



BID AWARD PANEL CONTRACT AWARD

Award of Doc5174088881 to 2324523 ONTARIO INC. for the Supply, Delivery and Warranty of IBM Power Servers, related peripherals and accessories, and Tape Library Systems for Technology Services Division

Date: September 18, 2025
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request for Quotations Doc5174088881

Description:

For the supply, delivery and warranty of IBM Power Servers, related peripherals and accessories and tape library systems for a contract period of five (5) years.

Recommended Supplier:

2324523 Ontario Inc. dba FAHM Technology Partners

Contract Award Value:

\$6,500,000 net of all applicable taxes and charges

\$7,345,000 including HST and all applicable charges

\$6,614,000 net of HST recoveries

Contract is expected to start on date of award and end on August 31, 2030.

FINANCIAL IMPACT

The total potential contract award identified in this report is \$6,500,000 net of all applicable taxes and charges, \$7,345,000 including all applicable taxes and charges. The total potential cost to the City is \$6,614,000 net of HST recoveries.

Funding is available in the 2025-2034 Capital Budget and Plan for Technology Services. Complete funding details are provided in Table 1.

Table 1: Financial Impact Summary of Recommended Contract

Period	WBS Element/Cost Centre	GL Account	Total CAD (Net of HST Recoveries)
09/01/2025 – 12/31/2025	CIT702-06	3410	\$330,700
01/01/2026-12/31/206	CIT702-06	3410	\$1,322,800
01/01/2027 – 12/31/2027	CIT702-06	3410	\$1,322,800
01/01/2028 – 12/31/2028	CIT702-06	3410	\$1,322,800
01/01/2029 – 12/31/2029	CIT702-06	3410	\$1,322,800
01/01/2030 – 08/31/2030	CIT702-06	3410	\$992,100
Grand Total		\$6,614,000	

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the information as presented in the financial impact section.

SOLICITATION SUMMARY

Solicitation Issued: June 6, 2025 **Solicitation Closed:** July 18, 2025
Number of Addenda Issued: Five (5)
Number of Bids: Four (4)

Table 2: Summary of Bids Received including bid price

Supplier Name	Bid Price (excluding HST)
2324523 Ontario Inc. dba FAHM Technology Partners	\$4,196,505.00
OnX Enterprise Solutions Ltd.	\$4,673,900.00
Blair Technology Solutions Inc.	\$5,291,440.00
M&A IT Tech Inc.	\$6,300,755.00

DIVISION CONTACTS

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Award of Doc5174088881

COMMENTS

For the recommended contract award, the following requirements have been met:

a. the firm recommended for award is the Supplier with the lowest bid meeting specifications or the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the Solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey,
Chief Procurement Officer