



BID AWARD PANEL CONTRACT AWARD

Award of Doc5036068314 to ROC Corporation for Mobile Crane Services for Toronto Water and Solid Waste Management Services

Date: September 18, 2025
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Request for Quotation Doc5036068314

Description:
For Mobile Crane Services at various locations for Toronto Water and Solid Waste Management Services Divisions. The term of the Contract is to be for a period of one (1) year from the date of award, with an option in favour of the City to extend the agreement under the same terms and conditions for up to four (4) separate one (1) year periods at the sole discretion of the City and subject to budget approval.

Should the option(s) be exercised, then the Divisions will request the Chief Procurement Officer to process the renewals under the same terms and conditions.

Recommended Supplier:
ROC Corporation

Contract Award Value:
\$473,088 net of all applicable taxes and charges
\$534,589 including HST and all applicable charges
\$481,414 net of HST recoveries

Contract is expected to start on date of award and end on August 31, 2026.

Option Year 1 (September 1, 2026 to August 31, 2027)
\$487,281 net of all applicable taxes and charges
\$550,627 including HST and all applicable charges
\$495,857 net of HST recoveries

Option Year 2 (September 1, 2027 to August 31, 2028)
\$501,899 net of all applicable taxes and charges
\$567,146 including HST and all applicable charges
\$510,732 net of HST recoveries

Option Year 3 (September 1, 2028 to August 31, 2029)
\$516,956 net of all applicable taxes and charges
\$584,160 including HST and all applicable charges
\$526,054 net of HST recoveries

Option Year 4 (September 1, 2029 to August 31, 2030)
\$532,465 net of all applicable taxes and charges
\$601,685 including HST and all applicable charges
\$541,836 net of HST recoveries

The total potential contract award identified in this report, including the optional periods is \$2,511,688 net of all applicable taxes and charges, and \$2,838,208 including HST and all applicable taxes and charges. **The total potential cost to the City including all option periods is \$2,555,894 net of HST recoveries.**

The values mentioned above include 20% miscellaneous amount for Toronto Water and Solid Waste Management Services Divisions.

The above cost calculations reflect an estimated annual three (3) percent Consumer Price Index adjustment applied annually to the yearly cost after the initial year.

FINANCIAL IMPACT

The total potential contract award identified in this report including option years is \$2,838,208 including all applicable taxes and charges. The total potential cost to the City is \$2,555,894 net of HST recoveries.

Funding is available in the 2025 Operating Budgets of Toronto Water and Solid Waste Management Services. Operating funding for the balance of the contract award and option years should they be exercised will be included in their 2026-2030 Operating Budget Submissions. Funding details are provided in Table 1 to follow:

Table 1: Financial Impact Summary of Recommended Contract (net of HST recoveries)

Cost Centre and GL Account	Initial Term: Date of Award to December 31, 2025	Initial Term: January 1, 2026 to August 31, 2026	Option Period 1: September 1, 2026 to August 31, 2027	Option Period 2: September 1, 2027 to August 31, 2028	Option Period 3: September 1, 2028 to August 31, 2029	Option Period 4: September 1, 2029 to August 31, 2030	Total
Toronto Water TW2060 GL: 4424	\$133,679	\$267,359	\$413,069 (\$137,690 in 2026)	\$425,461	\$438,225	\$451,371	\$2,129,164
Solid Waste Management Services SW0850, SW0851, SW0852, SW0853, SW0854, SW0855, SW0856, SW0011, SW0860, SW0862, SW0864, GLs: 4424 and 4510	\$26,792	\$53,584	\$82,788	\$85,271	\$87,830	\$90,465	\$426,730
Total	\$160,471	\$320,943	\$495,857	\$510,732	\$526,055	\$541,836	\$2,555,894

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the information included in the Financial Impact section.

SOLICITATION SUMMARY

Solicitation Issued: June 4, 2025
Number of Addenda Issued: One (1)
Number of Bids: Four (4)

Solicitation Closed: July 2, 2025

Table 2: Summary of Bids Received including bid price

Supplier Name	Bid Price (excluding H.S.T.)
J. Noble Crane Services & Rentals Ltd.*	\$235,555.00
ROC Corporation	\$394,240.00
B.W. Haggart Crane Rentals Ltd.	\$407,980.00
Amherst Crane Rentals Limited	\$477,445.50

*Supplier was found non-compliant with mandatory requirements

DIVISION CONTACTS

Marie Reid, Manager, Infrastructure and Development Services, Purchasing Client Services, Purchasing and Materials Management Division, 416-397-5187, Marie.Reid@toronto.ca

William Shea, Director, Distribution and Collection, Toronto Water Division, 416-395-6219, William.Shea@toronto.ca

Maurice Balaski, Manager, Wastewater and Stormwater Pumping, Toronto Water Division, 416-392-5052, Maurice.Balaski@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

- a. the firm recommended for award is the Supplier with the lowest bid meeting specifications or the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the Solicitation;
- b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:
 - 1. for a contract funded by the operating budget, 5 years or less including any option years; or
 - 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

- d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey,
Chief Procurement Officer