

Non-Competitive Contract with Fluree EMEA for Proprietary Software Licences, Professional Services and Related Maintenance

Date: June 30, 2025

To: General Government Committee

From: Chief Technology Officer and Chief Procurement Officer

Wards: All

REASON FOR CONFIDENTIAL INFORMATION

The attachment to this report is about criteria to be applied to negotiations carried on or to be carried on by or on behalf of the City of Toronto and contain technical and commercial information supplied in confidence to the City of Toronto, which, if disclosed, could reasonably be expected to prejudice the competitive position significantly or interfere significantly with the contractual or other negotiations of a person, group of persons, or organization.

SUMMARY

The purpose of this report is to request City Council authority to negotiate and enter a non-competitive contract with Fluree Europe Middle East and Asia (EMEA), a non-US based supplier for proprietary information management software licences, professional services and related maintenance. The City's current contract with Fluree expires July 31, 2025. This report requests authorization to secure a new contract with the vendor as the sole supplier of the software to allow the City to maintain its licensing and business continuity.

Non-competitive procurements may be undertaken where both the proposed procurement and supplier can be justified in good faith based on an exception set out in Toronto Municipal Code Chapter 195, Procurement. These procurements will be proceeding under the exception related to compatibility, where Fluree EMEA and the City has determined in good faith that both the proposed procurement and the selected supplier, along with the terms and conditions of the contract are beneficial to the City (Toronto Municipal Code, Chapter 195, Procurement, Section 7.1K.).

The City procured Fluree's (then Mondeca) information products competitively for a seven (7) year term in 2018. The City uses three of Fluree's tools as its enterprise vocabulary management platform for developing and maintaining standardized

vocabularies that are then used by staff to describe and organize data and information across City systems. This report requests authorization to secure a new contract for an initial three (3) year term, with options to extend by up to two (2) additional one (1) year periods with the supplier as the sole supplier of the software to allow the City to maintain its licensing and business continuity.

City Council approval is required in accordance with Municipal Code Chapter 195 - Procurement, where the current request exceeds the Chief Procurement Officer's authority of the cumulative five-year commitment limit for each supplier under Article 7, Section 195-7.3D of the Purchasing By-Law or exceeds the threshold of \$500,000 net of Harmonized Sales Tax allowed under staff authority as per the Toronto Municipal Code, Chapter 71-Financial Control, Section 71-11A.

DECISION HISTORY

Following Bid Award Panel authority in July 2018 to award a contract for Request for Proposal Number 3405-18-0041 to Mondeca (now Fluree), the City established a seven-year contract for an Enterprise Common Search Term solution.

[Agenda Item 2018.BA89.1](#)

RECOMMENDATIONS

The Chief Technology Officer and the Chief Procurement Officer recommend that:

1. City Council grant the authority to the Chief Technology Officer, in accordance with Sections 195-6.6 and 195-8.5 of the Toronto Municipal Code Chapter 195 (Procurement), to enter into, and execute a non-competitive contract with Fluree EMEA commencing from the date of award for an initial term of three (3) years with options to extend the Contract by up to two (2) additional one (1) year periods for up to the total amount set out in Confidential Attachment 1, subject to terms and conditions acceptable to the Chief Technology Officer.
2. City Council direct that Confidential Attachment 1 remain confidential at this time as it pertains to criteria to be applied to negotiations carried on or to be carried on by or on behalf of the City of Toronto and be made public at the discretion of the Chief Procurement Officer following the execution of the contract authorized by recommendation 1.

FINANCIAL IMPACT

Financial Impact is included in Confidential Attachment 1.

The financial impact outlined in Confidential Attachment 1 is estimated based on current pricing, as negotiations are still ongoing at the time of writing this report. Financial costs based on this estimate will vary based on divisional operational requirements.

COMMENTS

The City of Toronto uses three of Fluree's tools as part of its enterprise vocabulary management platform to develop and maintain standardized vocabularies that are then used by staff to describe and organize data and information across City systems. These tools form the foundation of City Clerk's Office's Taxonomy and Vocabulary Management Solution (TVMS), enabling the City to manage and maintain its corporate vocabularies. This includes browsing and suggesting standardized vocabulary terms, as well as analyzing text content for classification using those vocabularies. City staff have determined through recent market research that the supplier's software continues to hold a unique position in the market and addresses the City's unique needs.

A practical application of this work includes the [Toronto Meeting Management Information System](#) (TMMIS), which houses all legislated meeting materials, including agendas, items, and decisions, making them easily searchable and retrievable for staff and the public.

This report supports continuity and modernization of City data systems. The enterprise platform the City has created through these solutions is scalable and will continue to be expanded to additional divisions, allowing staff to browse, collaborate on, and share terminology, promoting consistency across the City. By centralizing data management, the City will reduce redundancy, improve accuracy, and align terminology practices, ultimately streamlining operations and enhancing service delivery to residents.

The Fair Wage Office has reported that Fluree EMEA has indicated that it has reviewed and understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

CONTACT

Farshad Kajouii, Deputy Chief Technology Officer, Enterprise Services Operations, Technology Services Division, 437.224.9193, Farshad.Kajouii@toronto.ca

Marianne Gonzalez Angulo, Acting Manager, Purchasing Client Services, Purchasing and Materials Management Division, 416-338-3109, Marianne.GonzalezAngulo@toronto.ca

Robert Ambra, Manager, Information Policy and Standards, City Clerk's Office, 416-392-5562, Robert.Ambra@toronto.ca

SIGNATURE

Sonia Brar
Chief Technology Officer

Geneviève Sharkey
Chief Procurement Officer

ATTACHMENTS

Confidential Attachment 1