

City of Toronto

Investment Board Meeting 2026

David Barron, Global Head of Index, ETFs and Systematic Solutions

Ella Wild, Distribution Manager



Agenda

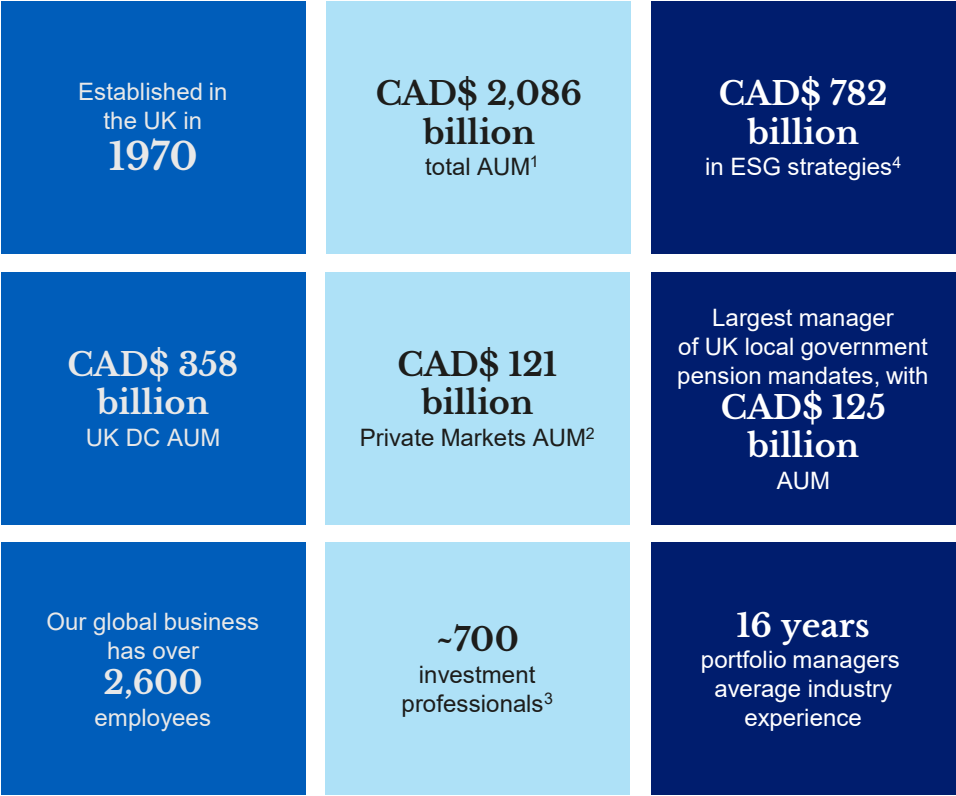
1. L&G update
2. Fund investment process and performance
3. Responsible investment and stewardship
4. Appendix



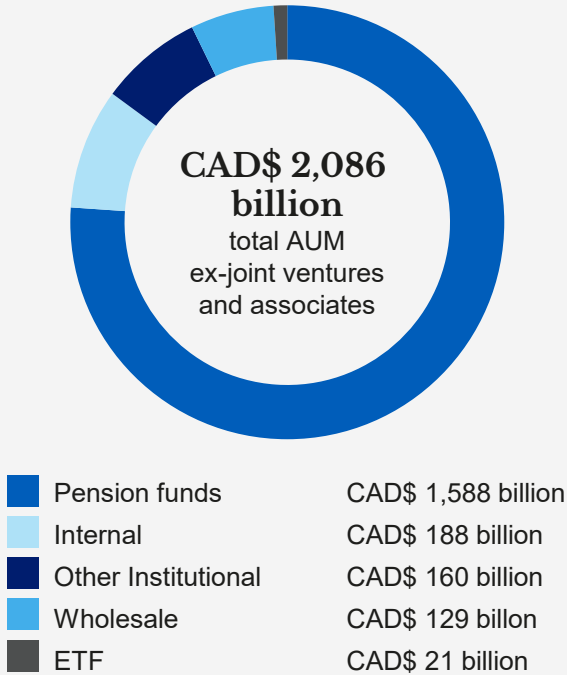
L&G update

A global asset manager of scale and substance

We're the 18th largest asset manager in the world and the largest in the UK



Assets under management by client type



Source for asset manager rankings: IPE 2025, Top 500 Asset Managers Report 2025. Data as at 31 December 2024.
All other data sources: L&G internal data as at 30 June 2025.

1 L&G, global AUM as at 30 June 2025. Excludes assets managed by associates (Pemberton, NTR, BTR). The AUM includes the value of securities and derivatives positions and may not total due to rounding. Historic AUM figures converted using the spot rate as at 30 June of that year. 2 Includes assets from associates and is based on Managed AUM, including \$3.8bn from multi-asset strategies. 3 Reflects relevant L&G Asset Management business and former Legal & General Capital employees. 4 AUM in responsible investment strategies represents only the AUM from funds or client mandates that feature a deliberate and positive expression of responsible investing characteristics, in the fund documentation for pooled fund structures or in a client's Investment Management Agreement. This expression could be exclusions; ESG outcome focus; impact; or a combination of these.

The value of an investment and any income taken from it is not guaranteed and can go down as well as up, and the investor may get back less than the original amount invested.



Around the globe, we are where our clients need us to be

We're the 18th largest asset manager in the world, with a global footprint

Our global presence



85%

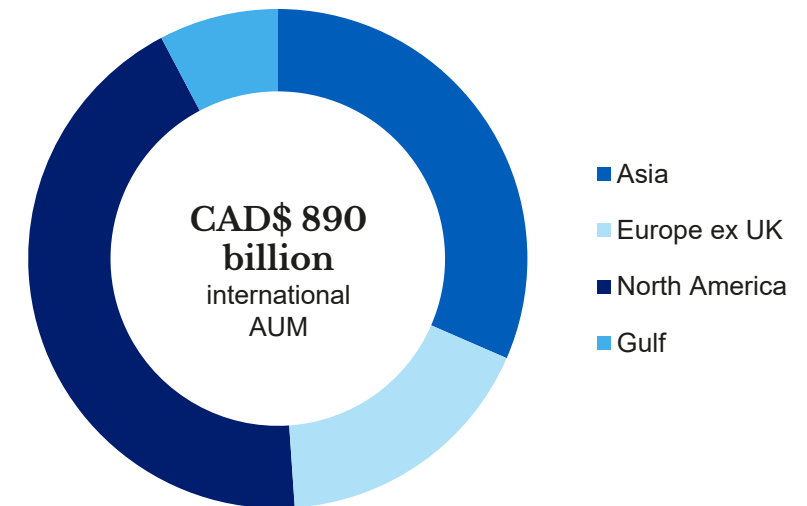
growth in international
AUM in sterling terms
since 2018

43%

of our total AUM
represents
international clients

52%

of our growing
international base is from
global government entities
and public sector clients



Source for asset manager rankings: IPE 2025, Top 500 Asset Managers Report 2025. Data as at 31 December 2024.

All other data: L&G internal data as at 30 June 2025, and <https://am.landg.com/en-uk/institutional/capabilities/local-authorities/>. The AUM disclosed is global AUM as at 30 June 2025.

The AUM includes the value of securities and derivatives positions but excludes joint ventures and associates and may not total due to rounding. The government institutions AUM figure is based on a 'managed view' of AUM (all assets managed by L&G). Therefore, we may not have access to specific data about underlying clients.

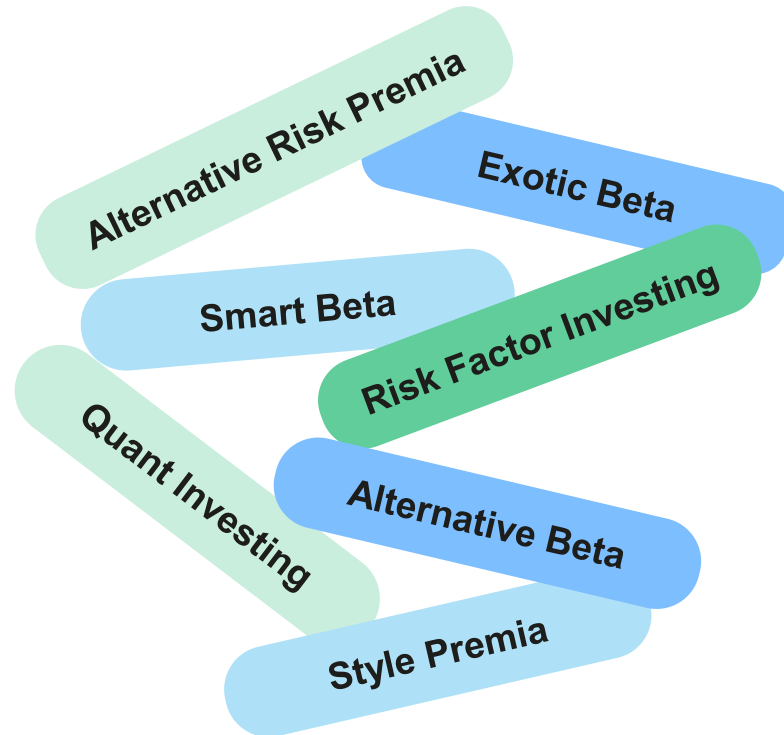
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L&G update

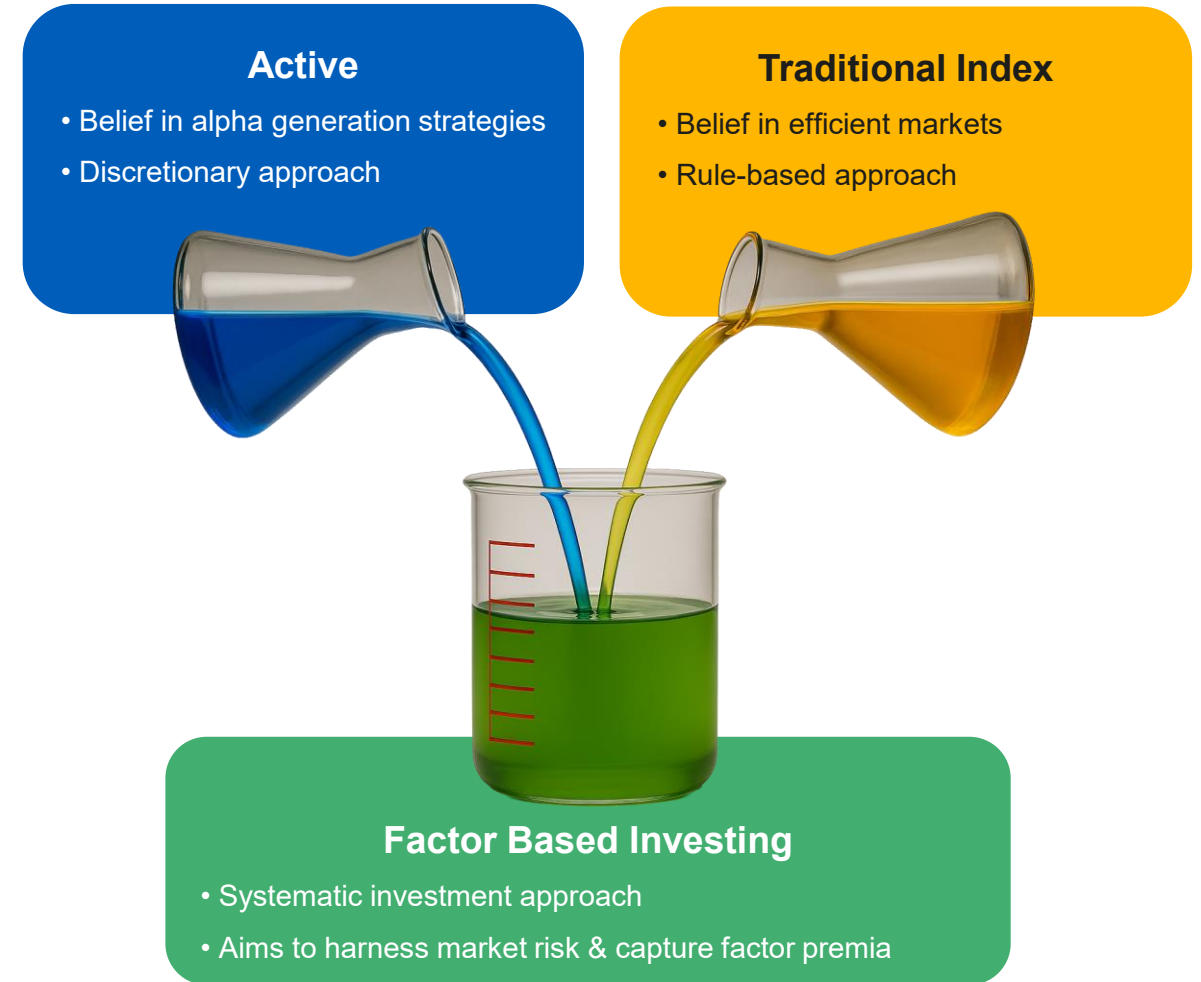
Factor based investing

A combination of active and traditional index

There are many names....

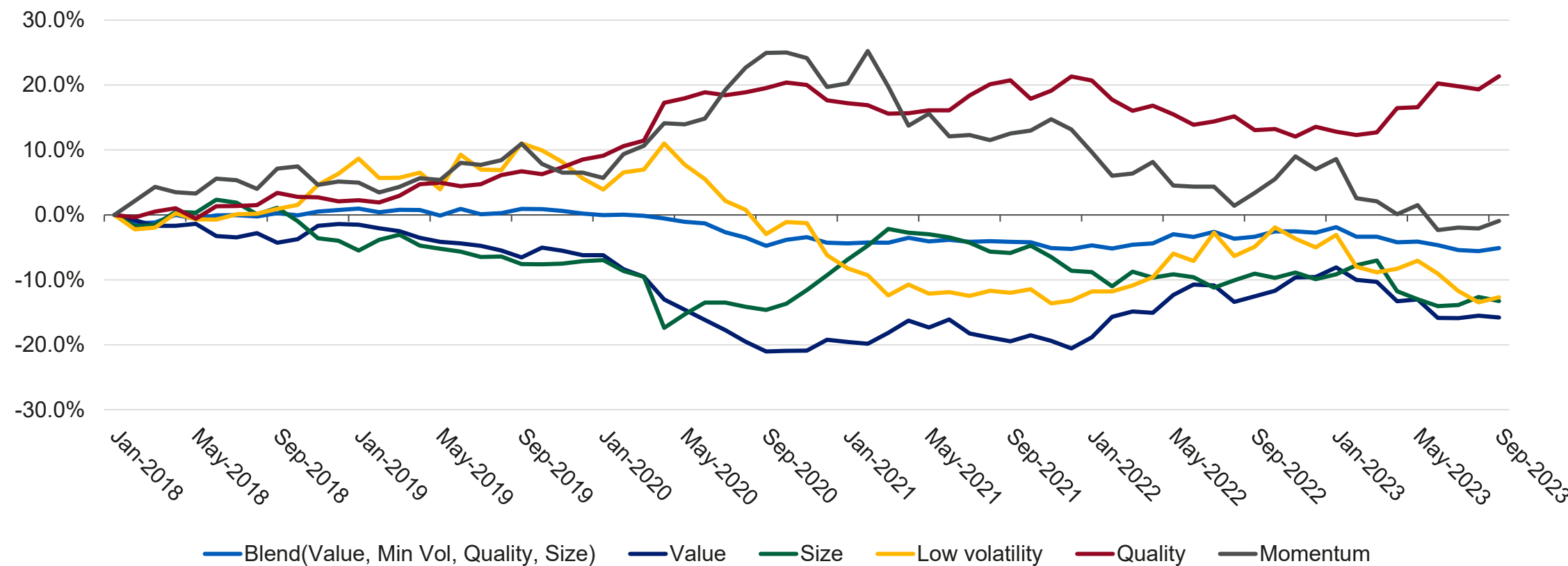


...for the same thing



Multi-factor could provide a smooth investment journey

Single factors undergo periods of underperformance



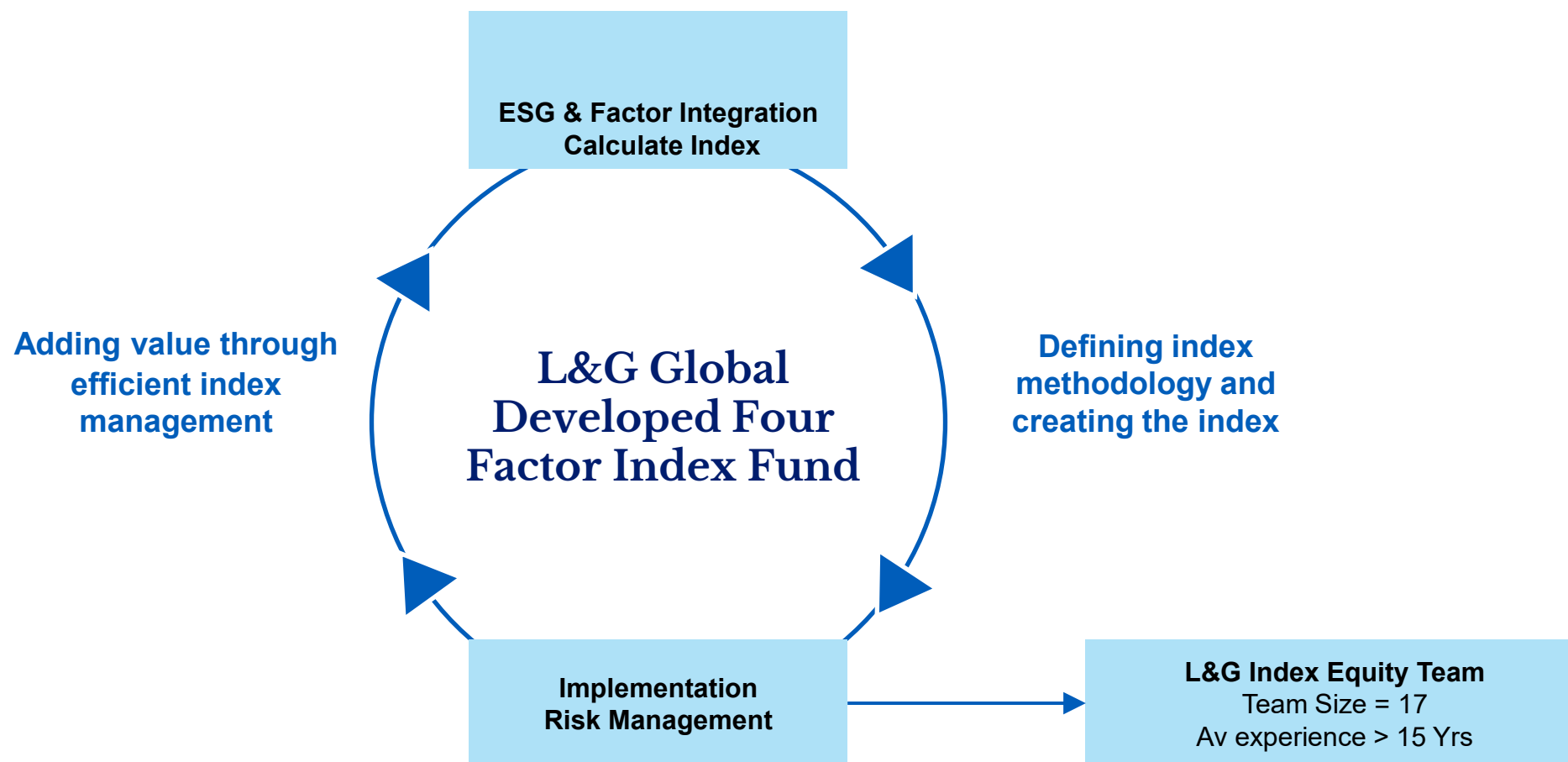
Source: MSCI, L&G as at 30 September 2023.
1 The smooth investment journey is in relation to single-factors.
Blend of factor is equal weighting between Value, Minimum volatility, Quality and size factor. Returns in GBP.
The value of an investment and any income taken from it is not guaranteed and can go down as well as up, you may not get back the amount you originally invested. Past performance is not a guide to the future.



L&G Global Developed Four Factor Index Fund

How the fund is managed

Governance process



Source: L&G.

The value of an investment and any income taken from it is not guaranteed and can go down as well as up, you may not get back the amount you originally invested. Risk management cannot fully eliminate the risk of investment loss. Whilst L&G has integrated Environmental, Social, and Governance (ESG) considerations into its investment decision-making and stewardship practices, this does not guarantee the achievement of responsible investing goals within funds that do not include specific ESG goals within their objectives. The Fund is passively managed as it tracks the Benchmark Index.

L&G Global Developed Four Factor Index Fund

Balanced exposure to factors in a sustainable manner

- 1

Carbon Footprint Filter: Top 10% most carbon intensity stocks are removed subject to sector protection

ESG Filter: Tobacco, Controversial Weapons, Coal & Tar sands are excluded
- 2

Rank stocks by each of the **Value**, **Quality** and **Low Volatility** factors factor

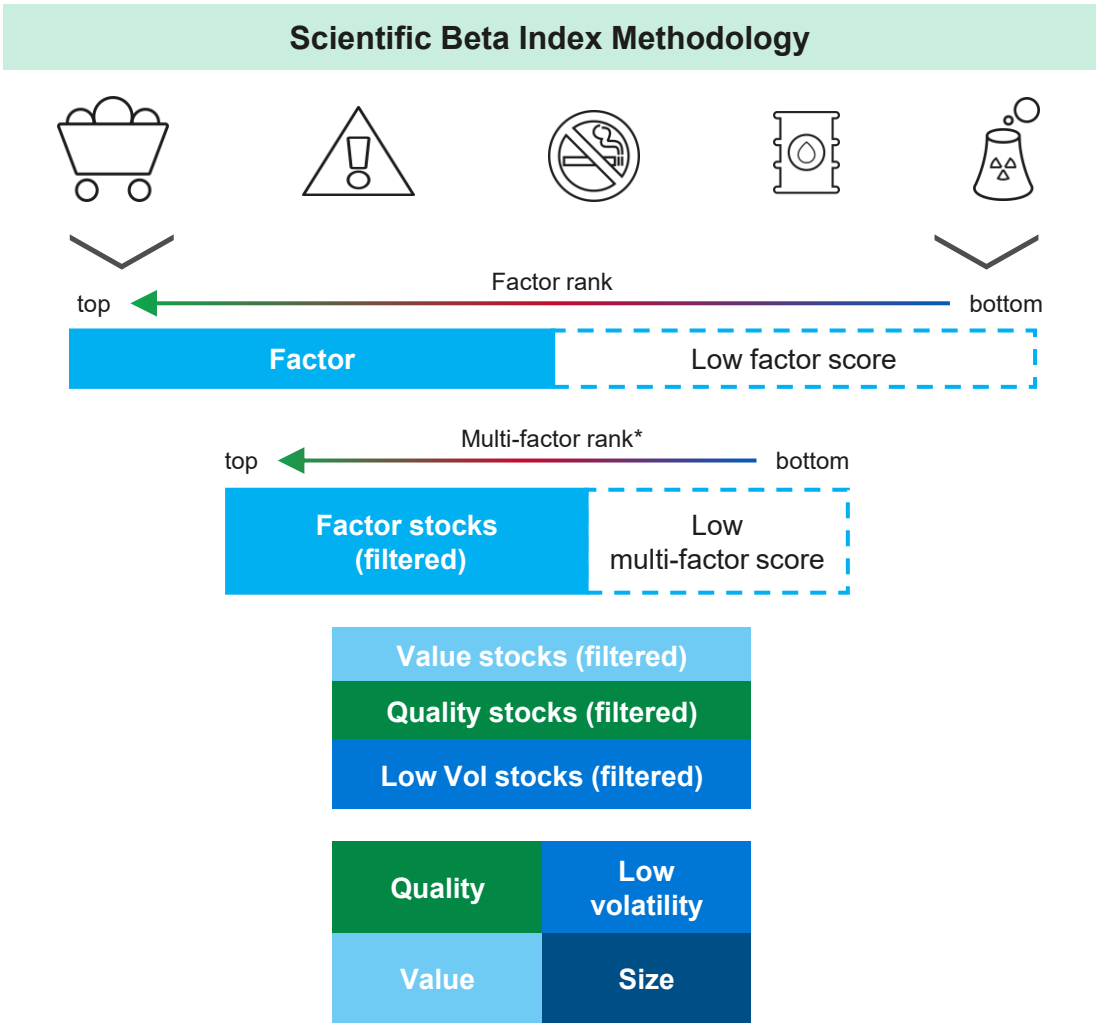
Discard bottom 50% in each case
- 3

For each of the three stock sets, rank remaining stocks on a **multi-factor** basis

Discard bottom 40% in each case and weight remaining stocks using diversified weighting scheme¹
- 4

Combine resulting three stock sets with **equal weighting**. **Size** factor achieved implicitly through the mid-cap bias of the **diversified weighting scheme**
- ✓

Implementation and management



*Average rank on: value, momentum, low volatility, low investment and high profitability.
1 Diversified weighting scheme combines equal weighting with equal risk contribution.

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Fund performance and holdings

Fund name	2025	2024	2023	2022	2021
L&G Global Developed Four Factor Index Fund (Ca Acc CAD)	11.59	22.06	12.93	(9.45)	19.52
Benchmark: SciBeta Developed Low-Carbon & ESG High-Factor-Intensity Multi-Beta (vol, val, mom, pro/inv) Maximum Deconcentration	11.43	22.14	12.84	(9.72)	19.17
Relative	0.16	(0.08)	0.09	0.27	0.35

Top 10 holdings	%	Top 10 country	%
Alphabet A	1.1	United States	70.4
Johnson & Johnson	0.9	Japan	6.3
TJX Cos	0.8	United Kingdom	4.0
Cummins	0.8	Canada	3.6
Walmart	0.8	Germany	2.1
Bank of New York Mellon	0.8	Switzerland	1.9
Gilead Sciences	0.8	France	1.9
TE Connectivity	0.8	Australia	1.5
Merck & Co	0.7	Netherlands	1.3
Lam Research	0.7	Other	7.0

Performance for the Ca CAD (Unhedged) Acc unit class in CAD, launched on 14 December 2020. Source: Lipper. Performance assumes all fund charges have been taken and that all income generated by the investments, after deduction of tax, remains in the fund.

Holdings and country breakdown are sourced from Sci-beta as at December 2025. Totals may not sum due to rounding. **For illustrative purposes only. Reference to a particular security is on a historic basis and does not mean that the security is currently held or will be held within the portfolio. The above information does not constitute a recommendation to buy or sell any security. Past performance is not a reliable indicator of future performance. Markets could develop very differently in the future. It can help you to assess how the fund has been managed in the past. The tables and charts above shows the fund's performance as the percentage loss or gain per year over the last 10 years. Whilst L&G has integrated Environmental, Social, and Governance (ESG) considerations into its investment decision-making and stewardship practices, this does not guarantee the achievement of responsible investing goals within funds that do not include specific ESG goals within their objectives.**



Fund performance and holdings

	Market Cap	SciBeta Dev LCrb HFI Mbeta (VWMQ) Mdecon
No. of eligible constituents	1,464	777
2025 return	14.98%	11.43%
Annualised TE		6.22%
Historical Volatility3	14.90%	12.85%

Past performance is not a guide to the future. The value of an investment and any income taken from it is not guaranteed and can go down as well as up, and the investor may get back less than the original amount invested.

Carbon metrics	% vs market cap
Weighted Average Carbon Intensity	- 42.36
Carbon Footprint	- 42.51
Carbon Reserves Intensity	- 61.59

	Market Cap	SciBeta Dev LCrb HFI Mbeta (VWMQ) Mdecon	Difference
Energy	3.68%	2.10%	-1.58%
Basic Materials	3.36%	3.10%	-0.26%
Industrials	10.50%	9.90%	-0.60%
Cyclical Consumer	11.34%	14.80%	3.46%
Non-Cyclical Consumer	4.41%	8.70%	4.29%
Financials	17.08%	22.60%	5.52%
Healthcare	9.82%	12.80%	2.98%
Technology	35.95%	20.70%	-15.25%
Telecoms	1.22%	2.50%	1.28%
Utilities	2.65%	2.80%	0.15%

Source: SciBeta: 31 December 2025. Performance: Analytics are based on daily total returns (dividends reinvested) in CAD. Market cap is SciBeta Dev CW. Environmental impact analysis is from ISS data and L&G. Sector Classification: Weighted Average Carbon Emission Intensity (tonnes CO2e/1mn USD Mn Revenue) is calculated based on Carbon Emissions Scope 1 and Scope 2. Carbon footprint (tonnes CO2e/1mn USD Invested) is calculated based on Carbon Emissions Scope 1 and Scope 2. Carbon Reserves intensity includes reserves from Coal, Oil & Gas.

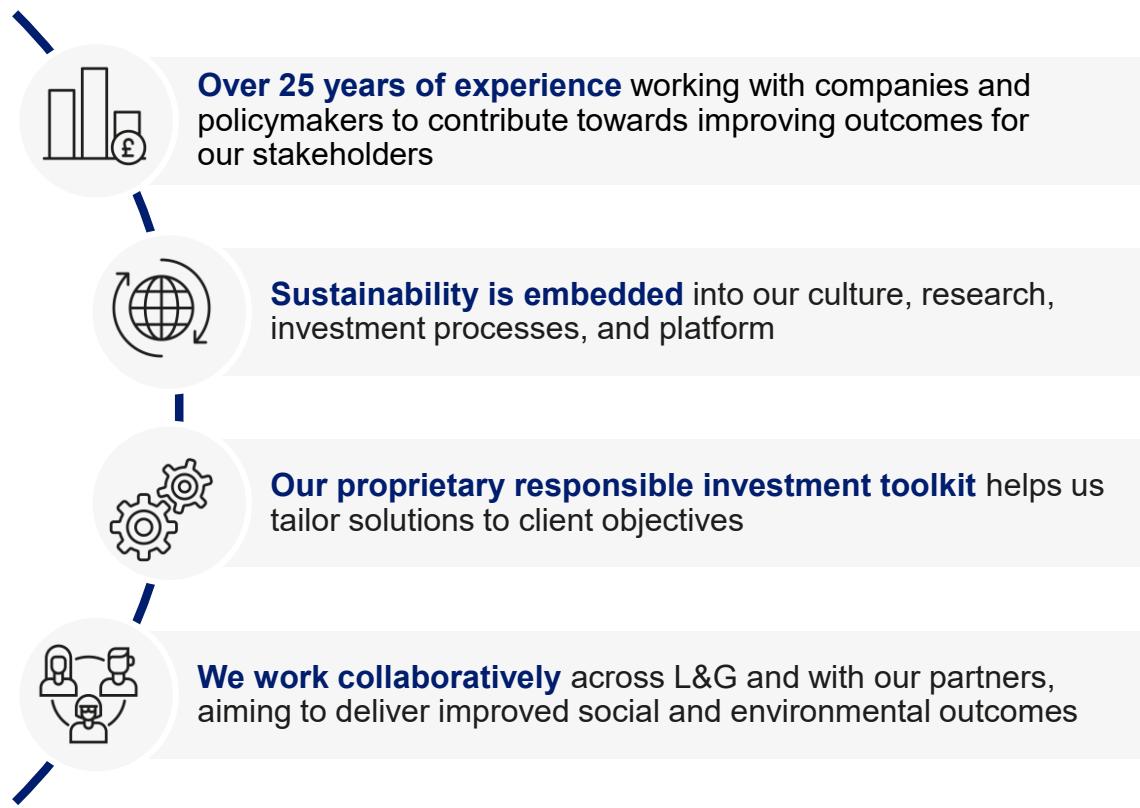
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Stewardship and responsible investment

Our approach to responsible investment and sustainability

Responsible investment is a core aim for our business, underpinned by our proprietary tools and expertise



F	E-	E	E+	D-	D	D+	C-	C	C+	B-	B	B+	A-	A	A+
---	----	---	----	----	---	----	----	---	----	----	---	----	----	---	----

Recognised by InfluenceMap for climate stewardship practices¹

Big Mac beef: takes aim at McDonald's for 'overuse' of antibiotics in meat production

L&G leads push for Nippon Steel to disclose its climate lobbying

Swedish AP7 and establish partnership to launch innovative climate transition strategy

UK fund giant L&G bets on Ecuador's Galápagos debt experiment

Thousands of rental homes to be built through new partnership between Nest, L&G and PGGM

L&G

Our Investment Stewardship approach

Aiming to support long-term value creation by addressing financially material and systemic risks & opportunities

Thematic and sector focus

- Alignment of stewardship and investment research through the Global Research & Engagement Groups ('GREGs')
- Combining 'top down' and 'bottom up' analysis, research and insights to manage risks and increase resilience of assets

Dedicated stewardship expertise

- Independent voting, maintaining link to engagement expectations
- Team structure supports sector and thematic objectives, across corporate and policy engagement



Long-term value creation

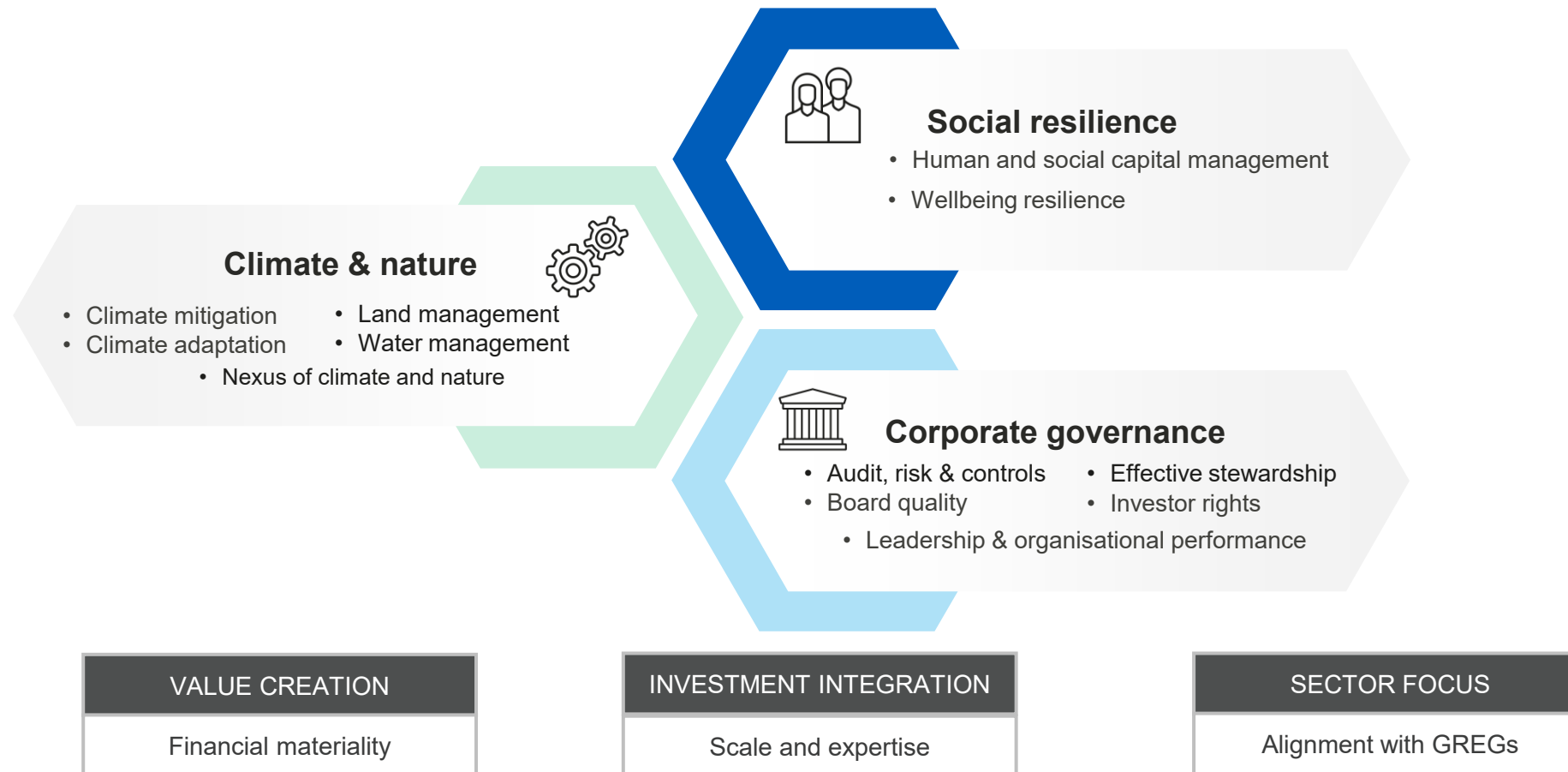
- Company and asset-level engagement focussed on partnership and accountability
- Policy and stakeholder engagement to support thematic objectives and establish industry standards

Global visibility

- We publish our ESG scores, Climate Impact Pledge scores and voting decisions, and Net Zero Roadmap
- Strategic use of public voice

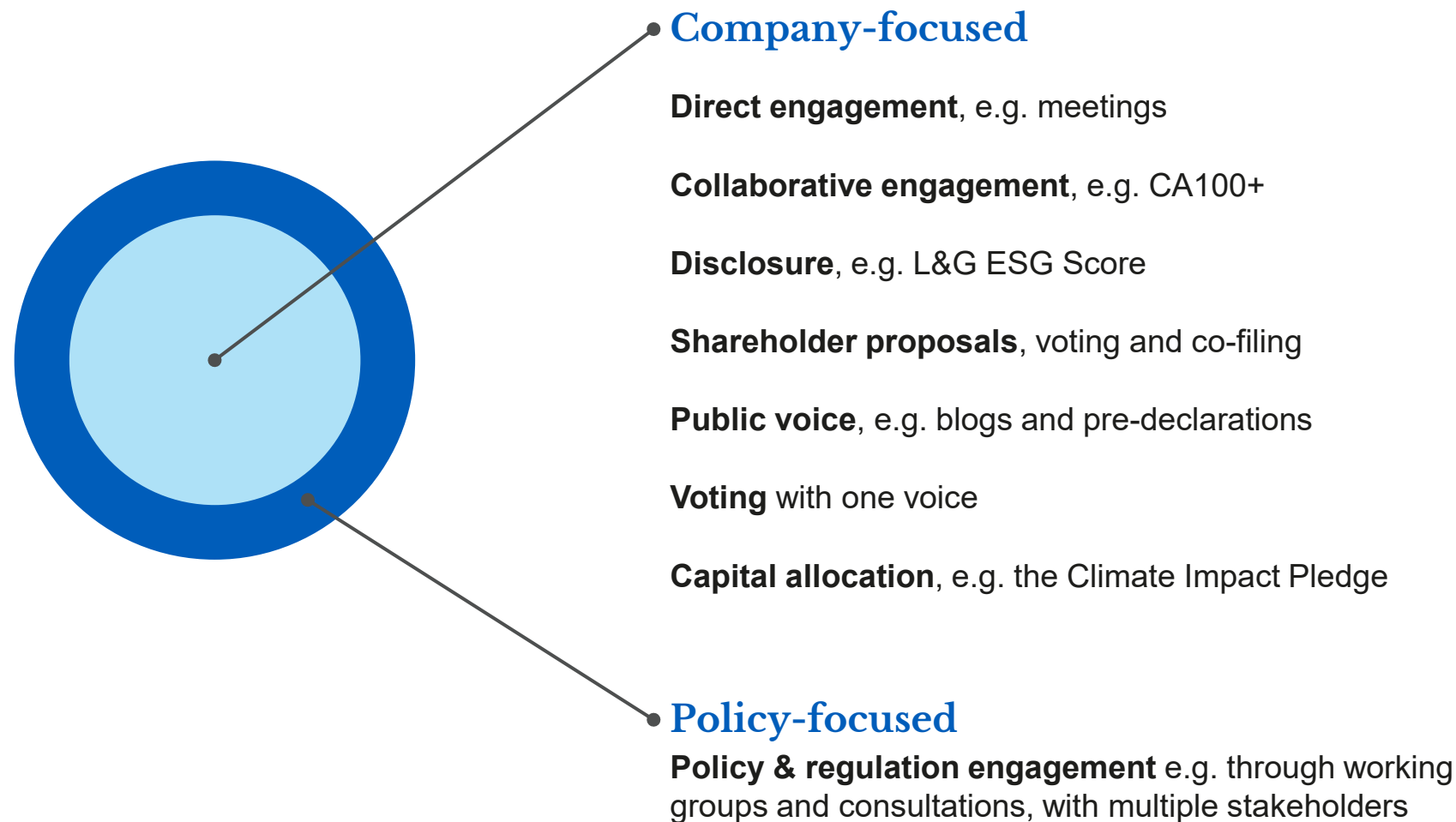
Investment stewardship themes

Combining financially material themes with a sector-driven approach to focus engagement



Our engagement approach

Using stewardship tools to drive change and support long-term value creation



Create ESG scores based on key engagement topics

L&G ESG Score

L&G E score (Environmental)	L&G S score (Social)	L&G G score (Governance)	L&G T score (Transparency)
Emission & Transition 1. Carbon emissions intensity (S1&2) 2. Carbon reserves intensity 3. Green revenues 4. Value emissions intensity (S3) 5. Temperature alignment	 Social diversity 9. Women on the board 10. Women at the executive level 11. Women in the workforce	 Board composition 20. Independent chair 21. Independent directors on the board 22. Board tenure	 Transparency 30. Verification of ESG reporting 31. Scope of GHG emissions 32. Tax disclosure
Natural Capital 6. Biodiversity programme 7. Deforestation programme 8. Water risk management	 Human capital 12. Bribery and corruption policy 13. Freedom of association policy 14. Discrimination policy 15. Supply chain policy 16. Human rights programme 17. Employee incidents 18. Business ethics incidents 19. Social supply chain incidents	 Governance oversight 23. Non-audit fees paid to auditor 24. Audit committee expertise 25. Audit opinion 26. Policy advocacy 27. Audit committee independence	
		Investor rights 28. Free float 29. Equal voting rights	

1. Simple, rules based approach

2. Based on factors we believe to be most significant

3. Score translates into 0-100 for reporting purposes

Integrating ESG scores with engagement and voting

L&G publishes ESG scores, promoting transparency and increased disclosure in the market

17,000
companies



Good
ESG score

Positive
capital
allocation



Bad
ESG score



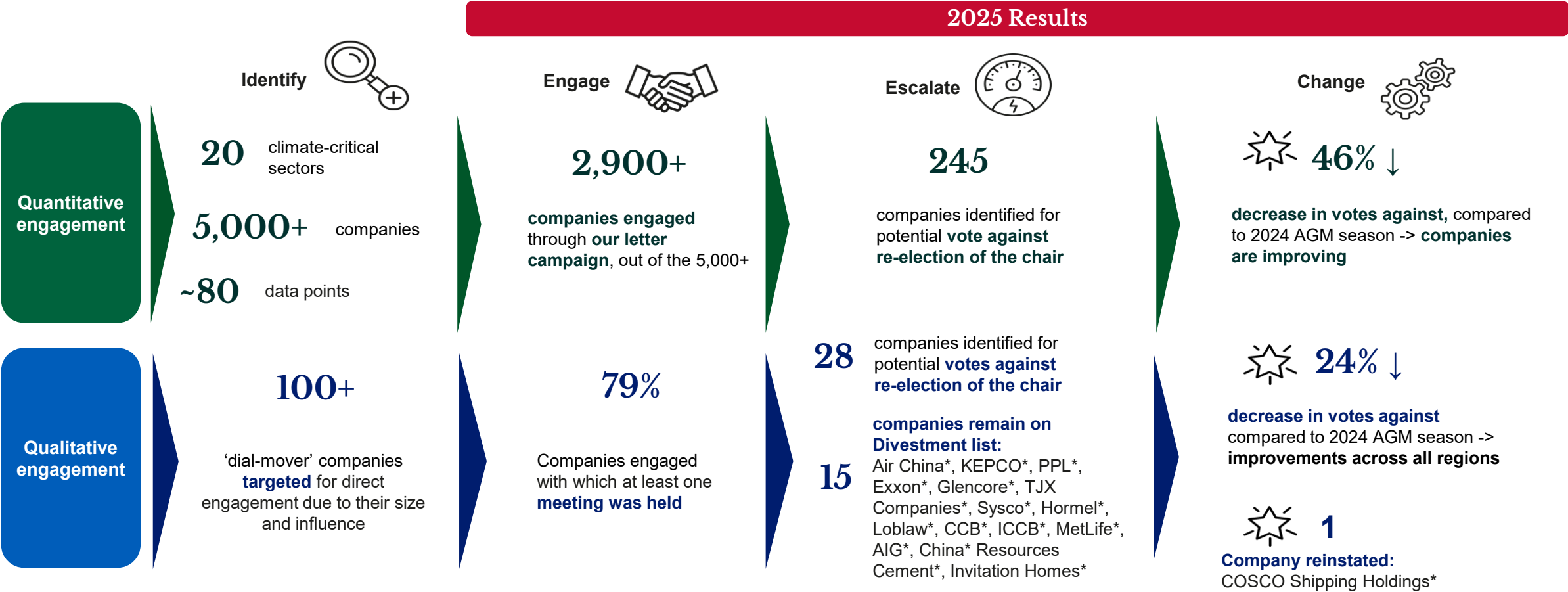
Negative capital
allocation

L&G-wide engagement and voting

Takes action on poor performers and encourages elevation of ESG scores

Climate Impact Pledge: 2025 results

Incremental improvement at scale helps drive market change



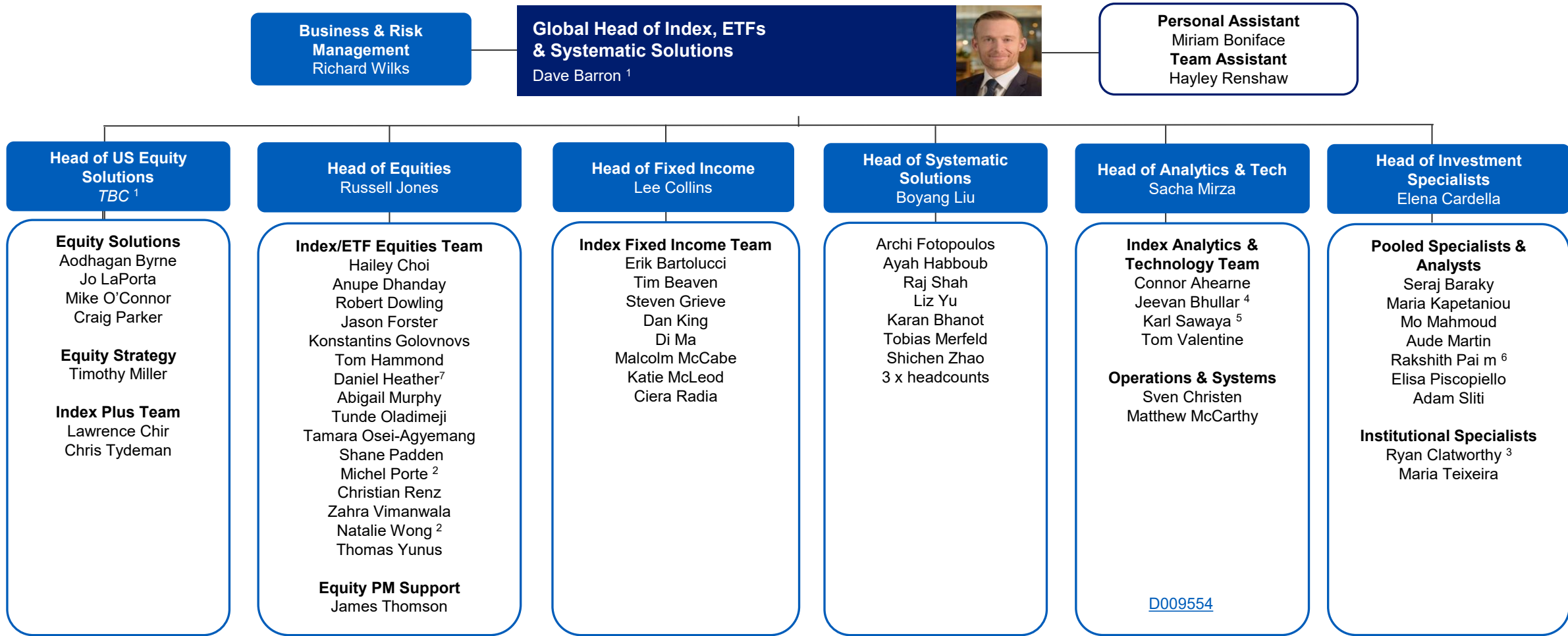
Ongoing company improvements in performance and disclosure led to fewer votes against, compared to 2024



Source: L&G, using Climate Impact Pledge 2025 data.
1 Regarding divestments as mentioned under the 'Escalate' column, Companies are divested from selected funds. Companies are divested up to a pre-specified tracking-error limit. If the tracking error limit is reached, holdings are reduced rather than fully divested.
* For illustrative purposes only. Reference to a particular security is on a historical basis. The above information does not constitute a recommendation to buy or sell any security.

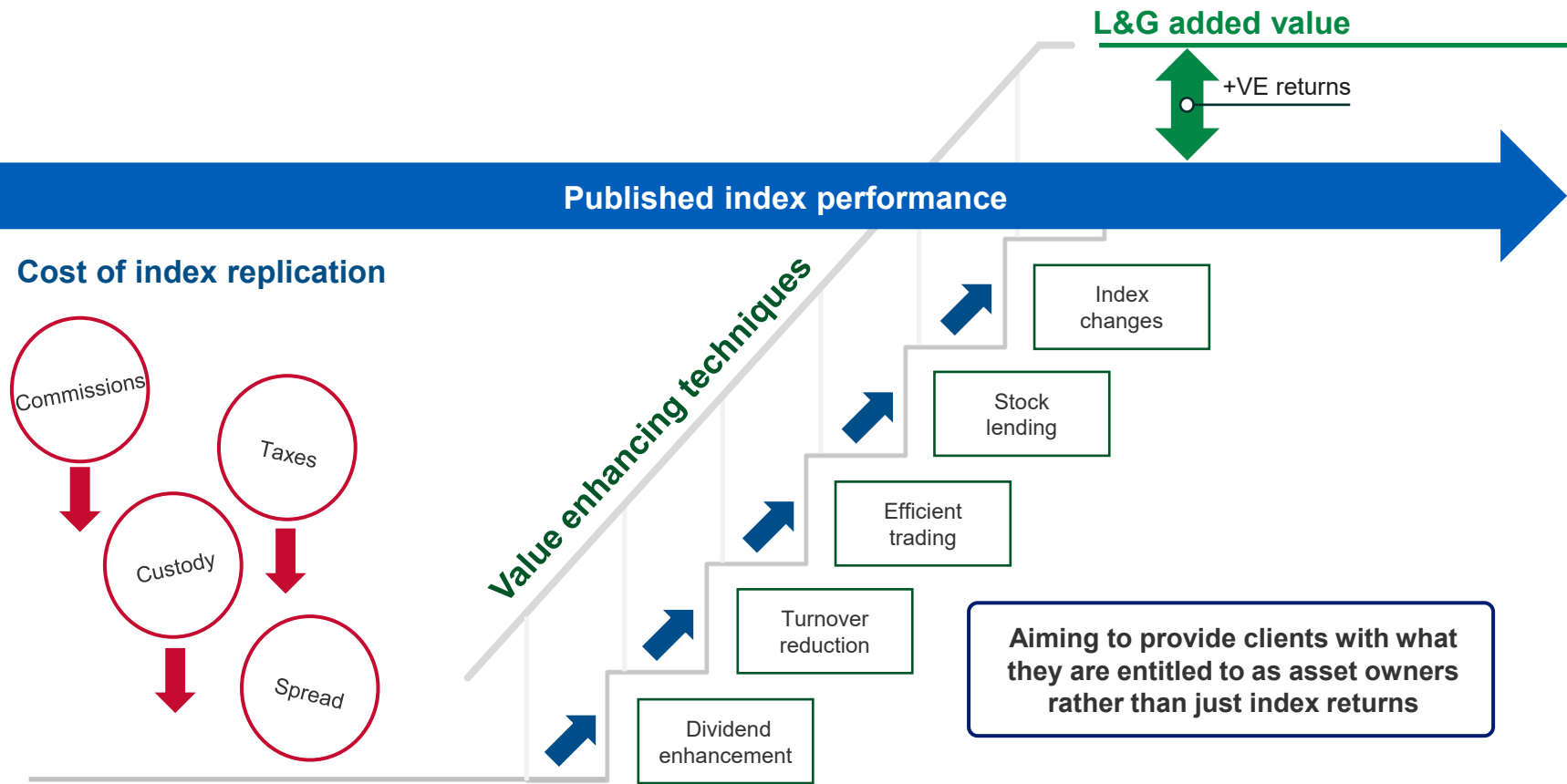
Appendix

Global Index, ETFs and Systematic Solutions



Efficient Exposure: L&G's Pragmatic Replication

L&G's value-enhancing indexing approach to reduce costs and aim to maximise returns



Standard Index Fund Manager 

Attribute	Efficient Replication	Pragmatic Replication
Low tracking error	✓	✓
Smart Corporate Action Elections		✓
Index Trading Prior to Implementation		✓
Index Trading Pre-Announcement		✓
Fast entry IPOs		✓
Secondary Public Offerings		✓



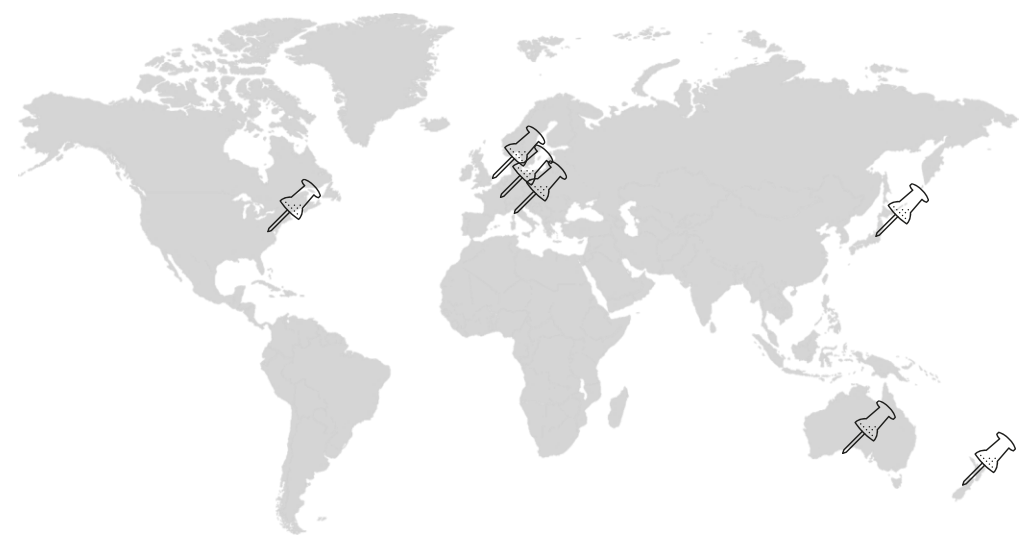
Source: L&G.
For illustrative purposes only. The value of an investment and any income taken from it is not guaranteed and can go down as well as up, and the investor may get back less than the original amount invested.

L&G-designed factor solutions

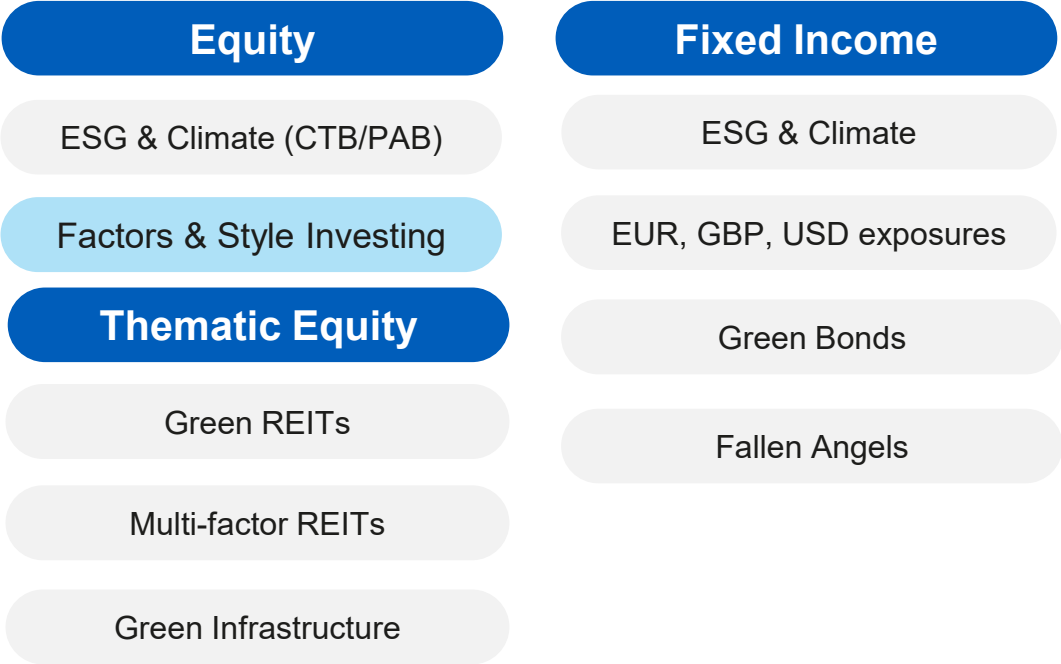
A natural capability build leveraging our existing credentials



Offering L&G-designed products across differing client types



Expanding our suite of L&G-designed index strategies



Source for all figures: L&G as at 31 December 2024. All figures are approximate.
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L&G factor definitions

Value		Low volatility		Quality		Momentum		Size	
		We focus on the downside volatility associated with each company		Going beyond the generic income and profitability metrics to focus on how these metrics are met and the sustainability of them over time		We integrate investing in securities with strong recent performance with the volatility of their performance to identify sustainable and resilient trends		Integration via universe selection and features in portfolio construction, concentration, and diversification	
		Metric	Rationale	Metric	Rationale	Metric	Rationale	Metric	
	Income Statement	Downside Volatility	Identify stocks with downside risk, aiming to mitigate the risk of significant drawdowns over time	Return on Invested Capital	Key metrics to review the income and profitability of a company	Risk managed price momentum	A risk-adjusted signal enhances the momentum factor and better reflects how active investors manage assets	Indirectly targets via portfolio construction and universe selection	
	Balance Sheet			Net Profit Margin					
	Cash Flow Statement			Leverage	Identify the quality and repeatability of the income and profitability				
				Earning Variability					
				Accruals					



It should be noted that diversification is no guarantee against a loss in a declining market.

L&G Global Developed Four Factor Index Fund

Key risks

- The fund could lose money if any institution providing services such as acting as counterparty to derivatives or other instruments, becomes unwilling or unable to meet its obligations to the fund.
- Derivatives are highly sensitive to changes in the value of the asset on which they are based and can increase the size of losses and gains.
- The fund may have underlying investments that are valued in currencies that are different from the currency of this share class. Exchange rate fluctuations will impact the value of your investment. Currency hedging techniques may be applied to reduce this impact but may not entirely eliminate it.
- The Fund has a sustainability and/or ESG focus in its investment process which may i) limit the Fund's exposure to or exclude certain companies, industries or sectors ii) impact the Fund's investment performance compared to other funds that do not apply such criteria and, iii) differ from an investor's own sustainability and/or ESG criteria.



L&G UK Disclaimer and important legal notice

Key Risks

- The value of an investment and any income taken from it is not guaranteed and can go down as well as up, and the investor may get back less than the original amount invested. Past performance is not a guide to future performance.

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