Construction Mitigation Strategies - Retailer Checklist

Theme	Tasks	Retailer Notes
	Create and update marketing calendar (promotions, events, advertising)	
	Sign up for updates from the construction group (email, social media, Google News Alerts, etc.)	
Communication and Marketing	Create/Maintain your business' newsletter, keeping your customer informed.	
	Update your Google My Business listing to help potential customers locate your business.	
	Visit <u>Digital Main Street</u> and complete an online assessment to identify other opportunities.	
	Continue to edit and update promotional calendar based on construction updates. Evaluate what has been successful/unsuccessful.	

Theme	Tasks	Retailer Notes
	Post signage and window displays tied to promotional calendar.	
Oimann and	Consider directional and parking signs.	
Signage and Wayfinding		
1	Update signage to reflect and changes that may occur as a result of construction. For example, operating hours.	
	Consider signage materials depending on length of project.	
	Re-evaluate and refresh signage as required.	

Theme	Tasks	Retailer Notes
	Consider how construction may affect operations and develop strategies for things like operating hours, staff, access, etc.	
	Enhance your online and ecommerce presence/channel strategy.	
Business	Limit inventory purchases to counteract decrease in traffic, plan sales/markdowns, clearances, etc.	
Strategies and Education	Re-evaluate product assortment for the potential change in traffic.	
PTP.	Plan for post-construction inventory purchases for when business normalizes.	
	Reducing inventory purchases for when demand decreases with construction.	
	Actively monitor sales, revenue and traffic to identify the need for aid.	

Theme	Tasks	Retailer Notes
	Be proactive by financially preparing for it, including reducing expenses and build a contingency fund.	
	Review current financial position (cash flow, cost reduction opportunities, etc.), and continue monitoring rigorously.	
	Apply for all applicable grants and payment deferrals and continue monitoring as new supports arise.	
Finance and Funding	Develop a risk management strategy.	
\$	Discuss lease terms/abatements with landlord.	
	Explore lending options if needed.	
	Compare actual sales and cash flow to forecast and adjust accordingly.	
	Explore business supports available from the Small Business Enterprise Centre.	

Theme	Tasks	Retailer Notes
Parking and Transportation	Develop a parking plan in collaboration with transportation stakeholders.	
•••	Create signage if there's a designated area for curbside pickup.	