

Exhibition Place

Meeting No.: 18

Meeting Date: Monday, September 22, 2025

Start Time: 9:30 AM

Location: Exhibition Place, Automotive Bldg,
Room 204, 105 Princes' Blvd/Video Conference

Contact: Jennifer Lin, Committee Administrator

Phone: 416-397-4592

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Chair: Deputy Mayor Ausma Malik

EP18.10 - Agreement for the Provision of Electrical and Mechanical Show Services for Events and Exhibitor Administrative Services at Exhibition Place

Decision Type: ACTION

Status: Adopted

Ward: 10 - Spadina - Fort York

Confidential Attachment - The attachment to this report contains financial information that belongs to the Board of Governors of Exhibition Place and has monetary value or potential monetary value.

Board Recommendations

The Board of Governors of Exhibition Place:

1. Requests that City Council approve an agreement with ShowTech for the exclusive provision of electrical and mechanical services to events and exhibitions at Exhibition Place for a five (5) year term commencing September 15, 2025, with the option to extend for an additional two (2) year period, on the terms and conditions outlined in Appendix A to this report (September 18, 2025) and in the Confidential Attachment 1 to the revised report (September 18, 2025) from the Chief Executive Officer, Exhibition Place, and other such terms and conditions satisfactory to the Chief Executive Officer, Exhibition Place and the City Solicitor.
2. Requests that City Council to direct that the confidential information contained in Confidential Attachment 1 to the revised report (September 18, 2025) from the Chief Executive Officer, Exhibition Place not to be released publicly as this report contains financial information that belongs to the Board of Governors of Exhibition Place and has monetary value or potential monetary value.

Decision Advice and Other Information

3. Directed the Chief Executive Officer, Exhibition Place, subject to Council approval, to work with City staff to seek the necessary City of Toronto approval for the proposed agreement set out in Recommendation 1.

4. Directed that the confidential information contained in Confidential Attachment 1 to the revised report (September 18, 2025) from the Chief Executive Officer, Exhibition Place not to be released publicly as this report contains financial information that belongs to the Board of Governors of Exhibition Place and has monetary value or potential monetary value.

Origin

(September 18, 2025) Report from the Chief Executive Officer, Exhibition Place

Summary

At its meeting on September 22, 2025, the Board of Governors of Exhibition Place considered Item [EP18.10](#) and made recommendations to City Council.

Summary from the report (September 18, 2025) from the Chief Executive Officer, Exhibition Place

A Request for Proposal (RFP) was issued on July 31, 2025 through the Exhibition Place Procurement Portal and closed on August 25th. There were three (3) proponents who attended the site inspection. They included ShowTech Power and Lighting, Ainsworth Inc., and Trade Electrical Contractors.

After the evaluations, ShowTech Power and Lighting (“ShowTech”) is being recommended for the award of the agreement for the provision of exclusive electrical and mechanical services to shows and events.

This report recommends that the Board, subject to City Council approval, approve the agreement for five (5) years, commencing September 15, 2025 and ending September 14, 2030, with the option for the Board to extend for an additional two (2) year period to September 14, 2032.

Background Information

(September 18, 2025) Revised Report from the Chief Executive Officer, Exhibition Place, on Agreement for the Provision of Electrical and Mechanical Show Services for Events and Exhibitor Administrative Services at Exhibition Place

(<https://www.toronto.ca/legdocs/mmis/2025/ep/bgrd/backgroundfile-258607.pdf>)

Appendix A - Substantial Terms and Conditions of Agreement

(<https://www.toronto.ca/legdocs/mmis/2025/ep/bgrd/backgroundfile-258324.pdf>)

Confidential Attachment 1 - Financial Terms and Implications

(September 8, 2025) Report from the Chief Executive Officer, Exhibition Place, on Agreement for the Provision of Electrical and Mechanical Show Services for Events and Exhibitor Administrative Services at Exhibition Place