

December 1, 2025

City of Toronto
Infrastructure and Environment Committee
100 Queen St W
Toronto, ON M5H 2N2
Attn: Her Worship Olivia Chow, Mayor, City of Toronto
Infrastructure and Environment Committee

Re: IE26.3 - TransformTO Net Zero Strategy: Action Plan (2026-2030)

Dear Mayor Chow and Members of the Infrastructure and Environment Committee,

I am writing to you today on behalf of Mitsubishi Electric Sales Canada Inc. regarding the TransformTO Net Zero Plan. We are disappointed to see the removal of Toronto's Building Emissions Performance Standards (BEPS) from the plan.

A BEPS bylaw would mean better buildings across Toronto. Now is a critical moment to stimulate local economic opportunities in the construction sector, create value for building owners, and improve living conditions and affordability for tenants.

Buildings represent 59% of Toronto's emissions, and without BEPS, there is no viable path to meeting TransformTO climate targets.

Our business is ready to deliver products and services to support the retrofit industry. But we rely on regulation to set the pace and scale we need to plan, invest, and ensure workforce and supply-chain readiness to support building owners in planning and implementing upgrades. A BEPS policy in Toronto provides the driver for growth and reliability that our local industry needs at a critical time.

We are sensitive to concerns regarding the potential impact on affordability. However, we are confident that by maximizing current funding and financing, and through coordination with other levels of government to provide additional strategic support for building owners and operators who are facing market challenges, those risks will be mitigated.

Toronto faces dual climate and fiscal challenges, and we see a well-designed BEPS as an opportunity to address both. **We urge you -- Mayor Chow and members of the Infrastructure and Environment Committee -- to resume consultations and approve a BEPS bylaw no later than Q2 of 2026.**

Sincerely,

MITSUBISHI ELECTRIC SALES CANADA INC.

Per: Andy Cincar

Andy Cincar

Vice President, Sales & Marketing, HVAC Products Division

CC: Hitoshi Namba, Syed Abid, Darren Hall, Sanal Sreedharan