

## **Amendment to Blanket Contract 47024775 with DragonAgile Consulting Inc. for Atlassian Software Licences & Cloud Subscriptions**

**Date:** July 2, 2025  
**To:** General Government Committee  
**From:** Chief Technology Officer and Chief Procurement Officer  
**Wards:** All

### **REASON FOR CONFIDENTIAL INFORMATION**

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The attachment to this report is about criteria to be applied to negotiations carried on or to be carried on by or on behalf of the City of Toronto and contain technical and commercial information supplied in confidence to the City of Toronto, which, if disclosed, could reasonably be expected to prejudice the competitive position significantly or interfere significantly with the contractual or other negotiations of a person, group of persons, or organization.

### **SUMMARY**

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The purpose of this report is to request authority to amend Blanket Contract 47024775 (the “Contract”) with DragonAgile Consulting Inc., (DragonAgile) for the provision of Atlassian Product Software Licences. Additional funds are required for the City to exercise the two (2) additional and separate one (1) year option terms.

Since 2022, the City has utilized Blanket Contract 47024775 with DragonAgile to procure Atlassian Software Licences and Cloud Subscriptions. Anticipating the Contract’s expiry in November 2025, the City issued a Request for Quotation (RFQ) in January to competitively source a new contract for a two-year term. No bids were received and the RFQ failed. Due to the urgency of securing the necessary funds to maintain business continuity on an established platform, this report recommends against reissuing a competitive solicitation. Instead, this report recommends allocating the required funds through the existing contract. This approach ensures business continuity across the ten (10) divisions using Atlassian Software and Cloud subscriptions while the City develops a longer-term strategy to address its Atlassian

licensing needs.

More information on the City's long-term licensing strategy can be found in Confidential Attachment 1.

## **RECOMMENDATIONS**

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The Chief Technology Officer and the Chief Procurement Officer recommend that:

1. City Council grant authority to the Chief Technology Officer, in accordance with Section 71-11.1.C of the City of Toronto Municipal Code Chapter 71 (Financial Control By-Law), grant authority to amend Blanket Contract 47024775 with DragonAgile by increasing the contract value by \$1,268,256 USD (\$1,737,510 CAD) net of all applicable charges and taxes or \$1,290,577 USD (\$1,768,090 CAD) net of Harmonized Sales Tax Recoveries, revising the current Blanket Contract Value from USD \$1,197,770 to \$2,488,347 USD. At the time of writing this report in June 2025, \$1 USD = \$1.37 CAD.
2. City Council direct that the confidential information contained in Confidential Attachment 1 remain confidential in its entirety, as it contains advice which is subject to solicitor-client privilege.

## **FINANCIAL IMPACT**

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The total value of the Blanket Contract Amendment identified in this report is \$1,268,256 USD (\$1,737,510 CAD) net of all applicable charges and taxes and \$1,433,129 USD (\$1,963,387 CAD) including all applicable taxes and charges. The total cost to the City of the Amendment is \$1,268,256 USD (\$1,768,090 CAD) net of Harmonized Sales Tax Recoveries. At the time of writing this report in June 2025, \$1 USD = \$1.37 CAD.

F Funding in the amount of \$508,851 CAD for 2025 is available within the 2025 Operating Budgets of participating Divisions. Funding in the amount of \$1,185,121 (excluding funding for Economic Development and Culture) for 2026 will be included in the 2026 Operating and Capital Budget Submissions for participating Programs. Capital funding in the amount of \$74,117 is also available in the 2025-2034 Capital Budget and Plan for Economic Development and Culture. Additional funding details follows in Table 1.

Table 1 – Financial Impact Summary of Recommended Contract Amendment (Net of HST Recoveries)

<b>Division</b>	<b>Cost Centre/ Cost Element</b>	<b>2025 Total USD</b>	<b>2026 Total USD</b>	<b>2025 Total CAD</b>	<b>2026 Total CAD</b>	<b>Total CAD</b>
Children's Services	E0131A 3420	\$0	\$158,750	\$0	\$217,487	\$217,487
City Clerk's Office	GV0009 4473	\$0	\$3,000	\$0	\$4,110	\$4,110
Corporate Real Estate Management	FA2174 3420	\$0	\$90,566	\$0	\$124,075	\$124,075
Social Development Finance & Administration	G26200 3420	\$0	\$30,000	\$0	\$41,100	\$41,100
Toronto Water	TW6045 4474	\$0	\$175,000	\$0	\$239,750	\$239,750
Transportation Services	TS7010 3420	\$0	\$9,800	\$0	\$13,426	\$13,426
Toronto Shelter & Support Services	FH5003 4828	\$0	\$9,540	\$0	\$13,069	\$13,069
Economic Development & Culture	CSE014-05 3420	\$0	\$54,100	\$0	\$74,117	\$74,117
Parks & Recreation	P13333 3420	\$0	\$57,500	\$0	\$78,775	\$78,775
Technology Services	IT2175 4828	\$243,000	\$263,000	\$332,910	\$360,310	\$693,220
Various*	N/A 3420	\$122,000	\$52,000	\$167,140	\$71,240	\$693,220
<b>Sub-Total</b>		<b>\$365,000</b>	<b>\$903,256</b>	<b>\$500,050</b>	<b>\$1,237,459</b>	<b>\$1,737,510</b>
<b>Total Net of Harmonized Sales Tax Recoveries (rounded to the nearest dollar)</b>		<b>\$371,424</b>	<b>\$919,153</b>	<b>\$508,851</b>	<b>\$1,259,238</b>	<b>\$1,768,090</b>

\*Anticipated demands for 2025/2026 across the organization; funding will be confirmed at the time of procurement.

The Chief Financial Officer and Treasurer has reviewed this report and agrees with information included in the Financial Impact section.

## DECISION HISTORY

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In February 2025, General Government Committee granted authority to the Chief Technology Officer to amend Blanket Contract 47024775 with DragonAgile Consulting Inc., by increasing the contract value by \$430,432USD (\$611,214 CAD) net of all applicable charges and taxes or \$438,008 USD (\$621,972 CAD) net of Harmonized Sales Tax Recoveries, revising the current Blanket Contract Value from USD \$759,762 to USD \$1,197,770. [Agenda Item History 2025.GG19.11](#)

In December 2022, Bid Award Panel granted authority to the Chief Purchasing Officer to award Ariba Document Number 3709451782 to DragonAgile Consulting Inc. for Atlassian Cloud Product Licenses for Technology Services Division. [Agenda Item History 2023.BA5.4](#)

## COMMENTS

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The City of Toronto uses Atlassian's suite of tools to enable staff to improve team collaboration and enhance workflow efficiency. This report supports licence renewals for Atlassian Core Applications (Jira Service Manager, Confluence and Jira Cloud), as well as supporting plug-ins, which several divisions across the City use to deliver key services to internal stakeholders, specifically for software requirements management, issue tracking, activity tracking, and knowledge management.

Since 2022, the City has utilized competitive contract 47024775 with DragonAgile to procure Atlassian Software licenses and Cloud Subscription. Prior to writing this report, Technology Services engaged Purchasing and Material Management Division to seek guidance regarding options to renew existing licenses and it was determined the amendment to the existing contract would allow City of Toronto the ability to procure licenses for TSD site in 2025 and all Divisions in 2026 by achieving cost savings through economies of scale.

*More information on the City's long-term licensing strategy can be found in Confidential Attachment 1.*

## CONTACT

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## **SIGNATURE**

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Sonia Brar  
Chief Technology Officer

Geneviève Sharkey  
Chief Procurement Officer

## **ATTACHMENTS**

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Confidential Attachment 1