



BID AWARD PANEL CONTRACT AWARD

Award of Doc5046216812 to Visiontec 2008 Ltd for the supply and delivery of Various Chemical and Gas Detection Equipment for Toronto Fire Services

Date: August 14, 2025
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Request for Quotation, Doc5046216812

Description:
For the non-exclusive supply and delivery of Various Chemical and Gas Detection equipment for the City of Toronto's Fire Services Division for a period of one (1) year from the date of award, with the option to renew the Contract on the same terms and conditions for an additional four (4) separate one (1) year periods.

Should the option(s) be exercised, then the Fire Chief and General Manager will request the Chief Procurement Officer to process the renewals under the same terms and conditions.

Recommended Supplier:
Visiontec 2008 Ltd - Table A, B, and C

Contract Award Value:
\$882,451 net of all applicable taxes and charges (including 20% for Miscellaneous Items)
\$997,170 including HST and all applicable charges.
\$897,982 net of HST recoveries

Contract is expected to start on September 1, 2025 and end August 31, 2026.

Option Year 1: September 1, 2026 to August 31, 2027
\$790,945 net of all applicable taxes and charges (including 20% for Miscellaneous Items)
\$893,768 including all applicable taxes and charges.

\$804,866 net of HST recoveries

Option Year 2: September 1, 2027 to August 31, 2028

\$504,744 net of all applicable taxes and charges (including 20% for Miscellaneous Items)

\$570,361 including all applicable taxes and charges.

\$513,627 net of HST recoveries

Option Year 3: June 1, 2028 to May 31, 2029

\$518,976 net of all applicable taxes and charges (including 20% for Miscellaneous Items)

\$586,442 including all applicable taxes and charges.

\$528,109 net of HST recoveries

Option Year 4: June 1, 2029 to May 31, 2030

\$533,634 net of all applicable taxes and charges (including 20% for Miscellaneous Items)

\$603,006 including all applicable taxes and charges.

\$543,026 net of HST recoveries

The total potential contract award identified in this report, including all options years is \$3,230,750 net of all applicable taxes and charges and \$3,650,747 including all applicable taxes and charges. **The total potential cost to the City, including all option years, is \$3,287,611 net of HST recoveries.**

The above cost calculations reflect an estimated three (3) percent in Consumer Price Index adjustment applied annually to the yearly cost after the initial year and the quantities as provided in the Request for Quotation based on the annual operational needs of Toronto Fire Services.

FINANCIAL IMPACT

The total potential contract award identified in this report, including all options years is \$3,230,750 net of all applicable taxes and charges and \$3,650,747 including all applicable taxes and charges. The total potential cost to the City is \$3,287,611 net of HST recoveries.

Sufficient funding is available in the 2025 Operating Budget Toronto Fire Services as well as the 2025-2034 Capital Budget and Plan for Toronto Fire Services. Operating funding for the initial contract term beyond 2025 will be included in the 2026 Toronto Fire Services Operating Budget Submission.

Should the City choose to exercise its option to renew for the additional four (4) separate one (1) year periods, then appropriate additional funding, if needed, will be included in the 2026 – 2030 Operating & Capital Budget Submissions for Fire Services.

Funding details are provided in Table 1 below.

Table 1: Financial Impact Summary Recommended Contracts (net of HST recoveries)

Cost Centre / WBS Element	Contract Term	Total Net of HST Recoveries
CFR163-01/3099	Initial Term –Year 1: September 1, 2025, to December 31, 2025	\$129,333
	Initial Term –Year 1: January 1, 2026, to August 31, 2026	\$258,667
	Option Year 1: June 1, 2026, to August 31, 2027	\$388,000
	Option Year 2: June 1, 2027, to August 31, 2028	\$194,000
FR0035 and FR0026 / GL 3099	Initial Term –Year 1: September 1, 2025, to December 31, 2025	\$169,994
	Initial Term –Year 1: January 1, 2026, to August 31, 2026	\$339,988
	Option Year 1: June 1, 2026, to August 31, 2027	\$416,866
	Option Year 2: June 1, 2027, to August 31, 2028	\$319,627
	Option Year 3: June 1, 2028, to August 31, 2029	\$528,109
	Option Year 4: June 1, 2029, to August 31, 2030	\$543,026
	Grand Total	\$3,287,611

Table 2: Financial Impact Summary Recommended Contracts (Calendarized)

Cost Centre	Contract Term	Total Net of HST Recoveries
CFR163-01/3099	2025	\$129,333
	2026	\$388,000
	2027	\$323,156
	2028	\$129,511
	2029	\$0
	2030	\$0
	2025	\$169,994

Cost Centre	Contract Term	Total Net of HST Recoveries
FR0035 and FR0026 / GL 3099	2026	\$478,943
	2027	\$384,160
	2028	\$389,414
	2029	\$533,082
	2030	\$362,017
	Grand Total	\$3,287,611

The Chief Financial Officer and Treasurer has reviewed this report and agrees with information included in the Financial Impact section.

SOLICITATION SUMMARY

Solicitation Issued: April 1, 2025

Solicitation Closed: April 28, 2025

Number of Addenda Issued: one (1)

Number of Bids: one (1)

Table 3: Summary of Bids Received including bid price

Supplier Name	Bid Price (excluding all applicable taxes)
Table A	
Visiontec 2008 Ltd *	\$184,486.00
Table B	
Visiontec 2008 Ltd *	\$151,270.00
Table C	
Visiontec 2008 Ltd *	\$399,620.00

DIVISION CONTACTS

Clarman Yang, Manager, Purchasing Client Services, Purchasing and Materials Management, 416-392-1302, Clarman.Yang@toronto.ca

Steve Darling, Acting Deputy Fire Chief, Toronto Fire Services, 416-338-9053, Steven.Darling@toronto.ca

John Davidson, Acting Division Commander, Toronto Fire Services, 416-338-4980, John.I.Davidson@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. the firm recommended for award is the Supplier with the lowest bid meeting specifications or the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the Solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer