

BU38.1





AGENDA

- Fiscal & Economic Context
- City Manager's Overview
- 2018 Preliminary Operating Budget Overview
- 2018 Tax Impacts
- 2018 Preliminary Capital Budget & 10 Year Plan Overview
- Next Steps



APPENDIX

| 2018 Preliminary Operating Budget Summary | |
|--|-----|
| 2018 Preliminary Net Expenditures | 1.1 |
| 2018 Preliminary Gross Expenditures | 1.2 |
| 2018 Preliminary Revenues | 1.3 |
| 2018 Preliminary Positions | 1.4 |
| List of Efficiencies included in the 2018 Preliminary Operating Budget | 2 |
| New and Enhanced Investments | |
| New and Enhanced included in the 2018 Preliminary Operating Budget (By Category) | 3.1 |
| New and Enhanced not included in the 2018 Preliminary Operating Budget and provided for BC's review and consideration (By Category) | 3.2 |
| New and Enhanced included in the 2018 Preliminary Operating Budget (By Program) | 3.3 |
| New and Enhanced not included in the 2018 Preliminary Operating Budget and provided for BC's review and consideration (By Program) | 3.4 |





2018-2027 Preliminary Capital Budget and Plan Summary



Fiscal & Economic Context



DIVERSIFIED ECONOMY

- 4th largest City in North America by governed population - 2.8 million people
- Diversity is our strength 51% of population foreign born
- Toronto has 8% of Canada's population (33.5M) and 46% of the population of the Greater Toronto Area (GTA) 6.0M

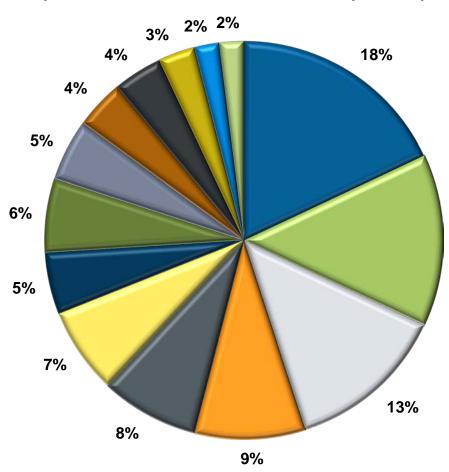




DIVERSIFIED ECONOMY

Large diversified economy that helps shield City from slowdown

City of Toronto – Estimated Share of GDP by Industry Group



| | Financial Services | 18% |
|-------|-------------------------------|-----|
| | Real Estate, Rental & Leasing | 14% |
| | Business Services | 13% |
| | Information, Culture, | |
| | Entertainment & Hospitality | 9% |
| | Manufacturing | 8% |
| | Health Care | 7% |
| 4.407 | Public Administration | 5% |
| 14% | Education | 6% |
| | Wholesale | 5% |
| | Construction | 4% |
| | Retail | 4% |
| | Transportation & Warehousing | 3% |
| | Personal Services | 2% |
| | Primary and Utilities | 2% |
| | | |

Source: Statistics Canada; Economic Development & Culture





INTERNATIONAL RANKINGS



#4 out of 140 Cities

Most Livable Cities

The Economist - The Global Liveability Report (2017)



#4 out of 13 Cities

Toronto is a global fintech centre of the future

Toronto Financial Services Alliance (2017)



#1 out of 111 Cities

Most tax competitive City

KPMG - Focus on Tax (2016)



#3 out of 30 Cities

Toronto ranked 3rd in desirability and resilience

PWC, Cities of Opportunity (2016)



#4 out of 29 Cities

Toronto ranks 4th in terms of global competitiveness

KPMG, Competitive Alternatives Study (2016)



#1 out of 35

Best Economy for Young People

The Economist, Youth Economic Strategy Index (2015)



Top 20 out of 230 Cities

Quality of Living

Mercer, Worldwide Quality of Living Survey, (2016)



#10 out of 86

Most influential Financial Centres

Global Financial Centre Index (2016)



#1 out 50

Best Place to Live

The Economist, Safe Cities Index (2015)



#5 out of 24

Prosperity

Toronto Board of Trade, Scorecard on Prosperity, (2015)



#1 out of 10

Most Livable City in the World

Metropolis Magazine (2015)



#1 in North America

High-Rise Buildings Under Construction

Skyscraper.com, 2017

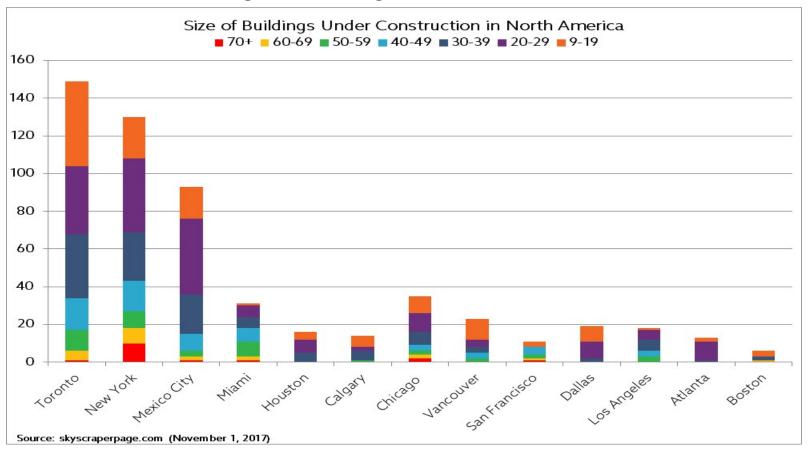




MAJOR ECONOMIC DEVELOPMENT ACTIVITY

Toronto ranks first in high-rise buildings under construction in North America (149)

of High-Rise Buildings under Construction



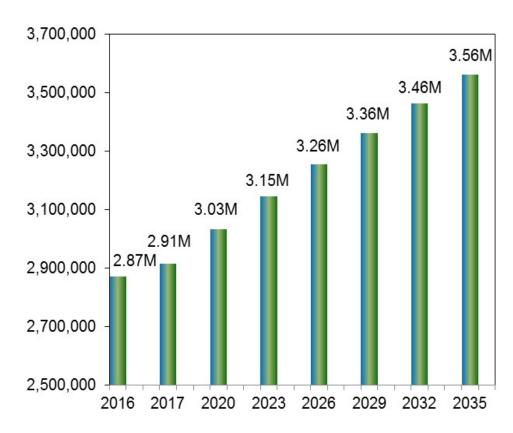
Source: Skyscraperpage.com – July 28, 2017



STEADY POPULATION GROWTH

- Population growing steadily at approx.
 25,000 people per year since 2006
- Downtown Toronto booming highly skilled, highly educated Echo Boomers opting for urban lifestyle
- The City's population is expected to reach 3.56 million by 2035

City of Toronto Population Forecast 2016 - 2035



Source: Ontario Ministry of Finance, June 2016





STRONG AND STABLE CREDIT RATINGS

- The City of Toronto maintains strong debt credit ratings from three credit rating agencies:
 - Moody's Aa1 (Stable) (2002-Present)
 - S&P AA (Stable) (2001-Present)
 - ➤ DBRS AA (Stable) (2002-Present)
- No change in Toronto's credit rating in past 15 years

"The ratings are supported by Toronto's large and dynamic economic structure as the leading commercial centre in Canada, its relatively low debt burden and considerable base of liquidity and reserves to manage unforeseen events.

DBRS, August 10, 2017

"The City of Toronto's Aa1 rating benefits from a low debt burden, a healthy liquidity profile evidenced by a net cash position, a large and diversified economic base as well as a track record of consolidated surpluses since 2008... The rating also reflects the city's additional unique taxation powers, which allow it to access additional revenue sources besides property taxes and user charges for environmental services."

Moody's Investors Service, July 12, 2017

"The ratings reflect our view of Toronto's very strong economy which, along with strong financial management, has helped the city to continue to attract residents and investment...The ratings also reflect our positive view of the very predictable and well-balanced institutional framework for Canadian municipalities"

Standard & Poor's, October 27, 2016

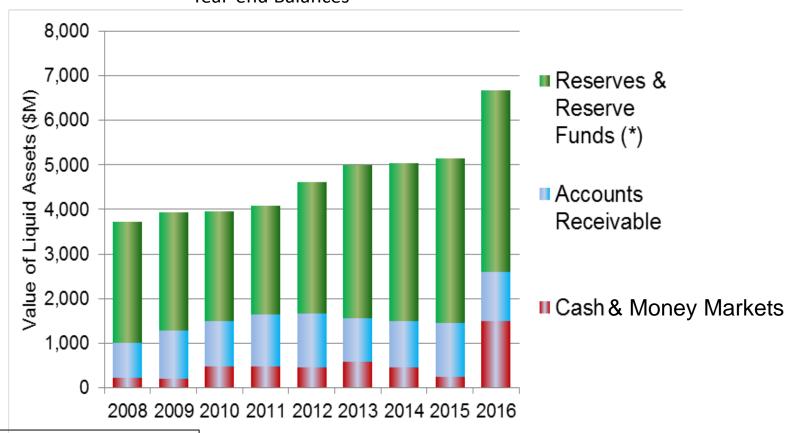


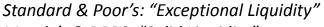


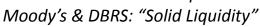
STRONG LIQUIDITY POSITION

Liquid Reserves (2008-2016)

Year-end Balances











LOW DEBT BURDEN

- Toronto Council has traditionally adhered to a conservative policy of limiting debt service to 15% of the annual tax-supported property tax levy
- 2017-2026 Plan adheres to 15% ceiling on average over 2017-2026
 - Peak of close to 16% in 2021





OWNERSHIP OF LARGE ENTERPRISES

Toronto Parking Authority







GROWTH VALUE RESULTS

| | Dec. 31, 2016 (\$M) |
|-------------|---------------------------|
| Revenues | \$4,030.0 |
| Expenses | \$3,878.6 |
| Net Income | \$151.4 |
| Assets | \$4,954.4 |
| Liabilities | \$3,356.1 |
| Net Equity | \$1,428.9 |

| | Dec. 31, 2016 (\$M) |
|-------------|---------------------------|
| Revenues | \$146.7 |
| Expenses | \$87.1 |
| Net Income | \$59.6 |
| Assets | \$328.1 |
| Liabilities | \$33.3 |
| Net Equity | \$294.8 |

| | Dec. 31, 2016 (\$M) |
|-------------|---------------------------|
| Revenues | \$19.3 |
| Expenses | \$6.6 |
| Net Income | \$12.7 |
| Assets | \$296.2 |
| Liabilities | \$57.9 |
| Net Equity | \$238.3 |



THE CITY OF TORONTO'S FISCAL HEALTH IS SOUND AS A RESULT OF

- Moderate operating budget growth
- Improved competitiveness of business property tax ratios
- Modest wage settlements at or below the rate of inflation
- High levels of liquidity
- Resilient revenue base (property tax)
- Limited pension liability risk







City Manager's Overview

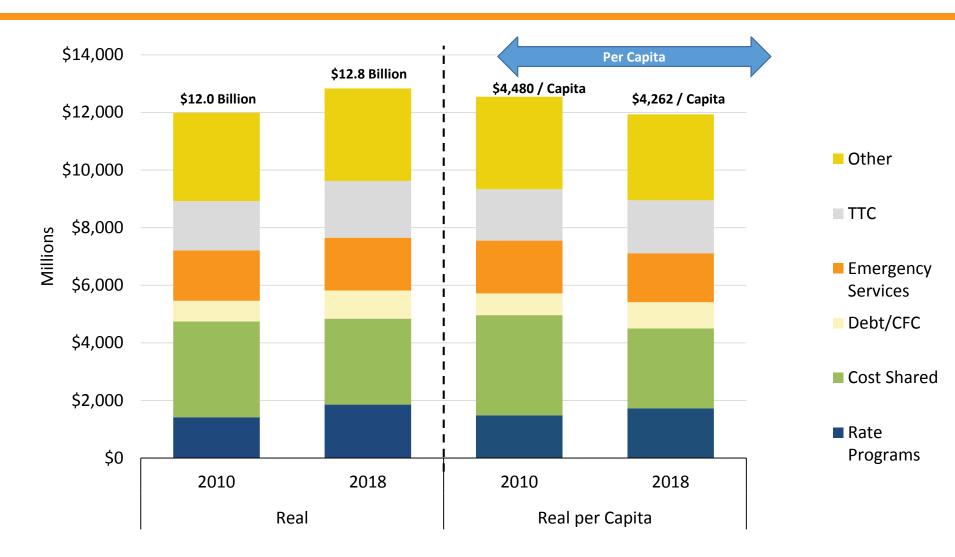


PRELIMINARY BUDGET

- Extension of current budget practices
 - > Expense target set in May
 - > Reflects potential for residential property tax pegged to inflation
 - > 2017 policy direction on business property tax ratios retained
- Incorporates agency recommendations
 - Toronto Transit Commission
 - > Toronto Community Housing Corporation
 - > Toronto Police Service
- Addresses pressures that are unavoidable or legislated
- Small positive variance



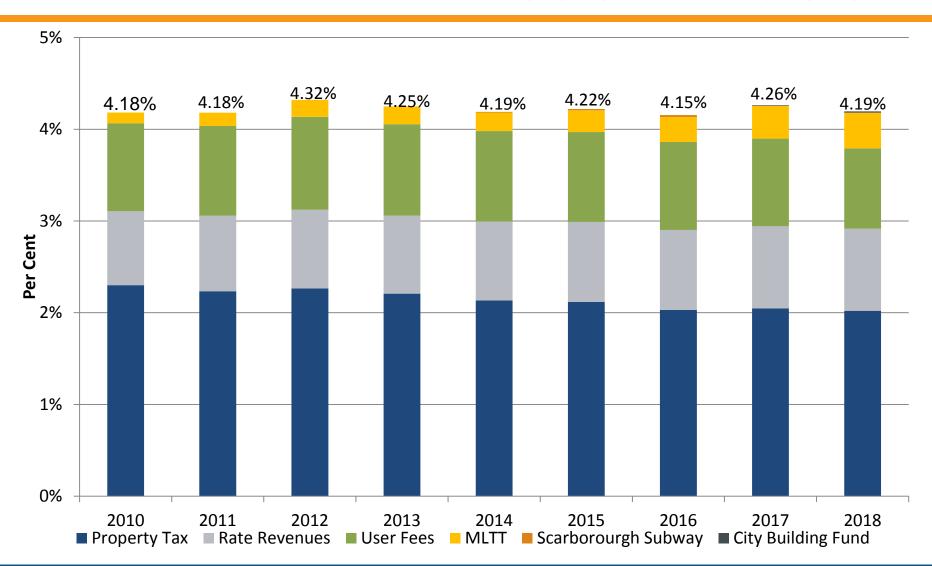
TOTAL SPENDING – 2010 VS 2018







CITY REVENUES AS PERCENTAGE OF GDP







BUDGET PRESSURES AND HOW THEY WERE BALANCED – 2014-2018







MOST CITY PROGRAMS AND AGENCIES DELIVERED 0% NET INCREASE

| (In Millions) | 2017 | 2018 \$1.943 | YoY | % |
|-------------------------------------|---------|-----------------|------------|----------|
| (III WIIIIOIIS) | 2017 | 2018 | Increase | Increase |
| Service Delivery | | | | |
| City Programs | \$1,936 | \$1,943 | \$7 | 0.3% |
| Accountability Offices | \$9 | \$11 | \$2 | 18.0% |
| TTC | \$690 | <i>\$713</i> | \$24 | 3.4% |
| TCHC | \$242 | \$244 | <i>\$2</i> | 0.9% |
| Toronto Police Service (Inc. Board) | \$999 | \$999 | \$0 | 0.0% |
| Toronto Public Library | \$179 | \$181 | <i>\$2</i> | 0.9% |
| Other Agencies | \$91 | \$90 | -\$1 | -0.8% |
| Total Agencies | \$2,200 | \$2,224 | \$25 | 1.1% |
| Total Service Delivery | \$4,145 | \$4,180 | \$35 | 0.8% |
| | | | | |
| Capital Project Delivery | | | | |
| Capital from Current | \$312 | \$373 | \$62 | 19.7% |
| Debt Charges | \$505 | \$555 | \$50 | 9.9% |
| Total Capital Project Delivery | \$817 | \$929 | \$112 | 13.7% |





HIGH-LEVEL OUTCOMES

| | 2017 Operating Budget (\$M) | 2018 Preliminary Operating Budget (\$M) | Percentage change |
|----------------------|--------------------------------|---|-------------------|
| Expenditures (Gross) | \$10,663 | \$10,972 | 2.9% |
| Revenues | \$6,616 | \$6,813 | 3.0% |
| Expenditures (Net) | \$4,046 | \$4,159 | 2.8% |





KEY EXPENSE PRESSURE INCORPORATED IN THE PRELIMINARY BUDGET

| External factors | Shelters | \$33 million | Shelter demandFederal funding loss |
|--------------------|--|----------------|---|
| | Fire services | \$8.2 million | -WSIB and arbitration impacts |
| | Tax deficiencies | \$44 million | - Tax appeals and adjustments |
| Prior year impacts | Toronto Transit Commission | n \$28 million | -Toronto-York Spadina Subway Extension and PRESTO impacts |
| | Toronto Community Housing Corporation (including bridging) | \$72 million | - Deferral of capital fund and sinking fund contributions |
| | Capital financing costs | \$113 million | Debt chargesCapital From Current |



CORE FEATURES

- Achieves initial balance
- Maintains service levels / no reduction proposals
- Accommodates unavoidable pressures, including interest obligations
- Realignment and gas tax room allows progress \$1.1 billion in additional investments against Council priorities
 - > Toronto Community Housing Corporation stabilized
 - George Street Revitalization
 - Accessibility for Ontarians with Disabilities Act (AODA) requirements



MUNICIPAL LAND TRANSFER TAX RELIANCE

| 2017 budget forecast | 2017 interim year-end forecast | Incremental gain |
|----------------------|--------------------------------|------------------|
| \$708 million | \$793 million | \$85 million |

- Incremental gain is fully applied to preliminary budget balance
 - Consistent with 2015, 2016 and 2017 practice
- Recurring expenses continue to be matched with potentially cyclical revenue source, as in prior years
- Some capacity to adjust in-year if required (e.g., \$40 million directed to capital)



OTHER FACTORS

| Moderate bridging strategies | |
|--|--|
| Service standards not adjusted for population growth | |
| Partially funded priorities – more spending expectations added in-year than accommodated | |
| Incremental spending would require offsets | |

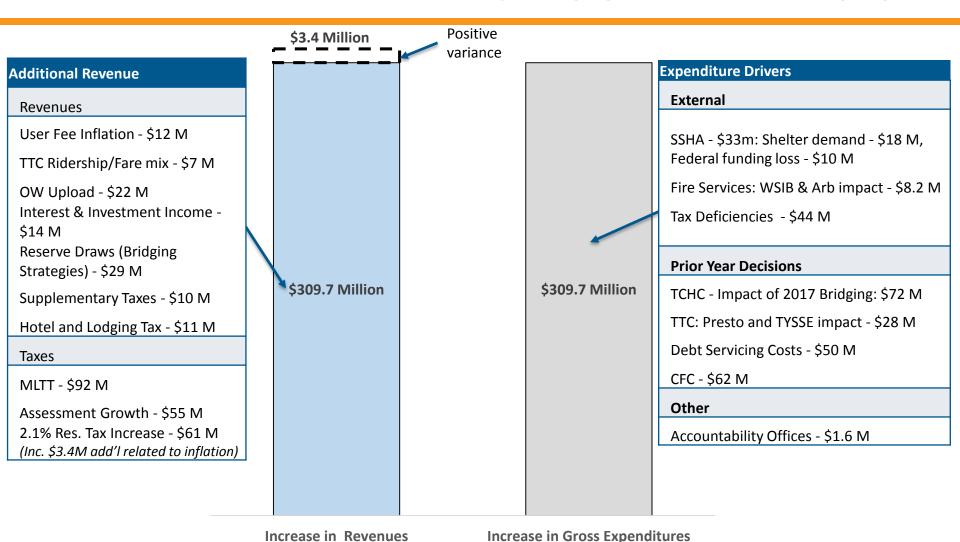




2018 Preliminary Operating Budget



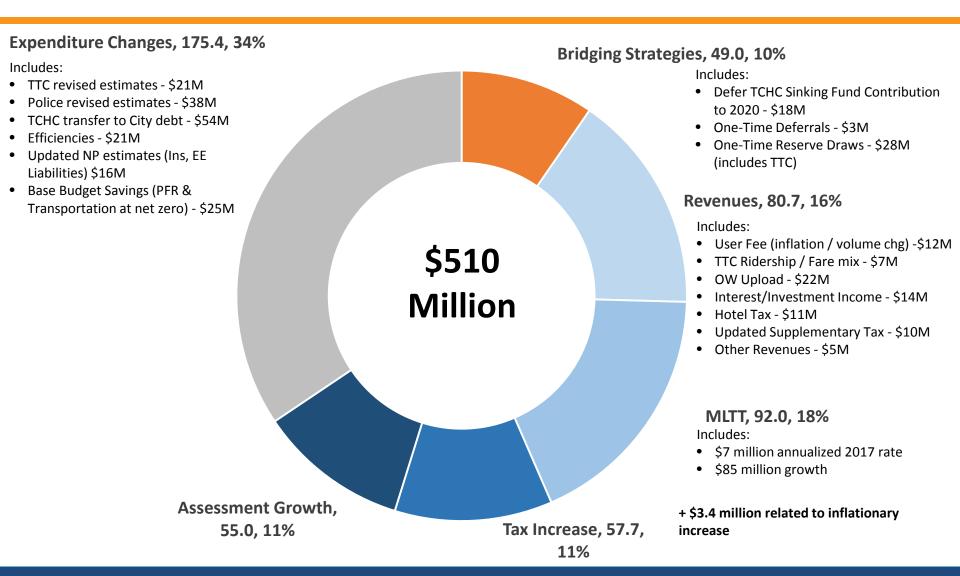
BALANCED 2018 PRELIMINARY BUDGET





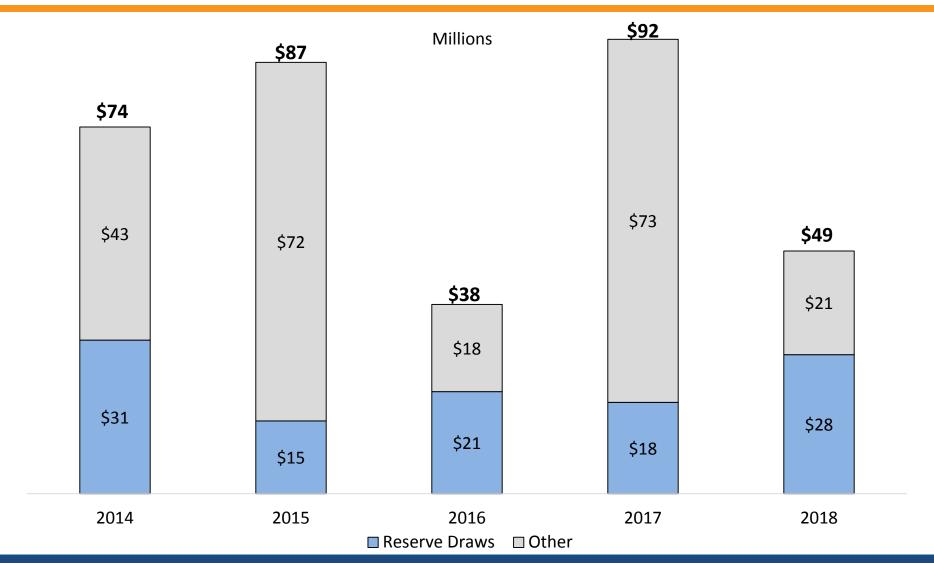


100% OF OPENING \$510 GAP ADDRESSED





BRIDGING STRATEGIES COMPARISON – 2014 TO 2018







PRELIMINARY OPERATING BUDGET HIGHLIGHTS - TCHC

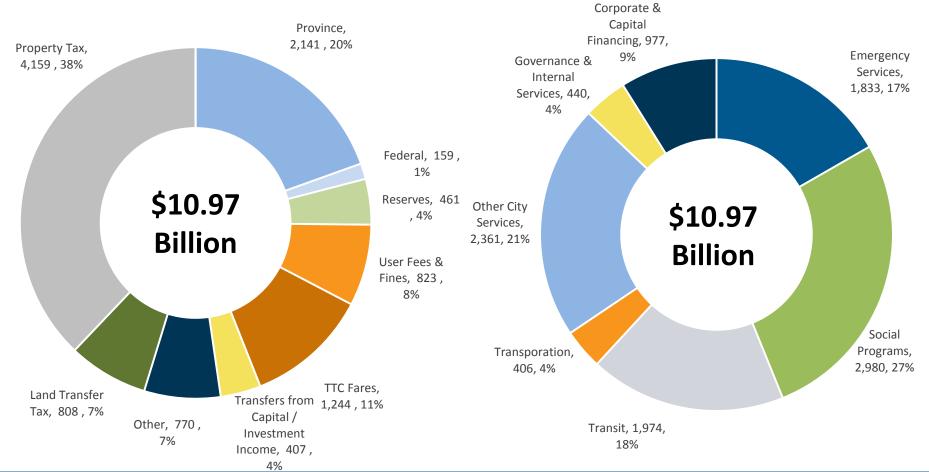
- Maintains the \$37 million investment in TCHC from 2017
- Efficiencies reinvested to restore adequate service levels for repairs,
 maintenance and cleaning
- \$279 million will be funded directly from City debt in 2018 and 2019 to address TCHC's repair backlog & in-flight revitalization projects
 - Pending Council's approval
 - ➤ Eliminates the \$54 million subsidy increase to fund capital reserve
 - > Prevents additional permanent unit closures
- \$18 million sinking contribution deferred to 2020 and increased to \$21 million



2018 PRELIMINARY OPERATING BUDGET SUMMARY

Where the Money Comes From

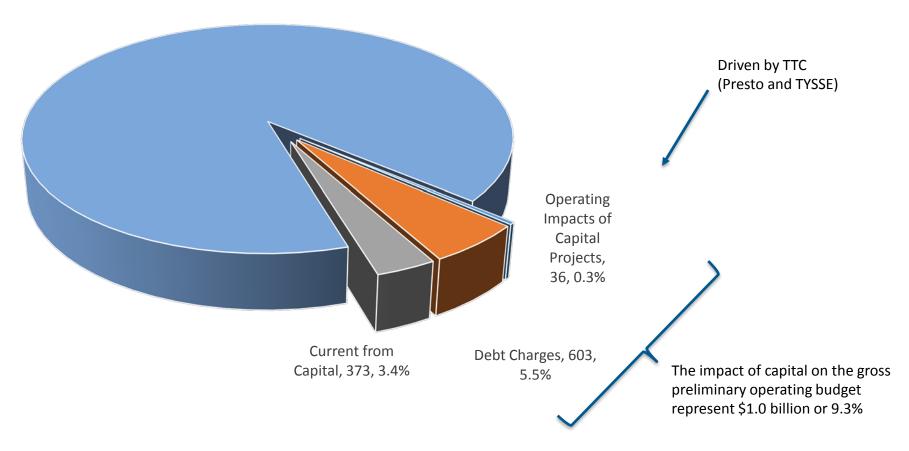
Where the Money Goes





OPERATING IMPACT OF CAPITAL ON 2018 PRELIMINARY BUDGET

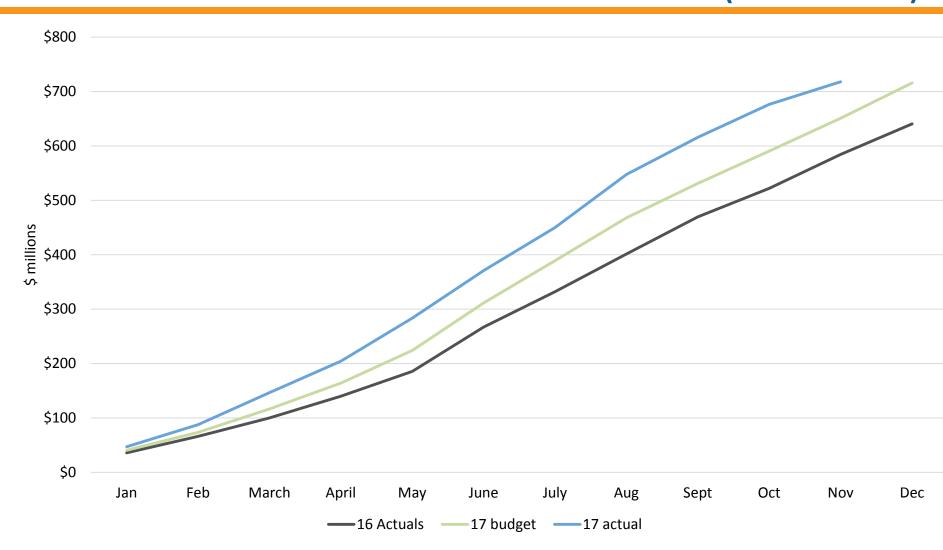








2017 MLTT NET REVENUE: MONTHLY ACTUAL VS BUDGET (CUMULATIVE)







2018 PRELIMINARY OPERATING BUDGET – GROSS & NET

| | 2017 B | udaat | 2010 | 2018 Budget Change from 2017 Over (Ur | | | | |
|--|------------|-------------|------------|---------------------------------------|---------|--------|-----------|--------|
| Cluster (in \$ 000's) | 2017 B | uaget | 2018 1 | suaget | Gro | SS | Net | t |
| | Gross | Net | Gross | Net | \$ | % | \$ | % |
| Citizen Centred Services "A" | 3,342,914 | 910,556 | 3,341,176 | 910,486 | (1,737) | (0.1%) | (70) | (0.0%) |
| Citizen Centred Services "B" | 1,134,179 | 711,456 | 1,148,076 | 717,306 | 13,896 | 1.2% | 5,849 | 0.8% |
| Internal Corporate Services | 395,955 | 154,729 | 401,557 | 155,548 | 5,602 | 1.4% | 820 | 0.5% |
| Chief Financial Officer | 89,183 | 37,850 | 92,785 | 37,850 | 3,602 | 4.0% | (0) | (0.0%) |
| City Manager | 55,926 | 47,342 | 56,535 | 47,256 | 608 | 1.1% | (86) | (0.2%) |
| Other City Programs | 132,051 | 74,360 | 149,483 | 74,378 | 17,431 | 13.2% | 18 | 0.0% |
| Accountability Offices | 9,374 | 9,374 | 11,058 | 11,058 | 1,684 | 18.0% | 1,684 | 18.0% |
| Total City Operations | 5,159,583 | 1,945,668 | 5,200,670 | 1,953,882 | 41,087 | 0.8% | 8,214 | 0.4% |
| TTC (Inc Wheel Trans) | 1,955,452 | 689,524 | 1,974,477 | 713,166 | 19,025 | 1.0% | 23,642 | 3.4% |
| TCHC | 241,700 | 241,700 | 243,795 | 243,795 | 2,095 | 0.9% | 2,095 | 0.9% |
| Toronto Police Service (Inc Board) | 1,133,716 | 998,635 | 1,139,059 | 998,635 | 5,343 | 0.5% | 0 | 0.0% |
| Toronto Public Library | 199,103 | 179,108 | 200,093 | 180,769 | 990 | 0.5% | 1,661 | 0.9% |
| Toronto Public Health | 246,496 | 60,827 | 247,120 | 60,806 | 624 | 0.3% | (21) | (0.0%) |
| Toronto Realty Agency* | 11,816 | | 11,434 | | (382) | (3.2%) | | 0.0% |
| Other Agencies | 197,608 | 29,845 | 206,396 | 29,141 | 8,787 | 4.4% | (704) | (2.4%) |
| Agencies | 3,985,891 | 2,199,638 | 4,022,372 | 2,226,311 | 36,481 | 0.9% | 26,673 | 1.2% |
| Total City Ops & Agencies | 9,145,474 | 4,145,306 | 9,223,042 | 4,180,193 | 77,568 | 0.8% | 34,888 | 0.8% |
| Corporate Accounts: | | | | | | | | |
| Capital & Corporate Financing | 841,343 | 817,163 | 976,573 | 928,744 | 135,231 | 16.1% | 111,581 | 13.7% |
| Non-Program Expenditures | 623,841 | 437,681 | 689,615 | 523,545 | 65,774 | 10.5% | 85,864 | 19.6% |
| Non-Program Revenues | 51,924 | (1,353,723) | 83,037 | (1,473,322) | 31,113 | 59.9% | (119,599) | 8.8% |
| Corporate Accounts: | 1,517,108 | (98,879) | 1,749,226 | (21,033) | 232,118 | 15.3% | 77,846 | 78.7% |
| Net Operating Budget | 10,662,582 | 4,046,427 | 10,972,268 | 4,159,160 | 309,686 | 2.9% | 112,734 | 2.8% |
| Assessment Growth | | | | | | | (55,000) | |
| Inflationary Residential Property Tax Inc | | | | | | | (61,089) | |
| Available Tax Room to Fund New Investments | | | | | | | (3,355) | |

*Restated to reflect amalgamated entities



Toronto 2018 BUDGET

2018 COMPLEMENT CHANGES – Service Delivery

| | | | 2018 Complement Changes | | | | | | | |
|--|---|--------|---|----------|--------------|-------|------------|---|-------------------------------------|---------------------------|
| | 2017 Approved Staff Complement | Impact | Operating Impacts of Capital Proj. | | Efficiencies | Rec'd | Total Base | Rec'd New/Enh Service Priorities | Total 2018 Preliminary Budget | Change from 2017 Approved |
| Citizen Centred Services "A" | 12,662.1 | (35.0) | 4.1 | 24.8 | (29.7) | | (35.8) | 17.8 | 12,644.1 | (18.0) |
| Citizen Centred Services "B" | 5,887.3 | (1.5) | 22.0 | (16.2) | 1 | | 4.3 | 20.0 | 5,911.6 | 24.3 |
| Internal Corportate Services | 1,903.0 | (0.0) | 5.0 | (12.8) | (6.1) | | (13.9) | | 1,889.1 | (13.9) |
| Chief Financial Officer | 742.7 | 7.0 | 1 | 0.5 | (10.0) | | (2.5) | 5.0 | 745.2 | 2.5 |
| City Manager | 418.0 | (0.0) | 1 | (2.0) | 1 | | (2.0) | 4.0 | 420.0 | 2.0 |
| Other City Programs | 952.2 | (19.3) | 4.0 | 44.5 | (11.0) | | 18.1 | 1.0 | 971.3 | 19.1 |
| Accountability Offices | 55.2 | 14.0 | | 0.0 | <u> </u> | | 14.0 | | 69.2 | 14.0 |
| TOTAL - CITY OPERATIONS | 22,620.6 | (34.8) | 35.1 | 38.7 | (56.8) | | (17.8) | 47.8 | 22,650.5 | 30.0 |
| Agencies | | 1 | 1 | 1 | 1 | | | | | |
| TTC (incl. Wheel-Trans) | 12,783.0 | 1 | (18.0) | (101.0) | (1.0) | | (120.0) | | 12,663.0 | (120.0) |
| Police Services & Board | 7,888.0 | 1 | 1 | 1 | 1 | | | | 7,888.0 | |
| Toronto Public Library | 1,734.3 | 1 | 1 | 1 | (4.5) | | (4.5) | | 1,729.8 | (4.5) |
| Toronto Public Health | 1,838.7 | (0.0) | 1 | (2.5) | (4.9) | | (7.4) | 1.0 | 1,832.3 | (6.4) |
| Other Agencies | 1,535.8 | | <u> </u> | 44.4 | (3.0) | | 41.4 | 2.0 | 1,579.2 | 43.4 |
| TOTAL - AGENCIES | 25,779.8 | (0.0) | (18.0) | (59.1) | (13.4) | | (90.5) | 3.0 | 25,692.3 | (87.5) |
| Corporate Accounts (Inc. Parking Tags) | 400.0 | (0.0) | | 0.0 | | | (0.0) | | 400.0 | (0.0) |
| TOTAL LEVY OPERATING BUDGET | 48,800.4 | (34.8) | 17.1 | (20.4) | (70.2) | | (108.3) | 50.8 | 48,742.9 | (57.5) |
| Toronto Realty Agency | 55.0 | | | <u> </u> | (14.0) | | (14.0) | 10.0 | 51.0 | (4.0) |
| TOTAL LEVY OPERATING BUDGET | 48,855.4 | (34.8) | 17.1 | (20.4) | (84.2) | | (122.3) | 60.8 | 48,793.9 | (61.5) |





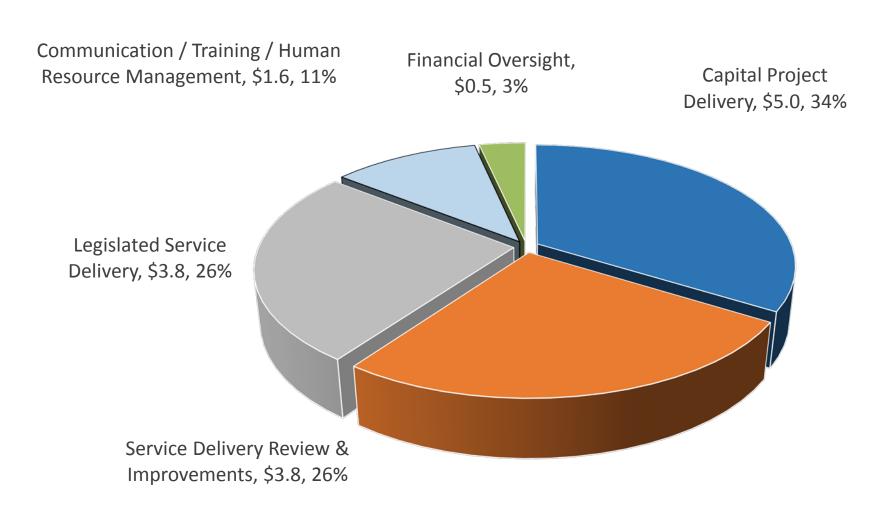
2018 COMPLEMENT CHANGES – Capital Project Delivery

| | 2017 Approved Staff Complement | 2018 Complement Changes | | | |
|--|---|--------------------------------------|---|-------------------------------------|---------------------------------|
| | | Total Capital Delivery Changes | Rec'd New/Enh Service Priorities | Total 2018 Preliminary Budget | Change from 2017 Approved |
| Citizen Centred Services "A" | 169.2 | 35.8 | | 205.0 | 35.8 |
| Citizen Centred Services "B" | 510.5 | 39.2 | 22.0 | 571.7 | 61.2 |
| Internal Corportate Services | 323.0 | 11.0 | | 334.0 | 11.0 |
| Chief Financial Officer | 20.5 | 10.5 | | 31.0 | 10.5 |
| City Manager | 20.0 | 0.0 | | 20.0 | 0.0 |
| Other City Programs | 21.3 | (11.4) | 9.0 | 18.8 | (2.4) |
| Accountability Offices | | | | | |
| TOTAL - CITY OPERATIONS | 1,064.5 | 85.1 | 31.0 | 1,180.5 | 116.1 |
| Agencies | | | | | |
| TTC (incl. Wheel-Trans) | 2,213.0 | 108.0 | | 2,321.0 | 108.0 |
| Police Services & Board | | | | | |
| Toronto Public Library | | | | | |
| Toronto Public Health | 17.2 | 6.3 | | 23.5 | 6.3 |
| Other Agencies | 5.0 | | | 5.0 | |
| TOTAL - AGENCIES | 2,235.2 | 114.3 | | 2,349.5 | 114.3 |
| Corporate Accounts (Inc. Parking Tags) | | | | | |
| TOTAL LEVY OPERATING BUDGET | 3,299.6 | 199.4 | 31.0 | 3,530.0 | 230.4 |
| Toronto Realty Agency | | | | | |
| TOTAL LEVY OPERATING BUDGET | 3,299.6 | 199.4 | 31.0 | 3,530.0 | 230.4 |





NET ZERO NEW /ENHANCED INCLUDED IN THE PRELIMINARY BUDGET \$14.7 MILLION







ADDITIONAL NEW / ENHANCED REQUESTS FOR BUDGET COMMITTEE'S REVIEW AND CONSIDERATION

| | | 2018 | | 20 | 019 | 20 | 20 |
|--|----------|----------|-----------|----------|-----------|----------|-----------|
| | \$ | | Positions | \$ | Positions | \$ | Positions |
| (\$ 000s) | Gross | Net | Positions | Net | Positions | Net | Positions |
| Council Approved | 344.0 | 284.0 | 31.6 | 26.6 | | 3.2 | |
| Council Directed | 5,678.3 | 5,201.5 | 33.1 | 3,997.6 | 15.5 | 1,912.1 | 3.5 |
| Referred to the Budget Process | 9,144.6 | 6,444.0 | 45.8 | 5,934.0 | 50.6 | 2,311.6 | 16.5 |
| Referred to the Budget Process - Poverty Reduction (Original Plan) | 60,520.8 | 10,835.1 | 64.4 | 16,963.0 | 24.9 | 24,790.3 | 0.9 |
| Referred to the Budget Process - Poverty Reduction (New to Plan) | 339.1 | 84.8 | | 1 | 1 | 1 | |
| Referred to the Budget Process - TTC Board Recommended | 6,000.0 | 11,100.0 | | 9,400.0 | 1 | 400.0 | |
| Staff Initiated | 13,108.3 | 7,341.2 | 59.1 | 2,429.1 | 20.7 | 2,099.0 | 23.6 |
| Total | 95,135.2 | 41,290.6 | 234.1 | 38,750.2 | 111.7 | 31,516.3 | 44.5 |

- Funding available to offset additional New/Enhanced:
 - > \$5.5 million in additional vacancy rebate savings
 - > \$3.4 million positive tax variance as a result of residential increase related to inflation





EQUITY IMPACTS EMBEDDED IN BUDGET PROCESS

- 2018 initiative to measure potential equity impacts is significantly expanded from 2017 with new assessment tool
- Programs and Agencies applied the Equity Lens Tool for all 2018 proposed service level changes, efficiencies and new investments
- Potential equity impacts are included in the Programs' and Agencies' Budget Notes and will be highlighted in a Budget Briefing Note
- Equity impact analysis focused on:
 - which equity-seeking groups are impacted, with an emphasis on women and persons with low-income,
 - what barriers to equity are decreased or increased
- Multi-phase initiative which will be expanded in future years





Budget Committee to review and consider

- TCHC capital fund contribution funded by debt
- New and enhanced requests included in preliminary budget
- Additional new and enhanced requests and funding sources

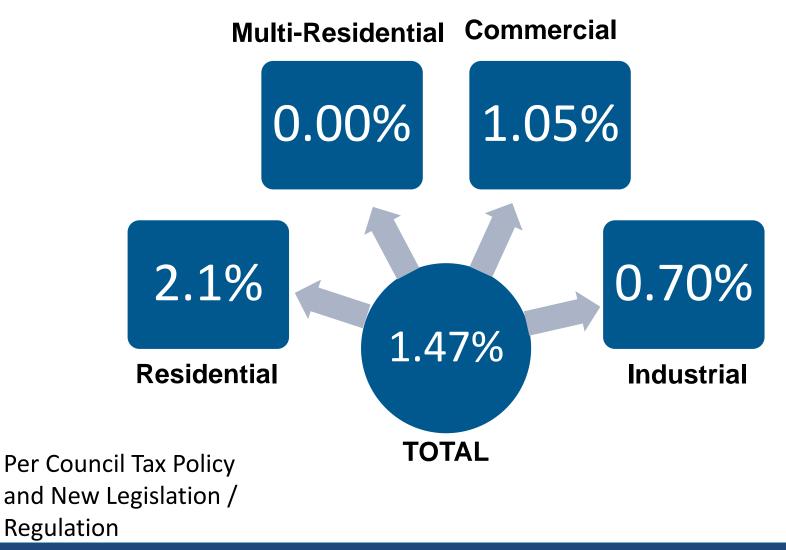




Tax Impacts



2018 PRELIMINARY BUDGET TAX INCREASE IF THE RESIDENTIAL BUDGET TAX INCREASE IS 2.1%





| <u>Tax Year</u> | Valuation Date | |
|------------------------|-----------------|---|
| 1998, 1999, 2000 | June 30, 1996 | |
| 2001, 2002 | June 30, 1999 | |
| 2003 | June 30, 2001 | |
| 2004, 2005 | June 30, 2003 | |
| 2006, 2007, 2008 | January 1, 2005 | |
| 2009, 2010, 2011, 2012 | January 1, 2008 | |
| 2013, 2014, 2015, 2016 | January 1, 2012 | |
| 2017, 2018, 2019, 2020 | January 1, 2016 | / |



PRELIMINARY REASSESSMENT CHANGES - 2017-2020



| Cycle Valuation Date | '17-'20 Jan. 1, 2016 vs. Jan. 1, 2012 | '17 Phased-in | '18 Phased-in |
|-------------------------|---|------------------|------------------|
| Residential | 28.6% | 7.0% | 6.7% |
| Multi-Residential | 54.4% | 13.1% | 12.2% |
| Commercial | 33.6% | 7.8% | 7.8% |
| Industrial | 18.8% | 3.3% | 4.9% |
| City Wide | 30.9% | 7.5% | 7.2% |

➤ Would have been potential for significant tax shift onto the Multi-Residential class in the absence of Provincial measures



SUMMARY – PRELIMINARY 2018 TOTAL PROPERTY TAX IMPACT

| Tax Class | Budget Impact | City Building Fund | CVA/ Regulatory | Policy | Total |
|-------------------------------|------------------|--------------------------|--------------------|---------|--------|
| Residential | 2.10% | 0.50% | -0.31% | 0.60% | 2.89% |
| Multi-residential (Apartment) | 0.00% | 0.00% | 4.83% | -4.83%* | 0.00% |
| Commercial | 1.05% | 0.25% | 1.46% | 0.60% | 3.37% |
| Commercial Large** | 1.05% | 0.25% | -0.08% | 0.60% | 1.83% |
| Industrial | 0.70% | 0.17% | -2.12% | 1.02% | -0.23% |
| City Average | 1.47% | 0.35% | 0.54% | 0% | 2.37% |

^{*} Expected Regulatory requirement for levy restriction in the Multi-Residential Class

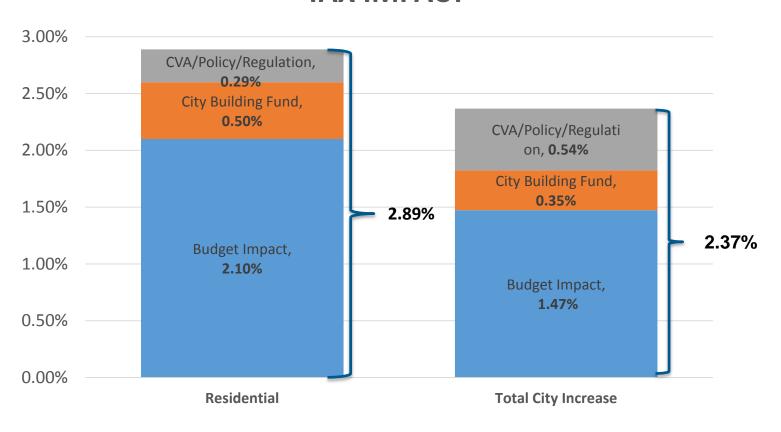




^{**}Commercial Large includes: office buildings >25,000 ft2; shopping centres >25,000 ft2; parking lots; professional sports facilities.

SUMMARY – PRELIMINARY 2018 TOTAL PROPERTY TAX IMPACT

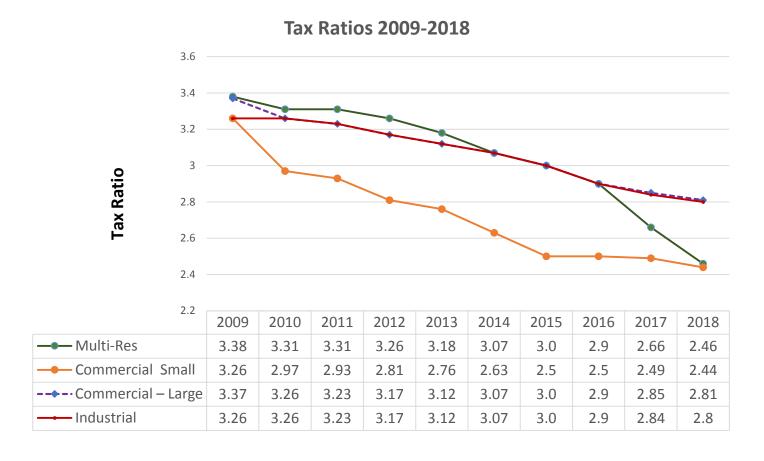
TAX IMPACT







PRELIMINARY TAX RATIO IMPLICATIONS





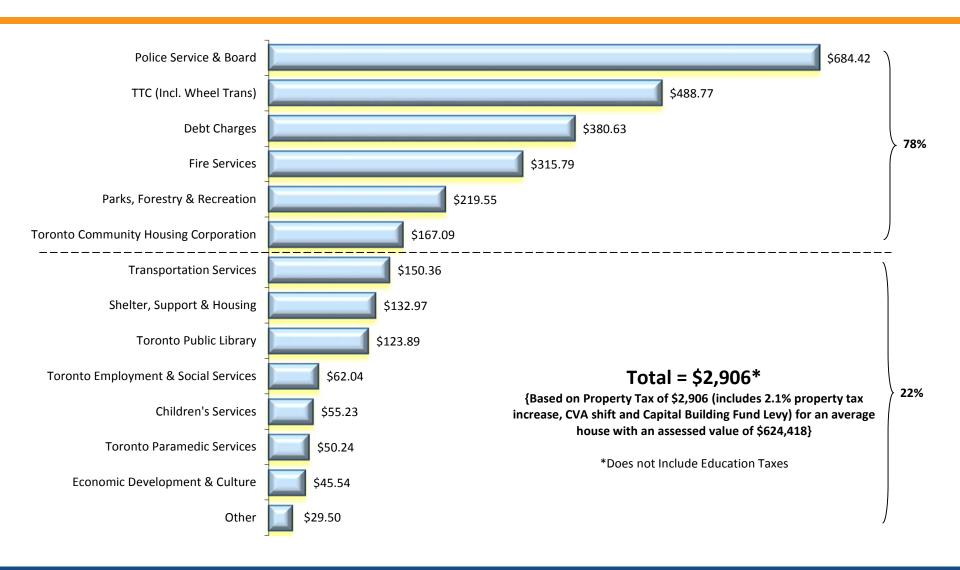
PRELIMINARY 2018 TAX IMPACT ON AVERAGE HOUSEHOLD (MUNICIPAL TAXES)

- 2017 Average CVA \$585,227
- 2018 Average CVA \$624,418

| | \$ | % |
|-------------------------------|-----------|--------------|
| 2017 Tax | 2,825 | |
| CVA Impact | (24) | -0.85% |
| Policy / Regulation Impact | <u>32</u> | <u>1.15%</u> |
| | 2,833 | 0.29% |
| Budget Increase | 59 | 2.1% |
| City Building Fund | <u>14</u> | <u>0.5%</u> |
| | 73 | 2.60% |
| Total Impact | 81 | 2.89% |
| 2018 Tax | 2,906 | |



PRELIMINARY 2018: WHERE THE MONEY GOES







2018-2027 Preliminary Capital Budget & Plan



PRELIMINARY CAPITAL PLAN HIGHLIGHTS

| (¢ n 4) | Gross Expenditure | Debt Requirements Addressed |
|------------------------------|----------------------|-----------------------------------|
| (\$M) Additional Investments | 1,138 | 1,084 |

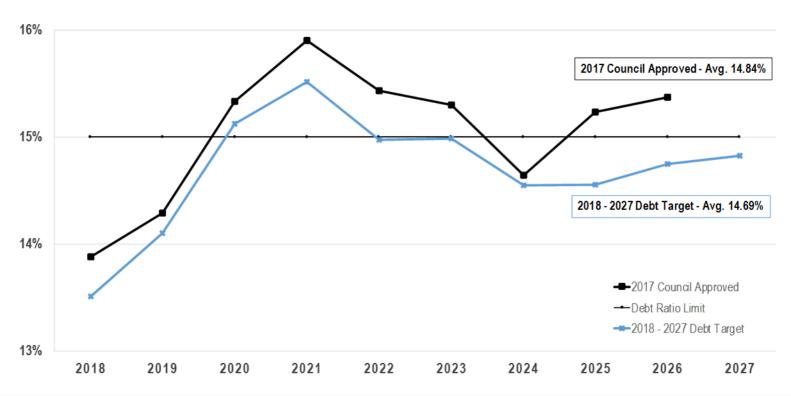
Major Highlights

- Increased new investments in unmet needs:
 - > TCHC Interim Capital Funding \$279M
 - ➤ George Street Revitalization \$486M
 - > AODA \$202M
 - Critical SOGR
 - ➤ Modernization & Innovation; Three Major Studies
- Debt Service Ratio kept at below 15% threshold for 10 year average





DEBT CHARGE AS % OF PROPERTY TAX LEVY DEBT TARGET

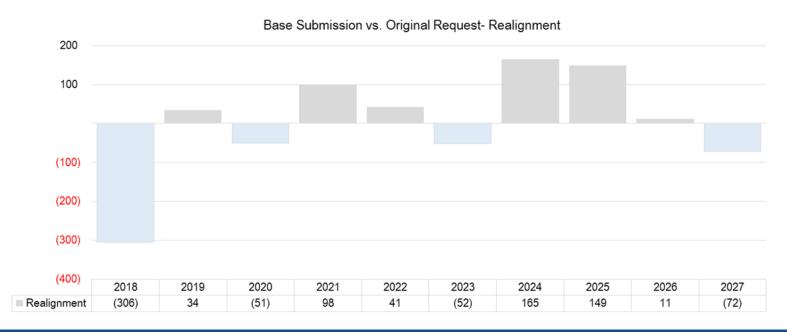


| (\$M) | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 10 Year Total |
|--------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|
| Debt Target | 1,423 | 1,295 | 1,175 | 1,000 | 848 | 631 | 1,491 | 1,195 | 1,677 | 654 | 11,389 |
| Incremental Debt Charge | 39 | 41 | 61 | 36 | (-9) | 17 | (-5) | 17 | 27 | 22 | 247 |
| Debt Charge as a % of Tax Levy | 13.51% | 14.10% | 15.12% | 15.52% | 14.97% | 14.98% | 14.55% | 14.55% | 14.75% | 14.83% | 14.69% |



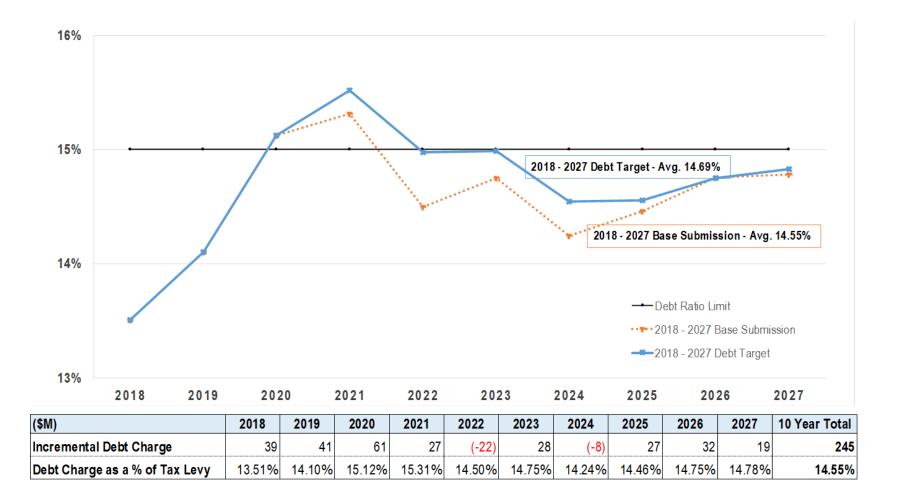
BASE SUBMISSION – REALIGNING TO PROJECT TIMELINES

| (\$M) | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 10 Yr Total |
|------------------|-------|-------|-------|-------|------|------|-------|-------|-------|------|-------------|
| Original Request | 1,345 | 1,280 | 1,214 | 992 | 827 | 668 | 1,469 | 1,190 | 1,680 | 683 | 11,346 |
| Realignm ent | (306) | 34 | (51) | 98 | 41 | (52) | 165 | 149 | 11 | (72) | 16 |
| Base Submission | 1,039 | 1,314 | 1,162 | 1,089 | 868 | 616 | 1,634 | 1,339 | 1,690 | 611 | 11,362 |
| Debt Target | 1,423 | 1,295 | 1,175 | 1,000 | 848 | 631 | 1,491 | 1,195 | 1,677 | 654 | 11,389 |
| Over/(Under) | (384) | 19 | (13) | 90 | 20 | (15) | 142 | 144 | 13 | (43) | (27) |





DEBT CHARGE AS % OF PROPERTY TAX LEVY BASE SUBMISSION





ADDITIONAL DEBT ROOM FREED UP BY PROVINCIAL GAS TAX TO FUND UNMET NEEDS

| (\$M) | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 10 Yr Total |
|------------------------------------|-------|------|------|-------|-------|-------|-------|-------|-------|-------|-------------|
| Over/(Under) | (384) | 19 | (13) | 90 | 20 | (15) | 142 | 144 | 13 | (43) | (27) |
| Gas Tax Impact on Debt | 5 | (24) | (65) | (137) | (152) | (119) | (157) | (157) | (157) | (134) | (1,096) |
| Debt Room Freed up for Unmet Needs | (379) | (5) | (78) | (47) | (132) | (134) | (15) | (13) | (144) | (176) | (1,123) |
| George Street Revitalization (GSR) | | 7 | 5 | 5 | 5 | 464 | | | | | 486 |
| TCHC Interim Capital Funding | 216 | 63 | | | | | | | | | 279 |
| Additional Unmet Needs Funded | 27 | 76 | 51 | 46 | 43 | 38 | 26 | 3 | 4 | 6 | 319 |
| Sub-Total of Unmet Needs Funded | 243 | 147 | 56 | 51 | 48 | 501 | 26 | 3 | 4 | 6 | 1,084 |
| Remaining Debt Room | (136) | 141 | (22) | 4 | (84) | 367 | 12 | (10) | (140) | (170) | (38) |

- On January 27, 2017, the Province announced that Municipalities will now receive a 4 cents/litre share of the existing Provincial Gas Tax.
- Funding will increase from the existing 2 cents to 2.5 cents per litre in 2019–20, 3 cents in 2020–21 and to 4 cents in 2021–22.
- The incremental Gas Tax will free up debt room to fund unmet needs.
- Debt requirements of \$486M for GSR, \$279M for Toronto Community Housing Corporation, as well as \$319M of other unmet needs will be funded.

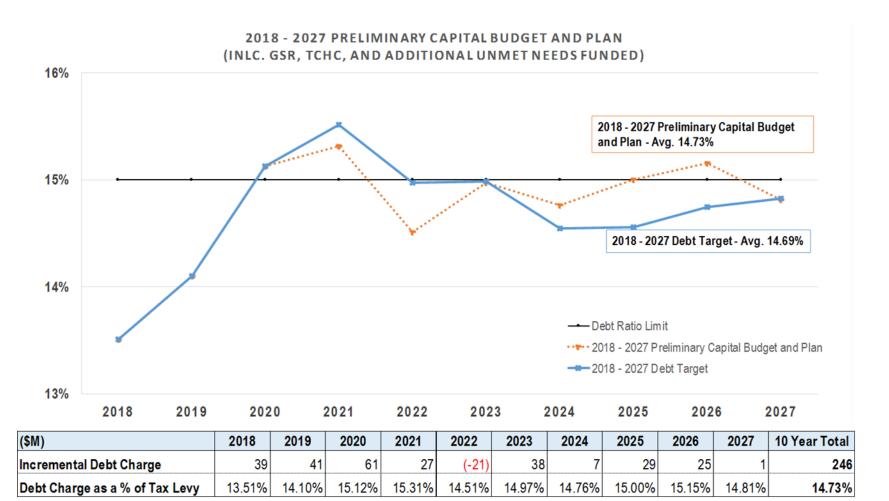


KEY INVESTMENTS IN COUNCIL PRIORITIES

| | 2018 B | udget | 2018 - 20 | 27 Plan |
|----------------------------------|--------|-------|-----------|---------|
| (\$M) | Gross | Debt | Gross | Debt |
| TCHC Interim Capital Funding | 216 | 216 | 279 | 279 |
| George Street Revitalization | - | - | 486 | 486 |
| Sub-Total | 216 | 216 | 765 | 765 |
| AODA | 1 | 1 | 202 | 202 |
| Critical SOGR | 7 | 5 | 47 | 43 |
| Modernization & Innovation | 15 | 14 | 40 | 37 |
| BEC Recommended I.T. Investments | 9 | 8 | 31 | 28 |
| 2018 Office Modernization | 6 | 6 | 9 | 9 |
| Major Studies | 5 | 3 | 13 | 9 |
| Rail Deck | 2 | - | 6 | 2 |
| Old City Hall | | | 3 | 3 |
| Etobicoke Civic Centre | 3 | 3 | 4 | 4 |
| Other | 42 | 5 | 71 | 29 |
| Sub-Total | 71 | 27 | 373 | 319 |
| Total | 287 | 243 | 1,138 | 1,084 |



DEBT CHARGE AS % OF PROPERTY TAX LEVY WITH GSR, TCHC AND ADDITIONAL UNMET NEEDS





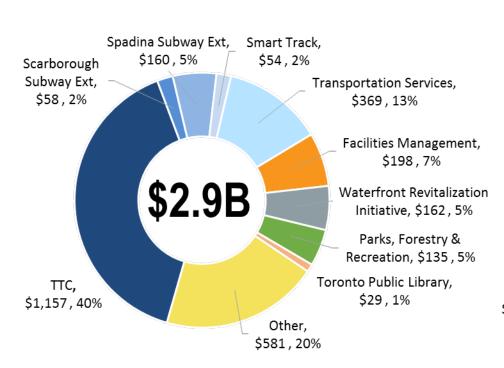


2018 – 2027 Preliminary Capital Budget & Plan

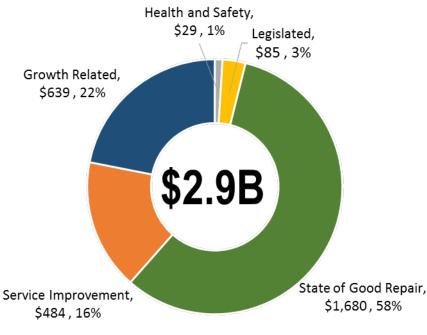


2018 PRELIMINARY CAPITAL BUDGET - \$2.9B WHERE THE MONEY GOES

2018 Preliminary Capital Budget By Program (\$M) 62% Transit/Transportation



2018 Preliminary Capital Budget By Category (\$M) 58% SOGR

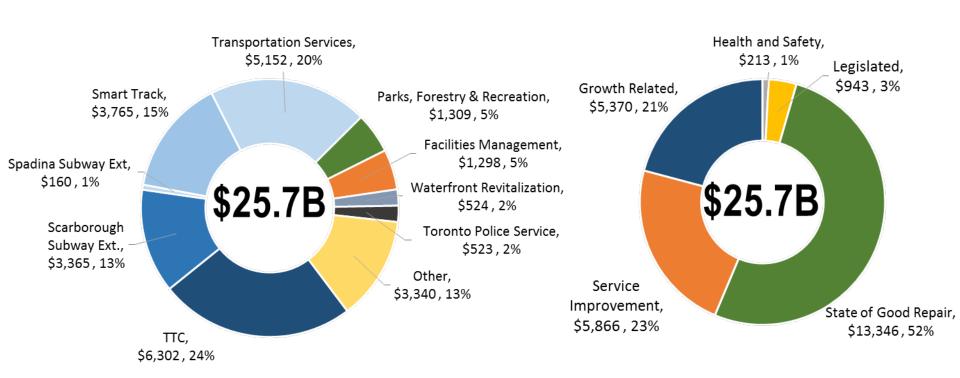




2018 – 2027 PRELIMINARY CAPITAL BUDGET AND PLAN - \$25.7B WHERE THE MONEY GOES

2018 - 2027 Preliminary Capital Budget & Plan By Program (\$M) 73% Transit/Transportation

2018 - 2027 Preliminary Capital Budget & Plan By Category (\$M) 52% SOGR

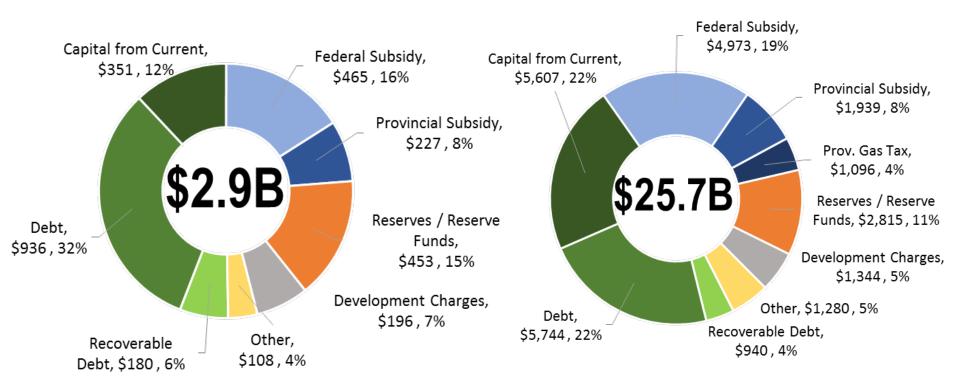






WHERE THE MONEY COMES FROM 2018 – 2027 PRELIMINARY BUDGET AND PLAN

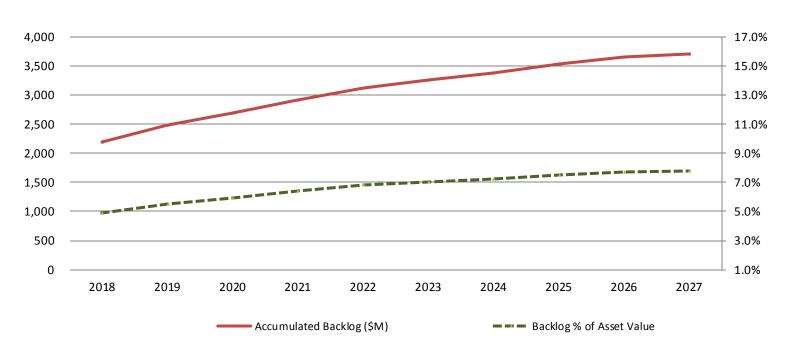
2018 Preliminary Capital Budget Funding Sources (\$M) 44% Funded from Debt/CFC 2018-2027 Preliminary Capital Budget & Plan Funding Source (\$M) 44% Funded from Debt/CFC





STATE OF GOOD REPAIR BACKLOG AS % OF TOTAL ASSET VALUE

SOGR Backlog as % of Total Asset Value - without Gardiner



| SOGR Details (w/o Gardiner) | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 |
|-----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Total Asset Value (\$M) | 44,866 | 45,156 | 45,437 | 45,744 | 46,063 | 46,406 | 46,734 | 47,071 | 47,406 | 47,754 |
| Accumulated Backlog (\$M) | 2,192 | 2,489 | 2,700 | 2,918 | 3,130 | 3,253 | 3,385 | 3,539 | 3,662 | 3,706 |
| Backlog % of Asset Value | 4.9% | 5.5% | 5.9% | 6.4% | 6.8% | 7.0% | 7.2% | 7.5% | 7.7% | 7.8% |



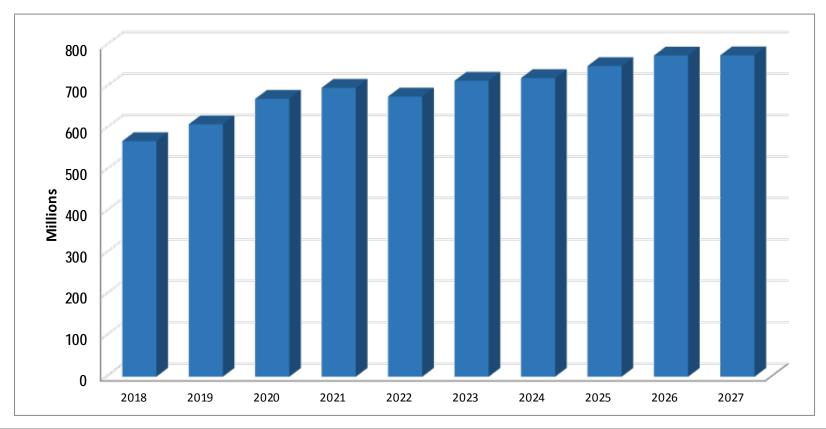


STATE OF GOOD REPAIR BACKLOG PROJECTION BY PROGRAM

| Program (\$M) | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | Trand |
|--|--------|--------|---------|--------|--------|--------|--------|--------|--------|--------|--------|----------|
| Program (\$W) | 2017 | 2010 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2020 | 2021 | rrena |
| Transportation Services | 2,982 | 2,992 | 2,885 | 2,743 | 2,586 | 2,429 | 2,224 | 1,307 | 1,375 | 1,444 | 1,513 | |
| Facilities Management, Real Estate & Environment | 341 | 328 | 492 | 568 | 650 | 714 | 727 | 718 | 728 | 723 | 670 | |
| Parks, Forestry & Recreation | 454 | 458 | 466 | 480 | 490 | 507 | 528 | 554 | 584 | 607 | 600 | A |
| Toronto Transit Commission | | 26 | 56 | 101 | 153 | 201 | 244 | 285 | 328 | 376 | 427 | A |
| Toronto & Region Conservation Authority | 233 | 235 | 225 | 214 | 205 | 194 | 194 | 181 | 172 | 165 | 153 | V |
| Toronto Public Library | 61 | 67 | 70 | 82 | 84 | 92 | 97 | 111 | 129 | 136 | 146 | A |
| Other | 327 | 313 | 304 | 277 | 264 | 253 | 240 | 229 | 223 | 210 | 197 | V |
| 0.1101 | 02. | 0.0 | 001 | , | | 200 | 2.0 | | | 2.10 | 101 | |
| Total SOGR Backlog | 4,399 | 4,418 | 4,498 | 4,465 | 4,431 | 4,390 | 4,253 | 3,385 | 3,539 | 3,662 | 3,706 | |
| Total Asset Value (end of year) | 48,146 | 48,562 | 48,852 | 49,133 | 49,440 | 49,759 | 50,102 | 50,430 | 50,767 | 51,102 | 51,450 | |
| Total 710001 Falao (olla ol youl) | 70,170 | 10,002 | -10,00E | 70,100 | 70,770 | 70,700 | 00,102 | 00,400 | 00,101 | 01,102 | 01,400 | |
| SOGR as % Asset Value | 9.1% | 9.1% | 9.2% | 9.1% | 9.0% | 8.8% | 8.5% | 6.7% | 7.0% | 7.2% | 7.2% | |



DEBT SERVICE COSTS



| (\$M) | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | Total 10 Yr |
|-------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------------|
| Debt Service Cost | 568 | 609 | 670 | 697 | 676 | 714 | 720 | 749 | 775 | 775 | 6,955 |
| Incremental Debt Service Cost | 39 | 41 | 61 | 27 | (21) | 38 | 7 | 29 | 25 | 1 | 246 |
| Debt Balance | 4,950 | 5,507 | 5,804 | 5,871 | 5,852 | 5,849 | 6,024 | 6,275 | 6,489 | 5,717 | |

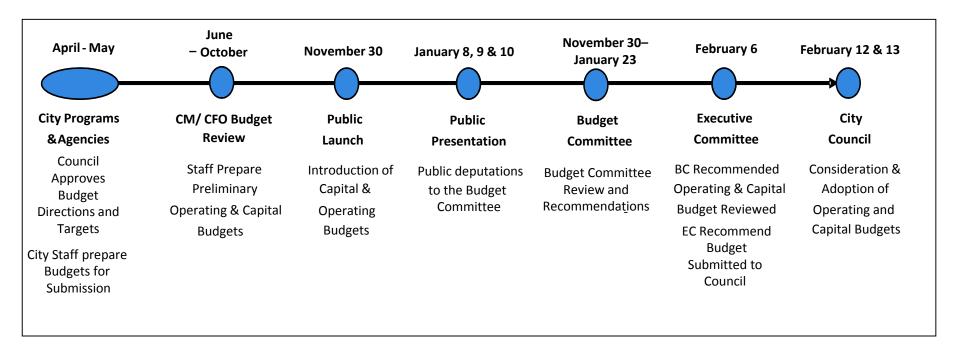




Budget Process & Next Steps



2018 BUDGET PROCESS





KEEPING THE PUBLIC INFORMED





2018 BUDGET SCHEDULE – KEY DATES



| Activity | Tax Supported: Operating & Capital | | | | |
|---|------------------------------------|--|--|--|--|
| Budget Launch - Budget Committee | November 30 | | | | |
| Budget Briefings - Budget Committee | December 12, 14, 15 & 18 | | | | |
| Public Presentations - Budget Committee | January 8, 9 & 10 | | | | |
| Budget Committee Wrap-Up (Request Briefing Notes & Place Motions) | January 12 | | | | |
| Budget Committee Final Wrap-Up | January 23 | | | | |
| Special Executive Committee (Corporate Report distributed) | February 6 | | | | |
| Special Council | February 12 & 13 | | | | |



Thank You / End





