



BID AWARD PANEL CONTRACT AWARD

Award of Toronto Police Service Request for Proposal Number 1698623-24 to 1512081 Ontario Ltd. operating as Abrams Towing, J.P. Towing Service & Storage Ltd and 1105729 Ontario Inc. operating as Classic Towing and Storage for Relocation of Vehicle Services for Various City of Toronto Divisions

Date: August 14, 2025
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract as per the Toronto Municipal Code, Chapter 195-6.6. Procurement of same goods and services as public body:

Solicitation Number:

Toronto Police Service Request for Proposal Number 1698623-24
Sourcing Project WS5272478246

Description:

Leveraging from Toronto Police Service Request for Proposal Number 1698623-24 for the Relocation of Vehicle Services for the Environment, Climate and Forestry, Transportation Services, Solid Waste Management Services, and Toronto Water Divisions for an initial period of three (3) years, commencing on date of award and ending on May 31, 2028, with an option to renew for two (2) separate one (1)-year periods.

Should the option(s) be exercised by Toronto Police Service, the participating divisions will request the Chief Procurement Officer to process the renewals under the same terms and conditions.

Recommended Supplier:

1512081 Ontario Ltd. operating as Abrams Towing

Contract Award Value:

\$285,600 net of all applicable taxes and charges
\$322,728 including HST and all applicable charges

\$290,627 net of HST recoveries

Contract is expected to start on date of award and end on May 31, 2028.

Option Year 1 (June 1, 2028 - May 31, 2029)
\$98,056 net of all applicable taxes and charges
\$110,803 including HST and all applicable charges
\$99,782 net of HST recoveries

Option Year 2 (June 1, 2029 - May 31, 2030)
\$100,998 net of all applicable taxes and charges
\$114,127 including HST and all applicable charges
\$102,775 net of HST recoveries

The total contract award for 1512081 Ontario Ltd. operating as Abrams Towing including both option years is \$484,654 net of all applicable taxes and charges, \$547,659 including HST and all applicable charges and \$493,184 net of HST recoveries.

Recommended Supplier:

J.P. Towing Service & Storage Ltd.

Contract Award Value:

\$453,900 net of all applicable taxes and charges
\$512,907 including HST and all applicable charges
\$461,889 net of HST recoveries

Contract is expected to start on date of award and end on May 31, 2028.

Option Year 1 (June 1, 2028 - May 31, 2029)
\$155,839 net of all applicable taxes and charges
\$176,098 including HST and all applicable charges
\$158,582 net of HST recoveries

Option Year 2 (June 1, 2029 - May 31, 2030)
\$160,514 net of all applicable taxes and charges
\$181,381 including HST and all applicable charges
\$163,339 net of HST recoveries

The total contract award for J.P. Towing Service & Storage Ltd. including both option years is \$770,253 net of all applicable taxes and charges, \$870,386 including HST and all applicable charges and \$783,810 net of HST recoveries.

Recommended Supplier:

1105729 Ontario Inc. operating as Classic Towing and Storage

Contract Award Value:

\$347,400 net of all applicable taxes and charges
\$392,562 including HST and all applicable charges

\$353,514 net of HST recoveries

Contract is expected to start on date of award and end on May 31, 2028.

Option Year 1 (June 1, 2028 - May 31, 2029)
\$119,274 net of all applicable taxes and charges
\$134,780 including HST and all applicable charges
\$121,373 net of HST recoveries

Option Year 2 (June 1, 2029 - May 31, 2030)
\$122,852 net of all applicable taxes and charges
\$138,823 including HST and all applicable charges
\$125,014 net of HST recoveries

The total contract award for 1105729 Ontario Inc. operating as Classic Towing and Storage including both option years is \$589,526 net of all applicable taxes and charges, \$666,165 including HST and all applicable charges and \$599,902 net of HST recoveries.

The total contract award for all contracts including both option years is \$1,844,433 net of all applicable taxes and charges, \$2,084,209 including HST and all applicable charges and \$1,876,895 net of HST recoveries.

The above cost calculations reflect three percent (3%) Consumer Price Index adjustment applied to each year's cost after the initial three (3)-year period.

FINANCIAL IMPACT

The total potential contract award identified in this report is \$2,084,209 including all applicable taxes and charges. The total potential cost to the City is \$1,876,895 net of HST recoveries.

Funding for 2025 is available in each Division's Operating Budget. Funding for future years will be included in each Division's Operating Budget Submission. Should the City exercise the optional periods, additional funding will be included in each participating Division's 2028-2030 Operating Budget Submissions. Additional funding details follow in Table 1. Additional funding requirement details per successful supplier are provided in Attachment 1.

Table 1 - Financial Impact Summary (Net of Harmonized Sales Tax Recoveries)

| Terms | Environment, Climate and Forestry | Toronto Water | Transportation Services | Solid Waste Management Services | Total |
|--|-----------------------------------|-------------------|---------------------------------|---------------------------------|-----------|
| Accounts (Cost Centre / GL) | PR030-31 / GL: 4409 | TW2020 / GL: 4424 | TS4020/ TS8020/ TS6020 GL: 4424 | SW0000 / GL: 4424 | |
| Initial Term date of award - December 31, 2025 | \$53,424 | \$70,045 | \$89,574 | \$2,018 | \$215,061 |
| Initial Term January 1, 2026 - December 31, 2026 | \$91,584 | \$120,077 | \$153,556 | \$3,460 | \$368,676 |
| Initial Term January 1, 2027 - December 31, 2027 | \$91,584 | \$120,077 | \$153,556 | \$3,460 | \$368,676 |
| Initial Term January 1, 2028 - May 31, 2028 | \$38,160 | \$50,032 | \$63,982 | \$1,442 | \$153,615 |
| Option Year 1 June 1, 2028 - December 31, 2028 | \$55,027 | \$72,146 | \$92,261 | \$2,079 | \$221,513 |
| Option Year 1 January 1, 2029 - May 31, 2029 | \$39,305 | \$51,533 | \$65,901 | \$1,485 | \$158,224 |
| Option Year 2 June 1, 2029 - December 31, 2029 | \$56,678 | \$74,311 | \$95,029 | \$2,141 | \$228,159 |

| Terms | Environment, Climate and Forestry | Toronto Water | Transportation Services | Solid Waste Management Services | Total |
|---|-----------------------------------|------------------|-------------------------|---------------------------------|--------------------|
| Option Year 2 January 1, 2030 - May 31, 2030 | \$40,484 | \$53,079 | \$67,878 | \$1,529 | \$162,970 |
| Total | \$466,245 | \$611,299 | \$781,737 | \$17,614 | \$1,876,895 |

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial implications.

SOLICITATION SUMMARY

Solicitation Issued: December 6, 2024 **Solicitation Closed:** January 20, 2025
Number of Addenda Issued: none
Number of Bids: Five (5)

Table 1: Summary of Bids Received

| |
|--|
| Supplier Name |
| 1512081 Ontario Ltd. operating as Abrams Towing |
| J.P. Towing Service & Storage Ltd. |
| 1105729 Ontario Inc. operating as Classic Towing and Storage |
| Williams Towing Service Ltd. |
| 562626 Ontario Inc. operating as Bill and Son Towing |

DIVISION CONTACTS

Marianne Gonzalez Angulo, Acting Manager, Purchasing Client Services, Purchasing and Materials Management, 416-338-3109, Marianne.GonzalezAngulo@toronto.ca

Richard (Tony) Lucey, Manager, Forestry Operations, Environment, Climate and Forestry, 416-394-2668, Richard.Lucey@toronto.ca

COMMENTS

This award is a piggyback request related to Toronto Police Services (TPS) Request for Proposal Number 1698623-24 for Vehicle Towing and Storage Services divided into

four (4) zones. TPS awarded to three (3) Suppliers through the Request for Proposal and one (1) Supplier through a non-competitive procurement. TPS had to issue a new Request for Proposal in January 2024 as the Government of Ontario passed the *Towing and Storage Safety and Enforcement Act (TSSEA)* as new legislation significantly affected the way towing providers must interact with their customers and identified allowable towing rates, however the City of Toronto was not included in the Request for Proposal.

For the recommended contract award, the following requirements have been met:

- a. the firm recommended for award is the Supplier with the lowest bid meeting specifications or the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the Solicitation;
- b. the appropriate Division has reviewed the Toronto Police Service Request for Proposal submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- c. the resulting contract between the public body and the Supplier stipulates that the same goods and/or services be made available to other public bodies which include the City at the same price as provided by the Supplier to the initiating public body;
- d. the same goods and/or services will be made available to the City for the same or better price than the price that is to be paid by the public body;
- e. the supplier is not ineligible, suspended or otherwise in contravention of Chapters 71 - Financial Control and 195 - Purchasing of the City of Toronto Municipal Code;
- f. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:
 1. for a contract funded by the operating budget, 5 years or less including any option years; or
 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

- g. the Solicitation document was advertised on Merx internet website and bids or proposals were submitted electronically in Ariba; and
- h. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer

ATTACHMENTS

Attachment 1: Financial Impact Breakdown for Each Supplier per Each Division