



BID AWARD PANEL CONTRACT AWARD

Award of Sourcewell Contract Number 020223-CEC to Oaken Holdings Inc. doing business as Bobcat of Toronto for Supply and Delivery of Six (6) Medium Duty and Compact Construction Equipment with Related Attachments for Fleet Services

Date: August 21, 2025
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract as per the Toronto Municipal Code, Chapter 195-6.6. Procurement of same goods and services as a public body:

Solicitation Number:

Sourcewell Contract Number 020223-CEC
Sourcing Project WS5263062171

Description:

Leveraging the Sourcewell Request for Proposal and Contract 020223-CEC, Fleet Services will piggyback on the Sourcewell Contract with Doosan Bobcat North America Inc. and issue a purchase order to their local dealer, Oaken Holdings Inc. doing business as Bobcat of Toronto for non-exclusive supply and delivery of six (6) various diesel powered, Medium Duty and Compact Construction Equipment with Related Attachments in 2025-2026, with an option to purchase additional Twenty-Seven (27) units in 2025-2026, and Twenty-Two (22) units in 2026-2027, pending budget availability. Should the option year renewal be extended by Sourcewell for the final year, Fleet Services may purchase Eighteen (18) units in 2027-2028. This contract is for Two (2) years, with the option to extend the contract to one (1) additional one (1)-year term under the same terms and conditions from the date of award.

Recommended Supplier:

Oaken Holdings Inc. doing business as Bobcat of Toronto

Contract Award Value (2025-2026):

\$750,000 net of all applicable taxes and charges
\$847,500 including HST and all applicable charges
\$763,200 net of HST recoveries

Optional Contract Award Value (2025-2027):
\$6,732,343 net of all applicable taxes and charges
\$7,607,548 including HST and all applicable charges
\$6,850,832 net of HST recoveries

Total Potential Contract Award Value including Optional Purchases (2025-2027):
\$7,482,343 net of all applicable taxes and charges
\$8,455,048 including HST and all applicable charges
\$7,614,032 net of HST recoveries

Contract is expected to start on date of award and end on April 17, 2027.

Option Year 1 (April 18, 2027 to April 17, 2028)
\$2,252,406 net of all applicable taxes and charges
\$2,545,219 including HST and all applicable charges
\$2,292,048 net of HST recoveries

The total potential contract award including option year is \$11,000,266 including HST and all applicable charges and \$9,734,749 net of all applicable taxes and charges. **The total potential cost to the City, including option year, is \$9,906,081 net of HST recoveries.**

FINANCIAL IMPACT

The total potential contract award identified in this report including option year is \$11,000,266 including all applicable taxes and charges. The total potential cost to the City including option year is \$9,906,081 net of HST recoveries.

Funding in the amount of \$7,614,032 net of HST recoveries is available in the 2025-2034 Capital Budget and Plan for Fleet Services. If the option year is exercised, additional funding will be requested in the 2027-2028 Capital Budget Submissions for Fleet Services. Additional funding details follow in Table 1 and Table 2.

Table 1: Financial Impact Summary of Recommended Contract (Net of HST Recoveries)

Fleet Services Capital Budget	Estimated Number of Units	Total Value
CFL005, CFL008, CFL010, CFL017, CFL038, CFL036		
Initial Award: Date of Award to April 17, 2026	6	\$763,200
Initial Term: Date of Award to April 17, 2026	27	\$4,011,818
Initial Term: April 18, 2026 to April 17, 2027	22	\$2,839,014

Fleet Services Capital Budget	Estimated Number of Units	Total Value
CFL005, CFL008, CFL010, CFL017, CFL038, CFL036		
Initial Term Total	55	\$7,614,032
Optional Year 1: April 18, 2027 to April 17, 2028	18	\$2,292,048
Total from Date of Award to April 17, 2028	73	\$9,906,081

Table 2: Combined Financial Impact by Budget Year (Net of HST Recoveries)
Fleet Services Capital Budget CFL005, CFL008, CFL010, CFL014, CFL016, CFL017, CFL038

2025 (Initial Award)	2025	2026	2027	Total
\$763,200	\$4,011,818	\$2,839,014	\$2,292,048	\$9,906,081

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the information as presented in the Financial Impact Section.

SOLICITATION SUMMARY

Solicitation Issued: December 6, 2022 **Solicitation Closed:** February 2, 2023

Number of Addenda Issued: Four (4)

Number of Bids: Twenty (20)

DIVISION CONTACTS

Marianne Gonzalez Angulo, Acting Manager, Purchasing Client Services, Purchasing and Materials Management, 416-338-3109, Marianne.GonzalezAngulo@toronto.ca

Kiran Panchal, Manager, Asset Management, Fleet Services, 416-397-4258, Kiran.Panchal@toronto.ca

COMMENTS

The City of Toronto is utilizing the Sourcewell Contract for the recommended award, as per the Toronto Municipal Code, Chapter 195-6.6. Procurement of the same goods and services as a public body.

For the recommended contract award, the following requirements have been met:

- a. The firm recommended for award is the Supplier with the lowest bid meeting specifications or the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the Solicitation;
 - b. the Fleet Services Division has reviewed the Sourcewell submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
 - c. the resulting contract between the public body and the Supplier stipulates that the same goods and/or services be made available to other public bodies which include the City at the same price as provided by the Supplier to the initiating public body;
 - d. the same goods and/or services will be made available to the City for the same or better price than the price that is to be paid by the public body;
 - e. the supplier is not ineligible, suspended or otherwise in contravention of Chapters 71 - Financial Control and 195 - Purchasing of the City of Toronto Municipal Code;
 - f. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:
 - 1. for a contract funded by the operating budget, 5 years or less including any option years; or
 - 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,
- being within the authority of the Bid Award Panel;
- g. the Solicitation document was advertised on Sourcewell internet website as part of the Competitive Solicitation process; and
 - h. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer