

REPORT FOR ACTION

Asphalt and Concrete Repair Services

Date: January 21, 2025

To: The Board of Governors of Exhibition Place

From: Don Boyle, Chief Executive Officer

Wards: Ward 10 - Fort York - Spadina

SUMMARY

This report recommends approving a contract with Tony Battista Paving Inc. ("Battista") for Asphalt and Concrete Repair Services on an as required basis at various locations on Exhibition Place grounds, for a period of one (1) year, with an option to renew for an additional three (3) years.

The RFQ was issued on December 9, 2024, through Exhibition Place Purchasing Department via Bonfire Online Procurement System, and prices per linear meter on various type of work were obtained from a number of vendors. The recommendation is to award the contract to the lowest compliant bidder meeting RFQ requirements and specifications within the available budget.

This project is both time and weather sensitive and to meet construction timelines, as well as, to leverage window of opportunity available during between scheduled events.

This recommendation follows the competitive Request for Quotation process undertaken by Exhibition Place considering nine (9) companies that have experience providing these services.

RECOMMENDATIONS

The Chief Executive Officer recommends that:

1. The Board approve a contract with Tony Battista Paving Inc. for asphalt and concrete repair services at various locations on Exhibition Place grounds for a one-year term, with an estimated annual amount of up to \$250,000 (excluding HST) based on projected and historical requirements with an option to renew for an additional three (3) years on the terms and conditions set out in this report and such other terms and conditions required by the Chief Executive Officer and City Solicitor.

FINANCIAL IMPACT

The financing for these asphalt patch repair and concrete services will be funded through the 2025 Operating Budget, and will be provided for in the 2026, 2027, and 2028 Operating Budgets. Annually the cost of such services ordered as required are in the amount of \$250,000 for labour, equipment, and materials, exclusive of HST.

DECISION HISTORY

The Exhibition Place 2022-2026 Strategic Plan has identified Protecting and Spotlighting our Assets Goal to ensure that our State-of-Good-Repair Program and processes are adequately linked to our operating and capital plan.

At its meeting of November 1, 2018, the Board approved an agreement with Battista for the provision of asphalt patch repair services for the non-exclusive provision of asphalt patch repair services for a one-year term with three (3) one-year options to renew.

<https://www.toronto.ca/legdocs/mmis/2018/ep/bgrd/backgroundfile-121429.pdf>

COMMENTS

Based on the grounds audit and visual inspections completed by the Operations staff, it was determined that the asphalt and concrete repairs to roads and sidewalks are required at various locations on Exhibition Place grounds. Repairs are due to annual wear and tear and to address areas that pose health and safety risks for the visitors and patrons.

Nine (9) submissions were received by bidders. The bidders' price submissions, excluding HST, is summarized in the following Table 1.

Battista was selected as the lowest bidder based on their lowest price per linear metre for various project sizes, with sample scenario pricing indicating the lowest base cost of \$171,115.

Given the potential variability in project volume and scope, the Board is requested to approve a blanket purchase order of up to \$250,000 annually. The contract may be extended for up to three (3) additional years, subject to performance and continued competitive pricing.

Table 1: RFQ Price Submission

FINANCIAL EVALUATION - Table 1	
RFQ 2024-08 - Asphalt and Concrete Repair Services	
BIDDER	ESTIMATED - EVALUATED TOTAL RECEIVED (based on sample scenario)
401 GROUP	\$ 334,700
ASHLAND CONSTRUCTION	\$ 341,900
AQUA TECH SOLUTIONS	\$ 364,196
FOREST RIDGE LANDSCAPING	\$ 425,300
FOUR SEASONS	\$ 239,500
GT ASSOCIATES	\$ 712,800
MELROSE PAVING	\$ 180,500
SPRINGSIDE PAVING	\$ 245,200
TONY BATTISTA PAVING	\$ 171,115

This recommendation to award this contract to Battista is subject to the City Fair Wage Office confirming that the recommended contractor and its subcontractors maintain wage rates and working conditions in accordance with Toronto Workers' Rights requirements.

Terms and Conditions:

The terms and conditions of the contract with Battista are as follows:

- Term - One year from date of award (February 2025), on an as required non-exclusive basis, with the option to extend for three (3) additional separate one-year periods subject to satisfactory performance review and budget availability.
- Pricing - The pricing is to be fixed during the first year of the Agreement in accordance with the terms of the Request for Quotation.
- Assignment - The agreement shall not be assigned by Battista without written consent of the Board.
- Insurance - Proof of insurance shall be provided in a form and amount satisfactory to the Board and containing provisions including the Board and the City of Toronto as additional insured with a cross liability/severability of interest clause of standard wording.
- Collective Agreements - Compliance is required with all trade union/association agreements affecting work done on the grounds.
- Extensions - Increases in pricing for the three one-year options will be based on the Consumer Price Index (CPI), all items, for Toronto and calculated three months prior to expiry of then current year agreement
- Additional Clauses - The agreement shall include other standard commercial terms respecting termination and other matters in a form satisfactory to the City Solicitor and the Chief Executive Officer.

Tony Battista Paving Inc. is a family owned and operated paving company located in Streetsville with an equipment yard in Etobicoke. The company was founded in 1953 and specializes in asphalt, concrete, interlock, retaining walls, crack filling, asphalt sealer and excavation at municipal, industrial, commercial, private industry, and residential levels.

Staff report favourably on the services provided by Battista under the current and previous agreement.

CONTACT

Mark Goss, General Manager, Operations, 416-263-3660, mgoss@explace.on.ca

SIGNATURE

Don Boyle
Chief Executive Officer