

REPORT FOR ACTION WITH CONFIDENTIAL ATTACHMENT

2027 Electrical and Mechanical Services Price List - ShowTech Power and Lighting (SPL)

Date: June 4, 2026

To: The Board of Governors of Exhibition Place

From: Don Boyle, Chief Executive Officer

Wards: Ward 10 - Fort York - Spadina

REASON FOR CONFIDENTIAL INFORMATION

The attachment to this report contains financial information that belongs to the Board of Governors of Exhibition Place and has monetary value or potential monetary value.

SUMMARY

This report recommends approval of the 2027 Electrical and Mechanical Services Price List for ShowTech Power and Lighting ("SPL") as outlined in Confidential Attachment 1.

In preparing the 2027 price list, SPL and Exhibition Place staff considered updated labour rates under the new collective agreement and current GTA market conditions to ensure fair, reasonable, and competitive pricing.

Since 2015, SPL has been the Exclusive Provider of electrical and mechanical services to events and exhibitions at Exhibition Place. Board approval is required for the annual Price List pursuant to the Show Electrical Services Agreement between the Board and SPL. Exhibition Place staff reviewed the proposed 2027 rates and recommend them as competitively priced, fair and reasonable.

RECOMMENDATIONS

The Chief Executive Officer recommends that:

1. The Board approve the 2027 Electrical and Mechanical Services Price List for third party Rentals and Services delivered by ShowTech Power and Lighting as set out in the Confidential Attachment 1, effective January 1, 2027.

2. The Board direct that the confidential information contained in the Confidential Attachment 1 remain confidential as it contains financial information that belongs to the Board of Governors of Exhibition Place and has monetary value or potential monetary value.

FINANCIAL IMPACT

There are no negative financial implications resulting from the adoption of this report.

DECISION HISTORY

The Exhibition Place 2022 – 2026 Strategic Plan was adopted on June 9, 2022. Our Strategic Goal, Ensure Competitively Priced Services and Sustainable Operations; includes reviewing current systems, agreements, and practices such as our price list annually for providing fair, reasonable competitively priced services to events which is especially important to support growth of business.

<https://secure.toronto.ca/council/agenda-item.do?item=2022.EP24.12>

At its meeting of on July 7, 2015, City Council approved an agreement between the Board and SPL for the exclusive provision of electrical and mechanical services to events and exhibitions at the Exhibition Place "Buildings" for a five (5) year term commencing September 15, 2015, with the Board option to extend for an additional two (2) year period.

<http://app.toronto.ca/tmmis/viewAgendaItemHistory.do?item=2015.EX7.33>

At its meeting of February 2, 2023, the Board approved an extension of the ShowTech agreement for two (2) years from September 15, 2022 to September 14, 2024, for the provision of electrical and mechanical services on the same terms and conditions of the existing agreement.

<https://app.toronto.ca/council/agenda-item.do?item=2023.EP2.10>

At its meeting on June 18, 2025, the Board approved the 2026 Electrical and Mechanical Services Price List for third party Rentals and Services delivered by ShowTech Power & Lighting (SPL), effective January 1, 2026.

[Agenda Item History - 2025.EP17.4](#)

At its meeting on November 13, 2025, City Council approved an agreement with ShowTech for the exclusive provision of electrical and mechanical services to events and exhibitions at Exhibition Place for a (5) five-year term commencing September 15, 2025, with the option to extend for an additional (2) two-year period.

[Agenda Item History - 2025.EX27.12](#)

COMMENTS

Under the agreement between the Board and SPL, the Electrical and Mechanical Services Price List is submitted to the Board for approval annually. SPL completes an annual review of the Price List to reflect changes in labour and material costs and to remain aligned with Toronto/GTA market conditions.

Confidential Attachment 1 sets out the proposed Electrical and Mechanical Services Price List, which staff recommend be adopted effective January 1, 2027. Where applicable, some of the pricing from this list may also be used by Board staff in providing electrical and mechanical services to events in the Automotive Building.

On an ongoing basis, SPL and Exhibition Place staff monitor the cost of services for competitiveness in the marketplace. The increases that are being recommended either directly reflect the increase in labour rates associated with the supply of the service or increases that are in keeping with the marketplace.

CONTACT

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SIGNATURE

Don Boyle
Chief Executive Officer

ATTACHMENTS

Confidential Attachment 1 - 2027 Electrical and Mechanical Services Price List - SPL