Appendix F

The Six-Month Period (Q2) Ending June 30, 2026, Combined Operating Income (Loss) for Exhibition Place and Automotive Building

2026 Forecast

FIFA event will be completed by end of July thus its revenue and expense will be included in Q3 variance report. It is projected that event net profit will be on budget.

Based on the finalized financial results as at June 30, 2026, management is forecasting to achieve budget. This forecast was reported to City Financial Planning Division as part of the Q2 Variance Report.

Q2 Year-to-Date Combined Summary

The combined operating results of Exhibition Place and Automotive Building before contribution of net naming fees for the six months ending June 30, 2026, is an Operating Loss of ($4,588,407) compared to the budgeted Operating Loss of ($6,063,527) for a favourable variance of $1,475,120.

Specifically relating to Exhibition Place, the Net Loss for the six (6) months ending June 30, 2026, is ($3,975,479), being favourable to budget by $1,658,726. This favourable result was driven by:

- $6.177 million favourable Event & Tenant Revenue variance, primarily due to higher-than-expected user fees from major events, including the Canadian Roadshow (Aga Khan), Salesforce World Tour.
- Partially offset by $3.560 million in additional direct event expenses required to support the increased event activity and related service delivery.
- The Automotive Building reported a net loss of ($533,905), representing an unfavourable variance of ($229,520) compared to budget.

Combined Year-Over-Year Analysis

	Q2 2026 Actual ($ million's)	Q2 2025 Actual ($ million's)	Change ($ million's)	% Chge	Explanation
Event & Tenant Revenue	30.964	35.669	-4.71	-13.19%	The year-over-year unfavorable variance of ($4.914M) is primarily due to the timing of large events such as Shopify Summit, which occurred in Q3 2026 versus Q2 2025
Direct Expenses	6.725	7.869	-1.14	-14.54%	Decrease in line with decrease of revenues.
Indirect Operating Expenses	27.601	26.769	0.83	3.11%	Increase primarily due to increased spending on special repairs and replacement of older equipment, site improvement, landscaping cost and snow removing supplies, natural gas.
Interest expense	1.227	1.199	-0.03	-2.34%	Decrease due to reduction in principal from loan payments over term.
Naming Rights - contribution from Conference Centre Reserve Fund	0.079	0.125	-0.046	-36.75%	Decrease due to reduction of naming rights from extension of term for Enercare due to pandemic for the Enercare Centre.
Operating Income (Loss) before City Deficit Funding	-4.509	-0.03	-4.484	17915.19%	Decrease primarily due to timing of new events