

Appendix A Quarterly Dashboard



Exhibition Place June 30, 2026, Dashboard

The Exhibition Place Dashboard provides a quarterly snapshot of Key Performance indices with a primary focus on our Financial, Environmental, Safety, and Organization Goals.

Q2 Dashboard Overview

The combined operating results of Exhibition Place and Automotive Building before contribution of net naming fees for the six months ending June 30, 2026, is an Operating Loss of (\$4.588) million compared to the budgeted Operating Loss of (\$6.064) million for a favourable variance of \$1.429 million.

Our 2026 operating results are budgeted to generate net income of \$2.2M.

FOR THE SIX MONTHS ENDED JUNE 30, 2026

	Actual YTD	Budget / Target YTD	Prior YTD
Gross Revenue	\$ 31,043,317	\$ 32,123,974	\$ 35,957,484
Variance		\$ (1,080,657) ▲	\$ (4,914,167) ▲
Overhead Operating Expenses	\$ 27,600,940	\$ 25,314,254	\$ 26,768,697
Variance		\$ (2,286,686) ◆	\$ (832,243) ◆
Operating Income (Loss) before City Budget Deficit Funding	\$ (4,509,383)	\$ 931,435	\$ (25,031)
Variance		\$ (5,440,818) ▲	\$ (4,484,352) ▲
Net Capital Program Spending (%)	20%	20%	26%
Variance		0% ●	-6% ●
Average Sick Days Absent	1.9	2.5	1.1
Variance		0.6 ●	(0.8) ▲
Events and Grounds Waste Diverted (%)	55%	38%	44%
Variance		17% ●	11% ●
Capital Works Waste Diverted (%)	100%	75%	93%
Variance		25% ●	7% ●
Electricity Net Grid Consumption (kWh)	4,354,478	5,347,342	4,968,005
Variance		992,864 ●	613,527 ●
COE - Carbon Dioxide Emissions (MT)	5,241	4,307	5,094
Variance		(934) ◆	(147) ◆
Client Satisfaction Rating (%)	96.0%	85.0%	94%
Variance		11.0% ●	2.3% ●

LEGEND

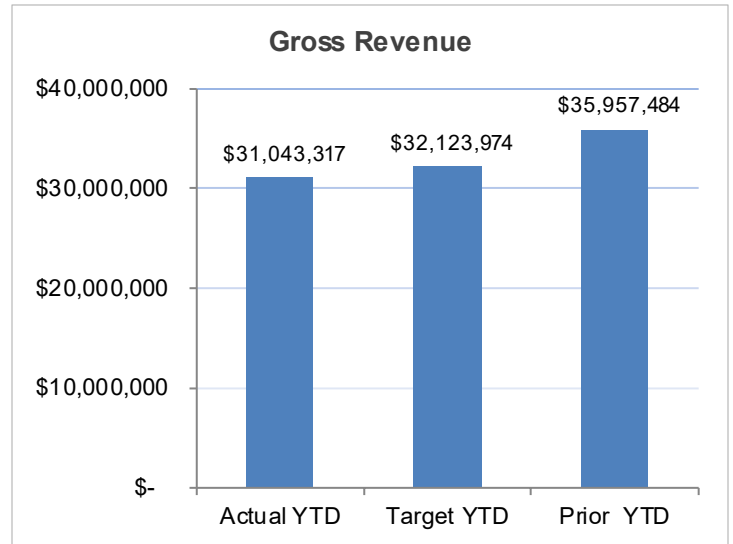
- Favourable or meeting Budget/Target
- ◆ Unfavourable
- ▲ Management believes that by year-end, we will meet or exceed the budget / target.

Appendix A Quarterly Dashboard

Gross Revenue

MEASURE: Gross Revenue

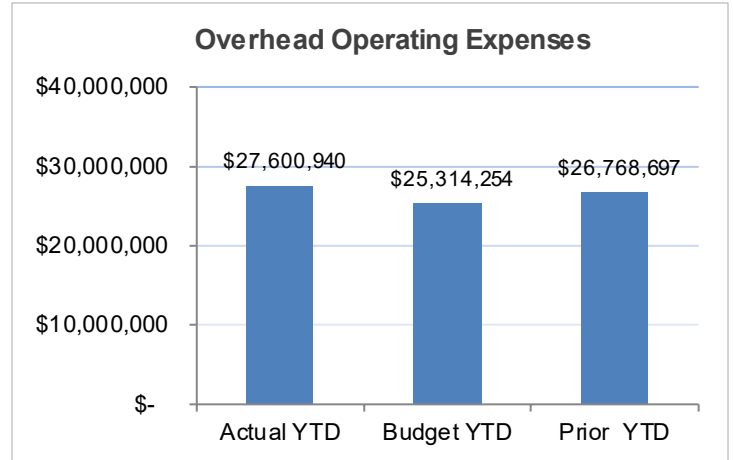
- 1) The target used for this KPI is the actual gross revenue achieved for 2016 increased by 3% annually.
- 2) An unfavorable variance of (\$1.081M) between Actual and Target is primarily due to timing of new business held at Enercare Centre.
- 3) The year-over-year unfavorable variance of (\$4.914M) is primarily due to the timing of large events such as Shopify Summit, which occurred in Q3 2026 versus Q2 2025.



Overhead Operating Expenses

MEASURE: Overhead operating expenses before amortization, cost of services, contribution to naming rights, and interest.

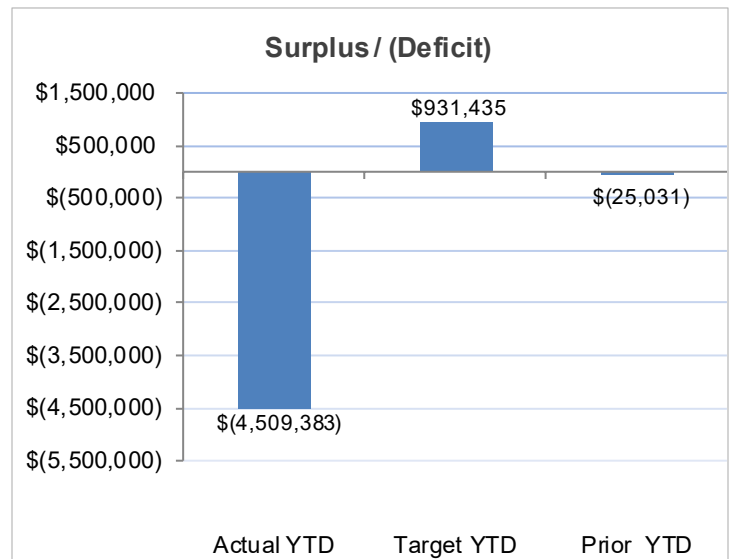
- 1) The Actual vs. Budget unfavourable variance of (\$2.286M) is primarily due to timing of overhead operating expenses.
- 2) YOY unfavourable variance of (\$0.832M) in overhead operating expenses reflects timing differences rather than a single underlying factor.



Operating Surplus (Deficit) before City Budget Deficit Funding

MEASURE: Operating Income (Loss) before City Budget Deficit Funding.

- 1) The target used for this KPI is the actual surplus achieved for 2016 increased by 3% annually.
- 2) An unfavourable YTD variance of (\$5.441M) between Actual and Target is primarily due to timing of new business held at Enercare Centre.
- 3) YOY unfavourable variance of (\$4.484M) is mainly due to the timing of large events such as Shopify Summit, which occurred in Q3 2026 versus Q2 2025.

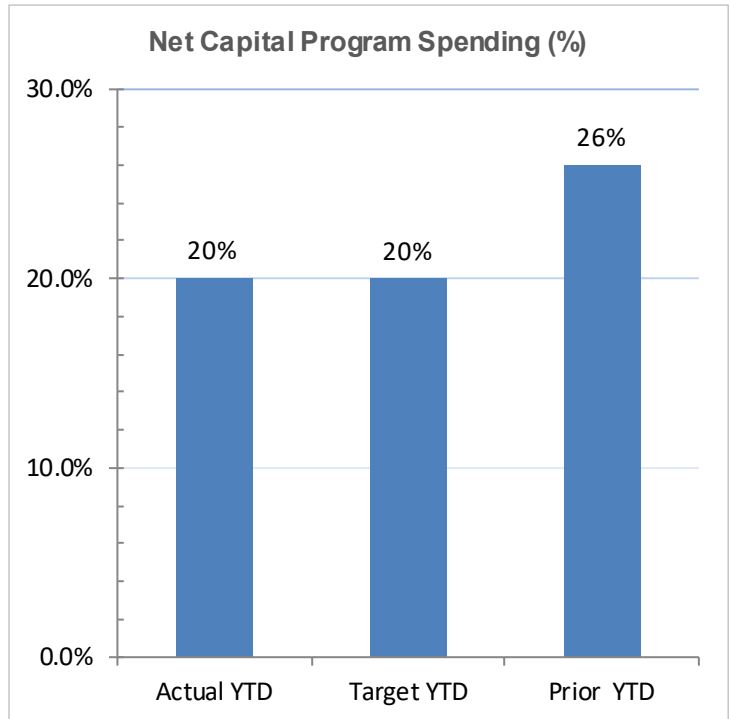


Appendix A Quarterly Dashboard

Net Capital Program Spending (%)

MEASURE: Achievement of Exhibition Place's current year capital work program as a percentage of City of Toronto capital funding. This includes both carry-forward and current year capital.

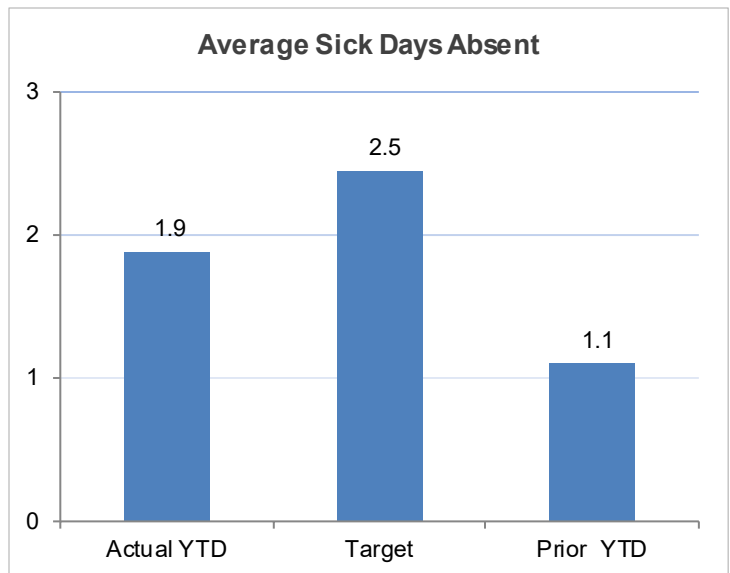
- 1) Target for net capital spend is 90% or more for the year with a Q2 target being set at 20% or more.
- 2) The Q2 Year-to-Date (YTD) net capital program spending is on target. Meeting the target is primarily due to the progress and completion of several projects, including the High Voltage Feeders A34T and A35T Central Replacement, Administration Building Upgrades, and Princess Margaret Fountain Restoration. In addition, carry-forward funding from prior years is typically spent before the current year's budget.
- 3) The Year-Over-Year (YOY) unfavourable variance of (6%) is primarily due to the inability of commencing project work during the FIFA World Cup move-in days in June. The entire site was occupied during this time, making it difficult for contractors to continue their work.



Average Sick Days Absent

MEASURE: Average days absent per employee. This includes all Short-Term Disability Benefits (100%, 75%, and dependent).

- 1) In 2023, our Human Resources Division developed and implemented a new disability management policy and procedure that aligns with the Worker's Compensation Benefits Procedure, Accommodation Policy, Short-Term Disability Plan & Benefit Payments Policy, and Attendance Management Policy. Exhibition Place is using the 2016 actual Average Sick Days Absent of 4.9 days as the 2026 Target.
- 2) The Actual vs. Target is a favourable variance of 0.6 days.
- 3) The year-over-year variance is negative at (0.8) days.



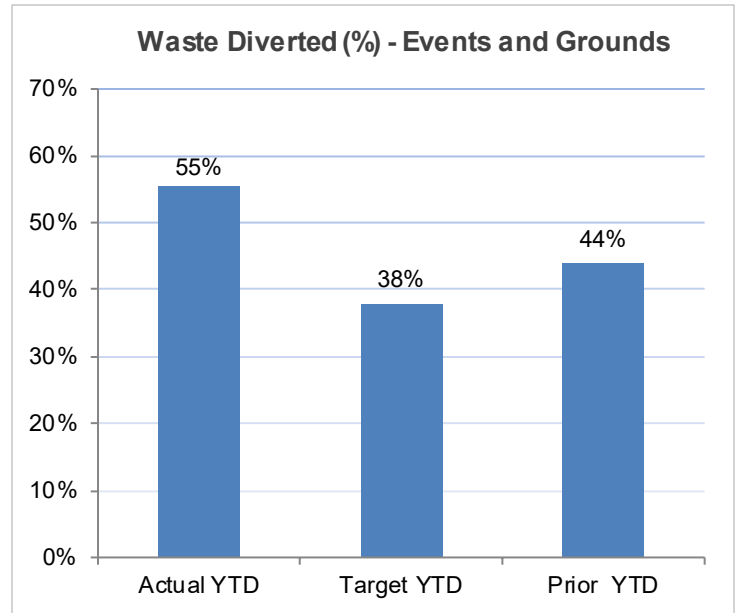
Appendix A Quarterly Dashboard

Waste Diverted (%) Events and Grounds

MEASURE: Percentage of all waste produced from events, grounds, and buildings that was diverted.

Definition: The total amount of waste diverted from events, grounds, and buildings in kilograms is divided by the total amount of waste from events, grounds, and buildings (diverted and not diverted) and multiplied by 100.

- 1) The target used for this KPI is the average percentage achieved for the years 2023 and 2024.
- 2) The Actual vs. Target is a favourable variance of 17% and is attributed to enhanced waste reduction efforts and the implementation of a waste sorting program.
- 3) The year-over-year favourable variance of 11% is primarily due to the same reason as above.

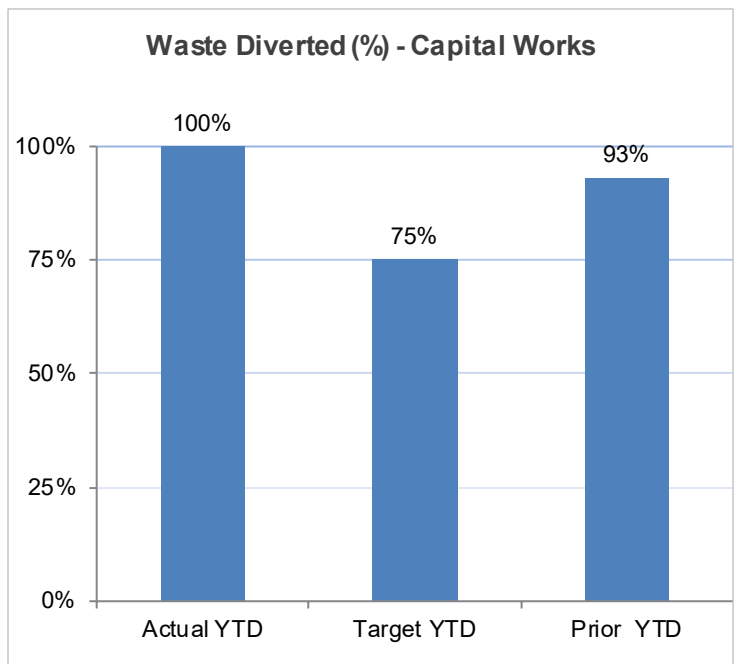


Waste Diverted (%) Capital Works

MEASURE: Percentage of waste produced from capital works that was diverted.

Definition: The total amount of waste diverted capital works in kilograms is divided by the total of waste from capital works (diverted and not diverted) and multiplied by 100.

- 1) The target used for this KPI is the average percentage achieved for the years 2023 and 2024.
- 2) Due to the nature of the projects during the reporting period, primarily Automotive Building Elevator Retrofit, all materials associated with the capital works waste were recycled.
- 3) Exhibition Place staff continue to emphasize recycling and reducing waste. Staff work through the tender process ensuring the successful contractors to have strong recycling programs which includes timely reporting.



Appendix A Quarterly Dashboard

Electrical Net Grid Consumption (kWh)

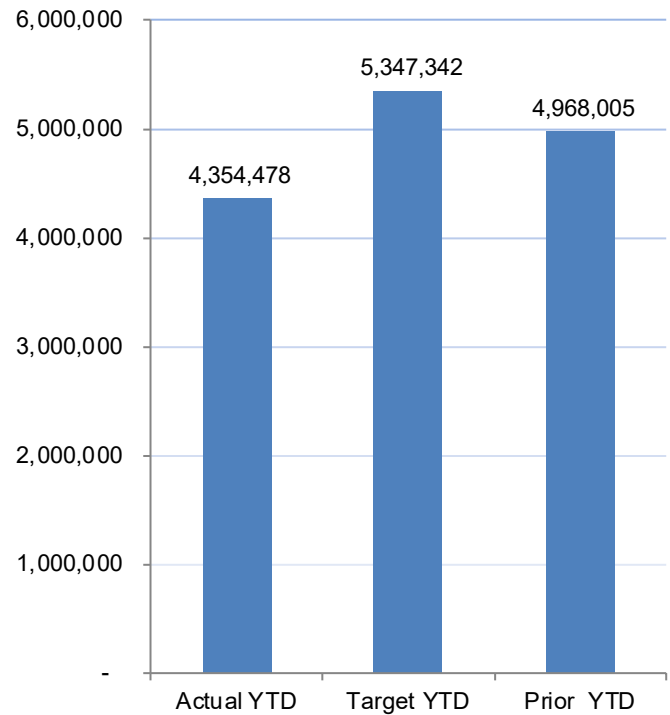
MEASURE: Electricity purchased from grid less Solar Production, Renewable Energy purchased, and recoveries from tenants.

1) The Strategic Plan set a Goal to aim for Electricity Net Grid Consumption and as a tactic Management set a target to reduce kWh by 1% a year from the base year of 2016.

2) The 2026 Actual vs. Target favourable variance of 992,864 kWh (or 18.6%) is particularly notable given the increased level of activity across the grounds, including the FIFA World Cup and other activities happening on the grounds. Despite these additional energy demands, Exhibition Place has remained below the projected electricity target for 2026.

3) The YOY favourable variance of 613,527 kWh in the second quarter is primarily due to the cogeneration plant operating throughout the entire quarter at a high generation rate. The increased on-site electricity production reduced reliance on grid-supplied power, resulting in lower overall electricity consumption from the grid. As the cogeneration plant continues to operate consistently throughout the remainder of the year, this favourable trend is expected to continue through 2026, helping to offset the impact of increased activity across the grounds.

Electrical Net Grid Consumption (kWh)



COE Carbon Dioxide Emissions (MT)

MEASURE: Greenhouse gas (COE) is a measure of how much we contribute to climate change and is measured in metric tons of carbon dioxide released.

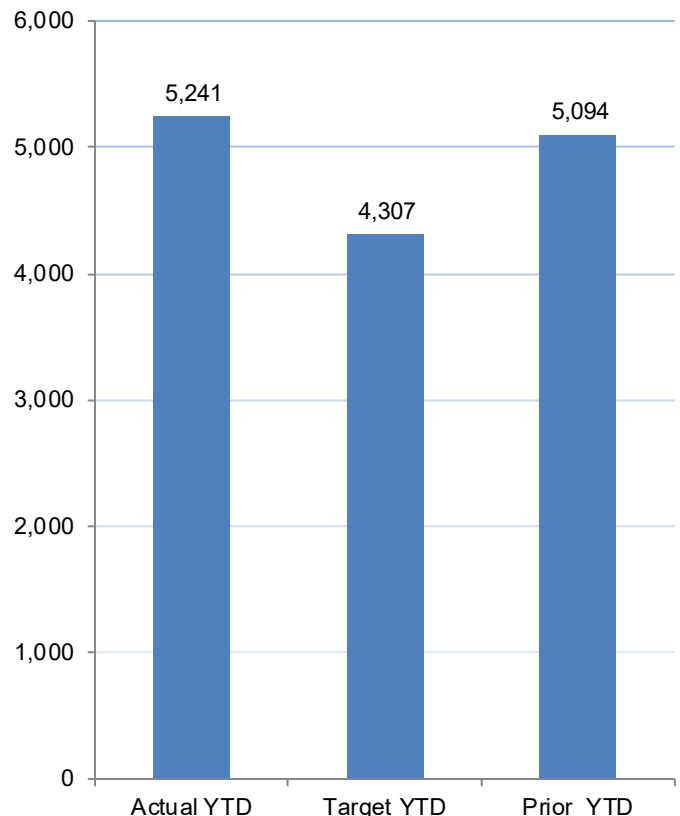
Definition: The total amount of CO2 Metric Tons released by burning carbon fuels and consumption of electricity. The carbon fuels included are gas, propane, diesel, and electricity.

1) The Strategic Plan set aggressive targets for minimizing environmental impact with a focus of reducing Carbon Dioxide Emissions - COE. Management developed a plan to reduce Carbon Dioxide Emission by 1% a year from the base year in 2018.

2) The Q2 2026 Actual vs Target unfavorable variance of (934) CO₂e tonnes is primarily due to increased operational activity across the grounds during the second quarter. Major events, including FIFA World Cup-related activities, coupled with cooler than normal temperatures extending into May, resulted in higher energy consumption and corresponding increases in both Scope 1 and Scope 2 emissions. In addition, the cogeneration plant returned to full operation throughout the entire second quarter, further contributing to the increase in emissions.

3) The YTD emission is mainly in line with the same period of last year.

Carbon Dioxide Emissions (MT)



Appendix A Quarterly Dashboard

Client Satisfaction Rating (%)

MEASURE: Customer Satisfaction Rating (CSR) is an industry-wide measure of customer loyalty, satisfaction, and relationship. CSR measures the opinion / rating of Exhibition Place by event management on the delivery of the following services in the Enercare Centre, Beanfield Centre, and Exhibition Place: Customer Service, Food & Beverage, Event Services, Parking, ICT (internet, Wi-Fi, and telephone), Facilities, and Parking.

Definition: The CSR target is 85% with a return rate from clients of 25%. The higher the score the higher customer satisfaction and loyalty.

- 1) To achieve the Strategic Plan objective of growing event activity at Exhibition Place and Automotive Building, staff have developed a Client Satisfaction Rating (CSR) measurement which measures how services supplied by a company meet or surpass client expectation.
- 2) The Q2 2026 Actual vs. Target is a favourable variance of 11%.
- 3) YOY is a favourable variance of 2%. Management regularly reviews the trends to develop actions to improve client satisfaction.

