## M Toronto

## DELEGATED APPROVAL FORM DIRECTOR, REAL ESTATE SERVICES MANAGER, REAL ESTATE SERVICES

TRACKING NO.: 2020-255

Prepared By:	Rutvik Pandya	Division:	Corporate Real Estate Management		
Date Prepared:	July 20, 2020	Phone No.:	416-338-5812		
Purpose	To obtain authority to enter into a lease agreement with Corporate Installation Services Sales Inc. (the " <b>Tenant</b> ") with respect to the property municipally known as 705 Progress Avenue, Unit 21-22, Toronto, for the purpose of warehouse and distribution of office furniture (the " <b>Lease Agreement</b> ").				
Property	The property municipally known as 705 Progress Avenue, Unit 21-22, Toronto, as shown on the Location Map in Appendix " <b>B</b> " (the " <b>Premises</b> ").				
Actions	<ol> <li>Authority be granted to enter into the Lease Agreement with the Tenant, substantially on the major terms and conditions set out in Appendix "A", and including such other terms as deemed appropriate by the approving authority herein, and in a form satisfactory to the City Solicitor.</li> </ol>				
Financial Impact	nancial Impact 705 Progress Avenue is a jointly owned facility between the City of Toronto and Toronto District Sch (collectively, the "Landlord"). Net revenues collected are divided equally between the parties. According original decision in 1996, when the City of Scarborough acquired the property, the City's portion wou to a dedicated parkland reserve fund (5% and 2% Land Acquisition Reserve Fund Scarborough – XI				
	The City's portion of total revenues is \$78,636.25, based on the total minimum rent from the lease agreement of \$157,272.50 (plus HST) for the period of five (5) years commencing on January 1, 2020 and ending on December 31, 2024. The tenant is also responsible for paying additional rent which is revised each year based on the operating budget for the property. Additional rent comprises the tenant's pro rata share of the operating expenses. The Tenant is also responsible for all other occupancy costs including water, gas, hydro, heating and air conditioning.				
	The Chief Financial Officer and Treasurer has reviewed this DAF and agrees with the financial impact information.				
Comments	705 Progress Avenue is an industrial mall type of property consisting of approximately 156,000 square feet acquired in August, 1996 by the former City of Scarborough in partnership with the former Scarborough Board of Education (the " <b>Board</b> "). Pending development of the property as a future park and a school facility, it was decided to continue to lease the units to multiple tenants. Former City of Scarborough and the Board entered into an Operating Agreement dated January 2, 1997, which provided that the City, in consultation with the Board, would engage a property manager (currently Compass Commercial Realty LP) and enter into a management agreement. The City and the property manager would be responsible for the day-to-day operation of the property. There are no plans at the present time to carry out the intended uses by the City and the Board for the property.				
Terms	See Appendix " <b>A</b> ".				
Property Details	Ward:	24-Scarborough Guil			
	Assessment Roll No.:	Part of 1901-05-2-81	0-04300		
	Approximate Size:				
	Approximate Area:	4,085 ft <sup>2</sup>			
	Other Information:				

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Α.	Manager, Real Estate Services has approval authority for:	Director, Real Estate Services has approval authority for:		
1. Acquisitions:	Where total compensation does not exceed \$50,000.	Where total compensation does not exceed \$1 Million.		
2. Expropriations:	Statutory offers, agreements and settlements where total compensation does not cumulatively exceed \$50,000.	Statutory offers, agreements and settlements where total compensation does not cumulatively exceed \$1 Million.		
3. Issuance of RFPs/REOIs:	Delegated to more senior positions.	Issuance of RFPs/REOIs.		
4. Permanent Highway Closures:	Delegated to more senior positions.	Initiate process & authorize GM, Transportation Services to give notice of proposed by-law.		
<ol> <li>Transfer of Operational Management to Divisions, Agencies and Corporations:</li> </ol>	Delegated to more senior positions.	Delegated to more senior positions.		
6. Limiting Distance Agreements:	Where total compensation does not exceed \$50,000.	Where total compensation does not exceed \$1 Million.		
<ol> <li>Disposals (including Leases of 21 years or more):</li> </ol>	Where total compensation does not exceed \$50,000.	Where total compensation does not exceed \$1 Million.		
8. Exchange of land in Green Space System & Parks & Open Space Areas of Official Plan:	Delegated to more senior positions.	Exchange of land in Green Space System and Parks and Open Space Areas of Official Plan.		
<ol> <li>Leases/Licences (City as Landlord/Licensor):</li> </ol>	(a) Where total compensation (including options/ renewals) does not exceed \$50,000.	(a) Where total compensation (including options/ renewals) does not exceed \$1 Million.		
	(b) Where compensation is less than market value, for periods not exceeding three (3) months, including licences for environmental assessments and/or testing, etc.	(b) Where compensation is less than market value, for periods not exceeding six (6) months, including licences for environmental assessments and/or testing, etc.		
	Leases pursuant to the Community Space Tenancy Policy delegated to a more senior position.	Leases pursuant to the Community Space Tenancy Policy delegated to a more senior position.		
<b>10.</b> Leases/Licences (City as Tenant/Licensee):	Where total compensation (including options/ renewals) does not exceed \$50,000.	Where total compensation (including options/ renewals) does not exceed \$1 Million.		
11. Easements (City as Grantor):	Where total compensation does not exceed \$50,000.	(a) Where total compensation does not exceed \$1 Million.		
	Delegated to more senior positions.	(b) When closing roads, easements to pre- existing utilities for nominal consideration.		
12. Easements (City as Grantee):	Where total compensation does not exceed \$50,000.	Where total compensation does not exceed \$1 Million.		
<b>13.</b> Revisions to Council Decisions in Real Estate Matters:	Delegated to more senior positions.	Amendment must not be materially inconsistent with original decision (and subject to General Condition (U)).		
<b>14.</b> Miscellaneous:	Delegated to more senior positions.	<ul> <li>(a) Approvals, Consents, Notices and Assignments under all Leases/Licences</li> <li>(b) Releases/Discharges</li> <li>(c) Surrenders/Abandonments</li> <li>(d) Enforcements/Terminations</li> <li>(e) Consents/Non-Disturbance Agreements/ Acknowledgements/Estoppel Certificates</li> </ul>		
		(f) Objections/Waivers/Cautions (g) Notices of Lease and Sublease		
		(h) Consent to regulatory applications by City, as owner		
		(i) Consent to assignment of Agreement of Purchase/Sale; Direction re Title		
		(j) Documentation relating to Land Titles applications (k) Correcting/Quit Claim Transfer/Deeds		
R Director Real Estate Service	s and Manager, Deal Estate Services each has sign			
<ul> <li>B. Director, Real Estate Services and Manager, Real Estate Services each has signing authority on behalf of the City for:</li> <li>Documents required to implement matters for which each position also has delegated approval authority.</li> </ul>				
	Notices following Council approval of expropriation (Manager	-		
signing authority).		,		

Director, Real Estate Services also has signing authority on behalf of the City for:

Agreements of Purchase and Sale and all implementing documentation for purchases, sales and land exchanges not delegated to staff for approval.

• Community Space Tenancy Leases approved by delegated authority by the Deputy City Manager, Corporate Services and any related documents.

**Pre-Condition to Approval X** Complies with General Conditions in Appendix B of City of Toronto Municipal Code Chapter 213, Real Property Consultation with Councillor(s) Councillor: Paul Ainslie Councillor: Contact Name: Contact Name: Contacted by: Phone x E-Mail Memo Other Contacted by: Phone E-mail Memo Other Comments: No Objections - May 19,2020 Comments: **Consultation with Divisions and/or Agencies** Division: Division: **Financial Planning** Contact Name: Contact Name: Filisha Jenkins Comments: Comments: Concurred - Dec 19,2019 Legal Services Division Contact Contact Name: Seija Molema – Comments Incorporated

DAF Tracking No.: 2020- 255	Date	Signature
Concurred with by: Manager, Real Estate Services		X
x       Recommended by:       Manager, Real Estate Services         Alex Schuler         Approved by:	July 27, 2020	Signed by Alex Schuler
x         Approved by:         Director, Real Estate Services           Graham Leah         Graham Leah	July 29, 2020	Signed by Graham Leah

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## <u>Appendix "A"</u> Major Terms and Conditions

Minimum Rent:	Months 1-12 Months 13-36 Months 37-60	\$28,595.00 net of HST (\$7.00/ft²) \$63,317.50 net of HST (\$7.75/ft²) \$65,360.00 of HST (\$8.00/ft²)		
Additional Rent:	Estimated \$6.07/ft <sup>2</sup> for year 20	020.		
Area of Premises:	4,085 ft <sup>2</sup> .			
Term:	Five (5) years (January 1, 2020 – December 31, 2024).			
Use:	The Premises shall be used and shall continually be operated throughout the term for warehouse and distribution of office furniture.			
Landlord's Work:	N/A.			
Prepaid Rent	First Months' Rent = N/A			
	Last Months' Rent = \$5,300.76			
	Total = \$5,300.76			
Security Deposit:	N/A			
Option to Extend:	N/A.			
Tenant's Early Termination:	N/A.			
Landlord's Early Termination	Upon six (6) months' written notice.			
NSF Fee:	\$40.00 per NSF cheque.			
Late Payment Charges:	1.25% per month or 15% per annum.			
Payment:	Tenant to provide monthly pos bank payment on or before the	t-dated cheques or arrange to pay the same by pre-authorized e lease commencement.		
Truck Parking:	The Tenant may park a maximum of one (1) vehicle (a trailer on its own will count as one (1) vehicle) at the rear door which belongs to the Premises, or as designated by the Landlord, in its sole discretion and from time to time. The Tenant's vehicle shall not block the fire lane and the length of the vehicle shall not exceed thirty (30) feet long. The Tenant shall not have any other vehicles on the Lands, parked or otherwise, which are directly or indirectly associated with the Permitted Use. The Tenant shall not park any vehicles at the front of the Premises.			
Water Heater:	The Tenant agrees to be responsible for the installation and rental of its own water heater, and any related costs. If there is an existing heater present, then the Tenant shall be responsible for the cost of repair and/or replacement, including any related costs.			
Tenant Acknowledgement:	The Tenant acknowledges that portions of the Lands and Building are being used to provide shelter services. In addition to the release contained in Section 11.12 of the Lease Agreement, the Tenant releases the Landlord from all liability, costs, damages, claims or demands claimed to be caused by such shelter services, including interference with business operation and quiet enjoyment.			

## Appendix B Property Location





