all applicable taxes and charges. The total potential cost to the City is \$2,046,680 net of HST recoveries. Contract terms are provided in Table 1 below:

Table 1: Financial Impact Summary Recommended Contracts (net of HST recoveries)

Cost Centre	Contract Term	Total Net of HST Recoveries
FR0017 / GL 3050	Initial Term: July 1, 2025, to December 31, 2025	\$194,344
	Initial Term: January 1, 2026, to June 30, 2026	\$191,158
	Option Year 1: July 1, 2026, to June 30, 2027	\$397,067
	Option Year 2: July 1, 2027, to June 30, 2028	\$408,979
	Option Year 3: July 1, 2028, to June 30, 2029	\$421,248
	Option Year 4: July 1, 2029, to June 30, 2030	\$433,885
Total Net of HST Recoveries		\$2,046,680

Budget requirements are provided in Table 2 below:

Table 2: Financial Impact Summary Recommended Contracts (Calendarized)

Cost Centre	Contract Term	Total Net of HST Recoveries
FR0017 / GL 3050	2025	\$194,344
	2026	\$391,332
	2027	\$402,505
	2028	\$415,730
	2029	\$427,619
	2030	\$215,150
Total Net of HST Recoveries		\$2,046,680

Funding for 2025 is available in the 2025 Operating Budget for Toronto Fire Services.

Should the City choose to exercise its option to renew for the additional four (4) separate one (1) year periods, then appropriate additional funding, if needed, will be included in the Operating Budget Submissions for Fire Services for 2026 through 2030.

The Chief Financial Officer and Treasurer has reviewed this report and agrees with information included in the Financial Impact section.

SOLICITATION SUMMARY

Solicitation Issued: January 16, 2025

Solicitation Closed: March 21, 2025

Number of Addenda Issued: three (3)

Number of Bids: three (3)

Table 2: Summary of Bids Received including bid price

Supplier Name	Bid Price (excluding H.S.T)
Lunar Contracting Inc.	\$315,695.00
Superior Air Systems Ltd.	\$543,772.00
1638166 Ontario Inc.	\$591,387.35

DIVISION CONTACTS

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COMMENTS

For the recommended contract award, the following requirements have been met:

a. the firm recommended for award is the Supplier with the lowest bid meeting specifications or the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the Solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer