



BID AWARD PANEL CONTRACT AWARD

Award of Province of Ontario's Vendor of Record Tender-12075 - Managed Services Provider for Contingent IT Resources for Purchasing and Materials Management Division

Date: August 14, 2025
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Province of Ontario's Vendor of Record Tender-12075
Sourcing Project WS5298848515

Description:

To adopt the Vendor of Record Tender-12075 for Managed Services Provider for Contingent IT Resources. The Vendor of Record arrangement was arrived at through a negotiated competitive procurement process to provide contingent IT services staff where the work is short term and/or specific expertise is required to supplement current staff in program delivery for all ministries and approved agencies of the Government of Ontario for a contract term beginning April 6, 2020, and ending April 5, 2026.

Recommended Supplier:

Flextrack Inc.

Contract Award Value:

\$20,000,000 net of all applicable taxes and charges
\$22,600,000 including all applicable taxes and charges
\$20,352,000 net of HST recoveries

Contract is expected to start on September 1, 2025, and end on April 5, 2026.

FINANCIAL IMPACT

The total potential contract award identified in this report is \$22,600,000 including all applicable taxes and charges. The total potential cost to the City is \$20,352,000 net of HST recoveries.

City Divisions will be able to draw upon the contract on an as-needed basis by issuing Contract Release Orders (CROs) against the blanket contract subject to validation of funding at the time of issuance and approval by the Division Head of the requesting division. Individual cost centres will be identified by the Divisions on each CRO as it is issued against the blanket contract.

The details are as follows:

Table 1: Financial Impact Summary of Recommended Contract

Period	Total CAD (Net of HST Recoveries)
09/01/2025 – 12/31/2025	\$11,307,778
01/01/2026 – 04/5/2026	\$9,044,222
Total Potential Award:	\$20,352,000

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the information as presented in the Financial Impact Section.

SOLICITATION SUMMARY

The solicitation was issued by the Ministry of Government and Consumer Services of the Province of Ontario as " Tender-12075 - Managed Services Provider for Contingent IT Resources " and the opportunity was awarded on April 6, 2020.

DIVISION CONTACTS

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COMMENTS

This award is made pursuant to the Municipal Code §195-6.6. - Procurement of same goods and services as public body.

For the recommended contract award, the following requirements have been met:

a. the Chief Procurement Officer determined that the public body followed a competitive method consistent with that described in the chapter, and the following additional conditions exist:

1. The resulting contract between the public body and the supplier stipulates that the same goods and/or services be made available to other public bodies which include the City at the same price as provided by the supplier to the initiating public body;

2. The same goods and/or services will be made available to the City for the same or better price than the price that is to be paid by the public body;

3. The purchase of goods and/or services by the City is within funding approval; and

4. The supplier is not ineligible, suspended or otherwise in contravention of this chapter;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the Province of Ontario's website as part of a competitive solicitation process; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Genevieve Sharkey,
Chief Procurement Officer