TRACKING NO.: 2020-260



DELEGATED APPROVAL FORM

DIRECTOR, REAL ESTATE SERVICES MANAGER, REAL ESTATE SERVICES

Approved pursuant to the Delegated Authority contained in Article 2 of City of Toronto Municipal Code Chapter 213, Real Property Prepared By: Corporate Real Estate Management Rutvik Pandya Division: 416-338-5812 Date Prepared: July 20, 2020 Phone No.: To obtain authority to enter into a lease agreement with Panorama Security Ltd. (the "Tenant") with respect to the **Purpose** property municipally known as 705 Progress Avenue, Units 4 & 5, Toronto for the purpose of warehouse storage, distribution, and wholesale of security equipment (the "Lease Agreement"). The property municipally known as 705 Progress Avenue, Units 4 and 5, Toronto, as shown on the Location Map in **Property** Appendix "B" (the "Premises"). Authority be granted to enter into the Lease Agreement with the Tenant, substantially on the major terms and Actions conditions set out in Appendix "A", and including such other terms as deemed appropriate by the approving authority herein, and in a form satisfactory to the City Solicitor. 705 Progress Avenue is a jointly owned facility between the City of Toronto and Toronto District School Board **Financial Impact** (collectively, the "Landlord"). Net revenues collected are divided equally between the parties. According to the original decision in 1996, when the City of Scarborough acquired the property, the City's portion would be transferred to a dedicated parkland reserve fund (5% and 2% Land Acquisition Reserve Fund Scarborough – XR2007). The City's portion of total revenues is \$77,564.95 (plus HST), based on the total minimum rent from the lease agreement, of \$155,129.91 (plus HST) for the period of five (5) years commencing November 1, 2019 and ending October 31, 2024. The tenant is also responsible for paying additional rent which is revised each year based on the operating budget for the property. Additional rent comprises the tenant's pro rata share of the operating expenses defined under Section 1.1 (r) of the lease agreement. The Tenant is also responsible for all other occupancy costs including water, gas, hydro, heating and air conditioning. The Chief Financial Officer and Treasurer has reviewed this DAF and agrees with the financial impact information 705 Progress Avenue is an industrial mall type of property consisting of approximately 156,000 square feet acquired in Comments August, 1996 by the former City of Scarborough in partnership with the former Scarborough Board of Education (the "Board"). Pending development of the property as a future park and a school facility, it was decided to continue to lease the units to multiple tenants. Former City of Scarborough and the Board entered into an Operating Agreement dated January 2, 1997, which provided that the City, in consultation with the Board, would engage a property manager (currently Compass Commercial Realty LP) and enter into a management agreement. The City and the property manager would be responsible for the day-to-day operation of the property. There are no plans at the present time to carry out the intended uses by the City and the Board for the property. The proposed rent and other major terms and conditions of the Lease Agreement are considered to be fair, reasonable and reflective of market rates. **Terms** See Appendix "A". **Property Details** Ward: 24-Scarborough Guildwood Assessment Roll No.: Part of 1901-05-2-810-04300 Approximate Size: Approximate Area: 4,043 sq. ft. Other Information:

Α.		Manager, Real Estate Services has approval authority for:	Director, Real Estate Services has approval authority for:				
1.	Acquisitions:	Where total compensation does not exceed \$50,000.	Where total compensation does not exceed \$1 Million.				
2.	Expropriations:	Statutory offers, agreements and settlements where total compensation does not cumulatively exceed \$50,000.	Statutory offers, agreements and settlements where total compensation does not cumulatively exceed \$1 Million.				
3.	Issuance of RFPs/REOIs:	Delegated to more senior positions.	Issuance of RFPs/REOIs.				
4.	Permanent Highway Closures:	Delegated to more senior positions.	Initiate process & authorize GM, Transportation Services to give notice of proposed by-law.				
5.	Transfer of Operational Management to Divisions, Agencies and Corporations:	Delegated to more senior positions.	Delegated to more senior positions.				
6.	Limiting Distance Agreements:	Where total compensation does not exceed \$50,000.	Where total compensation does not exceed \$1 Million.				
7.	Disposals (including Leases of 21 years or more):	Where total compensation does not exceed \$50,000.	Where total compensation does not exceed \$1 Million.				
8.	Exchange of land in Green Space System & Parks & Open Space Areas of Official Plan:	Delegated to more senior positions.	Exchange of land in Green Space System and Parks and Open Space Areas of Official Plan.				
9.	Leases/Licences (City as Landlord/Licensor):	(a) Where total compensation (including options/ renewals) does not exceed \$50,000.	(a) Where total compensation (including options/renewals) does not exceed \$1 Million.				
		(b) Where compensation is less than market value, for periods not exceeding three (3) months, including licences for environmental assessments and/or testing, etc.	(b) Where compensation is less than market value, for periods not exceeding six (6) months, including licences for environmental assessments and/or testing, etc.				
		Leases pursuant to the Community Space Tenancy Policy delegated to a more senior position.	Leases pursuant to the Community Space Tenancy Policy delegated to a more senior position.				
10	Leases/Licences (City as Tenant/Licensee):	Where total compensation (including options/ renewals) does not exceed \$50,000.	Where total compensation (including options/ renewals) does not exceed \$1 Million.				
11	. Easements (City as Grantor):	Where total compensation does not exceed \$50,000.	(a) Where total compensation does not exceed \$1 Million.				
		Delegated to more senior positions.	(b) When closing roads, easements to pre- existing utilities for nominal consideration.				
12	. Easements (City as Grantee):	Where total compensation does not exceed \$50,000.	Where total compensation does not exceed \$1 Million.				
13	Revisions to Council Decisions in Real Estate Matters:	Delegated to more senior positions.	Amendment must not be materially inconsistent with original decision (and subject to General Condition (U)).				
14	. Miscellaneous:	Delegated to more senior positions.	(a) Approvals, Consents, Notices and Assignments under all Leases/Licences (b) Releases/Discharges (c) Surrenders/Abandonments				
			(d) Enforcements/Terminations				
			(e) Consents/Non-Disturbance Agreements/ Acknowledgements/Estoppel Certificates				
			(f) Objections/Waivers/Cautions				
			(g) Notices of Lease and Sublease (h) Consent to regulatory applications by City,				
			as owner (i) Consent to assignment of Agreement of				
			Purchase/Sale; Direction re Title (j) Documentation relating to Land Titles applications				
			(k) Correcting/Quit Claim Transfer/Deeds				
B. Director, Real Estate Services and Manager, Real Estate Services each has signing authority on behalf of the City for:							
Documents required to implement matters for which each position also has delegated approval authority.							
 Expropriation Applications and Notices following Council approval of expropriation (Manager, Transaction Services is only Manager with such signing authority). 							
Director, Real Estate Services also has signing authority on behalf of the City for:							
	Agreements of Purchase and Sale and all implementing documentation for purchases, sales and land exchanges not delegated to staff for approval.						
	Community Space Tenancy Leases approved by delegated authority by the Deputy City Manager, Corporate Services and any related documents.						

Consultation with Councillor(s) Councillor: Paul Ainslie Contact Name: Contact Name: Contact Name: Contact Name: Contacted by: Phone x E-Mail Memo Other Contacted by: Phone E-mail Memo Other Comments: No Objections – May 19, 2020 Comments: Consultation with Divisions and/or Agencies Division: Financial Planning Contact Name: Filisha Jenkins	***									
Consultation with Councillor(s) Councillor: Paul Ainslie Contact Name: Contact Name: Contacted by: Phone x E-Mail Memo Other Contacted by: Phone E-mail Memo Other Comments: No Objections – May 19, 2020 Comments: Consultation with Divisions and/or Agencies Division: Division: Financial Planning Contact Name: Contact Name: Filisha Jenkins Comments: Concurred – Dec 19,2019	Pre-Condition to Approval									
Councillor: Paul Ainslie Contact Name: Contact Name: Contact Name: Contacted by: Phone x E-Mail Memo Other Contacted by: Phone E-mail Memo Other Comments: No Objections – May 19, 2020 Comments: Consultation with Divisions and/or Agencies Division: Division: Financial Planning Contact Name: Filisha Jenkins Comments: Concurred – Dec 19,2019	X Complies with General Conditions in Appendix B of City of Toronto Municipal Code Chapter 213, Real Property									
Contact Name: Contacted by: Phone x E-Mail Memo Other Contacted by: Comments: No Objections – May 19, 2020 Comments: Consultation with Divisions and/or Agencies Division: Contact Name: Division: Contact Name: Concurred – Dec 19,2019	Consultation with Councillor(s)									
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Comments: Concurred – Dec 19,2019	Division:		Division:	Financial Planning						
	Contact Name:		Contact Name:	Filisha Jenkins						
Legal Services Division Contact	Comments:		Comments:	Concurred – Dec 19,2019						
	Legal Services Division Contact									
Contact Name: Gloria Lee – Comments Incorporated	Contact Name:	me: Gloria Lee – Comments Incorporated								

DAF Tracking No.: 202	0- 260	Date	Signature
Concurred with by:	Manager, Real Estate Services		X
x Recommended by: Approved by:	Manager, Real Estate Services Alex Schuler	July 27, 2020	Signed by Alex Schuler
x Approved by:	Director, Real Estate Services Graham Leah	July 29, 2020	Signed by Graham Leah

Appendix A Terms and Conditions

Minimum Rent: Months 1 - 12 Net Rent \$27,775.41 (\$6.87/ft²)

Months 13 - 36 Net Rent \$62,666.50 (\$7.75/ft²) Months 37 - 60 Net Rent \$64,688.00 (\$8.00/ft²)

Additional Rent: Estimated at \$3894.75 or \$5.78/ ft² for November & December 2019, and \$24,541.01 or \$6.07/ ft² for year

2020.

Area of Premises: Approximately 4,043 ft²

Term: Five (5) years (November 1, 2019 – October 31, 2024)

Use: The Premises shall be used and shall continually be operated throughout the term for warehouse

storage, distribution and wholesale of security equipment.

Landlord's Work: N/A.

Prepaid Rent: Last Month's Rent: \$5,246.26.

Security Deposit: N/A.

Option to Extend: N/A.

Tenant's Early Termination: N/A.

Landlord's Early Termination: Upon six (6) months' written notice.

NSF Fee: \$40.00 per NSF cheque.

Late Payment Charges: \$1.25% per month or \$15% per annum.

Payment: Tenant to provide post-dated monthly cheques or arrange for pre-authorized bank payment on or

before the commencement of the lease term.

Parking: The Tenant may park a maximum of one (1) vehicle (a trailer on its own will count as one (1)

vehicle) at the rear door which belongs to the Premises, or as designated by the Landlord, in its sole discretion and from time to time. The Tenant's vehicle shall not block the fire lane and the length of the vehicle shall not exceed thirty (30) feet long. The Tenant shall not have any other vehicles on the Lands, parked or otherwise, which are directly or indirectly associated with the

Permitted Use. The Tenant shall not park any vehicles at the front of the Premises..

Water Heater: The Tenant agrees to be responsible for the installation and rental of its own water heater, and

any related costs. If there is an existing heater present, then the Tenant shall be responsible

for the cost of repair and/or replacement, including any related costs.

Tenant Acknowledgement: The Tenant acknowledges that portions of the Lands and Building are being used to provide

shelter services. The Tenant releases the Landlord from all liability, costs, damages, claims or demands claimed to be caused by such shelter services, including interference with business

operation and quiet enjoyment.

Appendix B Location Map





