



BID AWARD PANEL CONTRACT AWARD

Award of Doc5074518176 to Profire Emergency Equipment Inc for the supply and delivery of device components and parts for Smeal Aerial and Pumper Trucks to the City of Toronto's Fire Services (TFS) Division

Date: July 17, 2025
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Request for Quotation, Doc5074518176

Description:
For the non-exclusive supply and delivery of device components and parts for Smeal Aerial and Pumper Trucks to the City of Toronto's Fire Services (TFS) Division for a period of one (1) year from Date of Award, with the option in favour of the City to extend the agreement on the same terms and conditions for an additional term of up to four (4) separate one (1) year periods.

Should the option(s) be exercised, then the Fire Chief and General Manager will request the Chief Procurement Officer to process the renewals under the same terms and conditions.

Recommended Supplier:
Profire Emergency Equipment Inc

Contract Award Value:
\$338,621 net of all applicable taxes and charges (including 20% for Miscellaneous Items)
\$382,642 including HST and all applicable charges.
\$344,581 net of HST recoveries

Contract is expected to start on August 1, 2025 and end on July 31, 2026.

Option Year 1: August 1, 2026 to July 31, 2027

\$348,780 net of all applicable taxes and charges (including 20% for Miscellaneous Items)

\$394,121 including all applicable taxes and charges.

\$354,918 net of HST recoveries

Option Year 2: August 1, 2027 to July 31, 2028

\$359,243 net of all applicable taxes and charges (including 20% for Miscellaneous Items)

\$405,945 including all applicable taxes and charges.

\$365,566 net of HST recoveries

Option Year 3: August 1, 2028 to July 31, 2029

\$370,020 net of all applicable taxes and charges (including 20% for Miscellaneous Items)

\$418,123 including all applicable taxes and charges.

\$376,533 net of HST recoveries

Option Year 4: August 1, 2029 to July 31, 2030

\$381,121 net of all applicable taxes and charges (including 20% for Miscellaneous Items)

\$430,667 including all applicable taxes and charges.

\$387,829 net of HST recoveries

The total potential contract award identified in this report, including all options years is \$1,797,785 net of all taxes and \$2,031,498 including all applicable taxes and charges.

The total potential cost to the City, including all option years, is \$1,829,426 net of HST recoveries.

The above cost calculations reflect an estimated 3% in Consumer Price Index adjustment applied annually to the yearly cost after the initial year.

FINANCIAL IMPACT

The total potential contract award identified in this report is \$2,031,498 including all applicable taxes and charges. The total potential cost to the City is \$1,829,426 net of HST recoveries.

Funding for 2025 is available in the 2025 Operating Budget for Toronto Fire Services. Funding for the contract beyond 2025, including option years, should they be exercised, will be included in the Operating Budget submissions for Toronto Fire Services for 2026 through 2030, as required.

The contract terms are tabled in Table 1 below.

Table 1: Financial Impact Summary Recommended Contracts (net of HST recoveries)

Cost Centre	Contract Term	Net of HST Recoveries
FR0025 / GL 2120	Initial Term –Year 1: August 1, 2025, to December 31, 2025	\$144,287
	Initial Term –Year 1: January 1, 2026, to July 31, 2026	\$200,294
	Option Year 1: August 1, 2026, to July 31, 2027	\$354,918
	Option Year 2: August 1, 2027, to July 31, 2028	\$365,566
	Option Year 3: August 1, 2028, to July 31, 2029	\$376,533
	Option Year 4: August 1, 2029, to July 31, 2030	\$387,829
	Grand Total	\$1,829,426

Financial impacts of the proposed contract are tabled in Table 2 below:

Table 2: Financial Impact Summary by Calendar Year (net of HST recoveries)

Cost Centre	Budget Year	Net of HST Recoveries
FR0025 / GL 2120	2025	\$144,287
	2026	\$348,909
	2027	\$358,956
	2028	\$370,579
	2029	\$381,263
	2030	\$225.432
	Grand Total	\$1,829,426

The Chief Financial Officer and Treasurer has reviewed this report and agrees with information included in the Financial Impact section.

SOLICITATION SUMMARY

Solicitation Issued: April 17, 2025

Solicitation Closed: May 21, 2025

Number of Addenda Issued: none

Number of Bids: one (1)

Table 3: Summary of Bids Received including bid price

Supplier Name	Bid Price (excluding H.S.T)
Profire Emergency Equipment Inc.	\$282,184.26*

*Bid Price does not contain the 20% miscellaneous items

DIVISION CONTACTS

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Kevin Hamilton, Division Chief Fire Services Division, 416-338-7198, kevin.hamilton@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

- a. the firm recommended for award is the Supplier with the lowest bid meeting specifications or the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the Solicitation;
- b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:
 1. for a contract funded by the operating budget, 5 years or less including any option years; or
 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer