

Net Zero Building Retrofit Guides

Small Commercial & Industrial

Sector-Specific Retrofit Guide

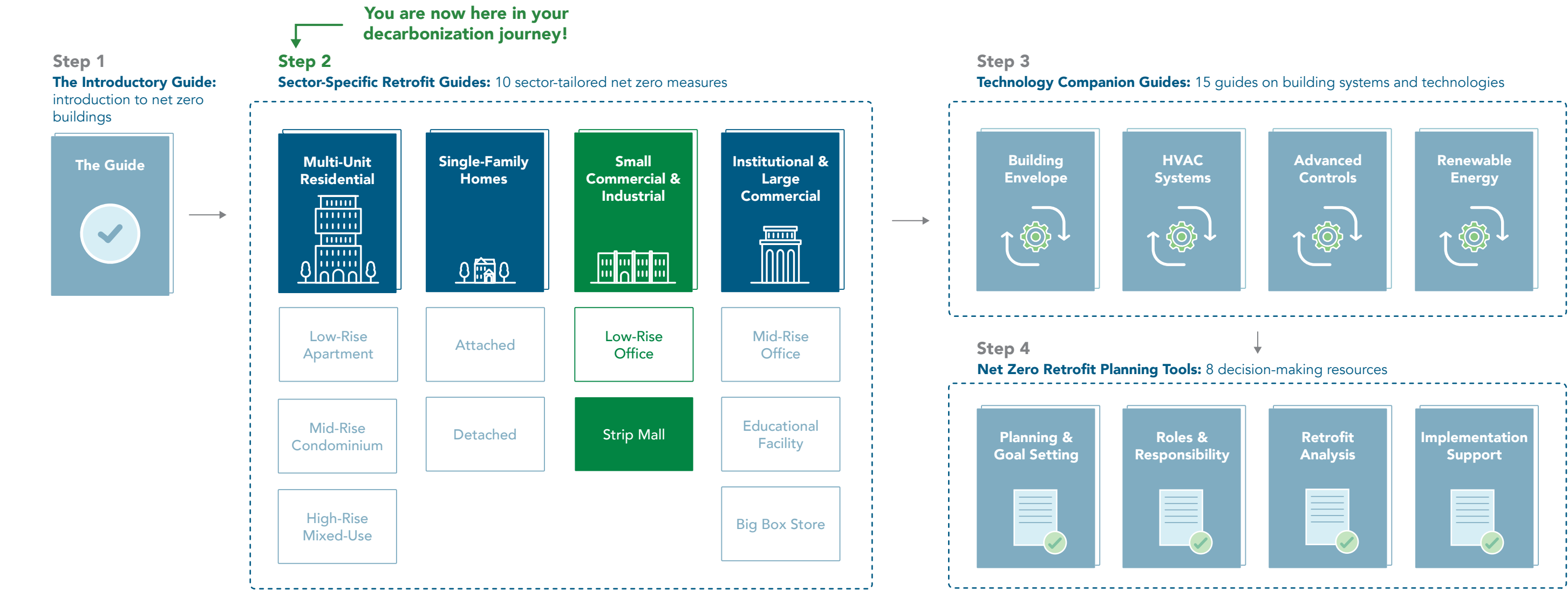


Navigating the Net Zero Building Retrofit Guides

Reducing Greenhouse Gas (GHG) emissions is a journey. It’s also an opportunity to make your building more comfortable, healthier, valuable, and resilient to extreme weather events. Successfully arriving at your net zero destination requires careful planning and the right travel companions to ensure a smooth trip.

The City of Toronto’s **Net Zero Building Retrofit Guides** include a range of documents designed to support building owners reduce GHG emissions from their buildings.

- 1. **The Introductory Guide** introduces the topic of “net zero buildings.” The guide’s goal is to familiarize all building owners with Toronto’s net zero goals and concepts.
- 2. **The Sector-Specific Retrofit Guides** highlight net zero measures tailored to each building sector and type. These guides provide guidance to identify, plan, and implement retrofit projects specific to your building.
- 3. **The Technology Companion Guides** provide technical information about building systems and technologies related to net zero measures and retrofits.
- 4. **The Net Zero Retrofit Planning Tools** provide decision-making resources to help building owners prioritize their retrofit projects. The tools include needs assessments, checklists, and support for contractor selection.



A Typical Strip Mall

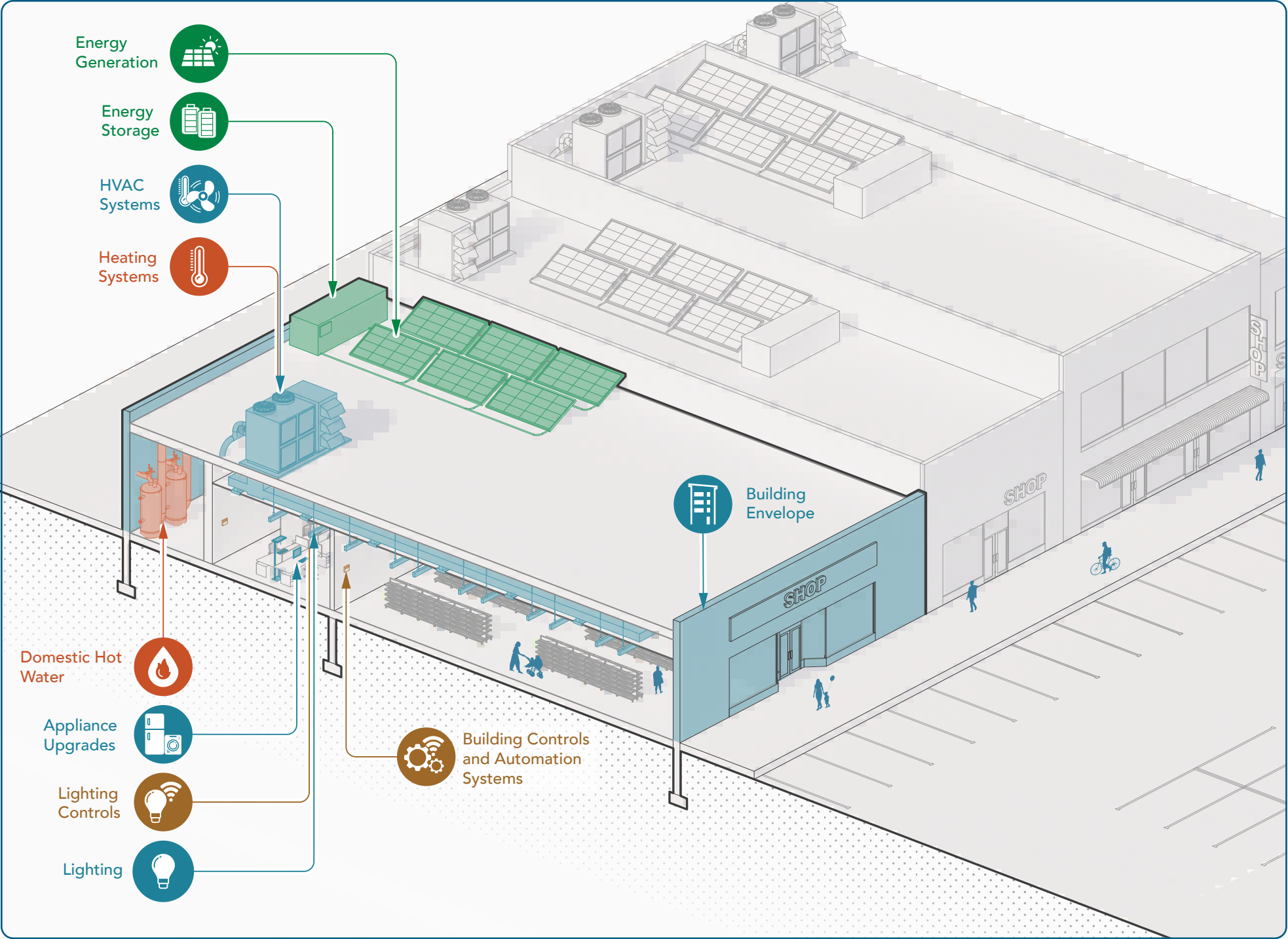
This Sector-Specific Retrofit Guide

- What** This guide includes actionable solutions for reducing GHG emissions from the **Small Commercial & Industrial Buildings** sector. The guide provides a seven-step roadmap to get to net zero, based on typical building systems, energy and GHG savings potential, life-cycle costs, and co-benefits.
- Where** This guide is tailored for a typical **Strip Mall** building located in the City of Toronto, based on the characteristics in the table to the right. The solutions in the Systems and Retrofit Measures table on Page 6 may be applicable to a broader range of buildings in the sector with similar characteristics, such as stand alone retail and small clinics.
- Who** This guide is designed for building owners or managers of **Strip Mall** buildings, as well as the other building types mentioned above.
- When** This guide should be used before and during a building retrofit project or when creating a Net Zero Plan.

The other guide in the Small Commercial and Industrial Buildings sector pertains to **Low-Rise Offices**.

| Characteristics | Description |
|------------------------------------|--|
| Building Sector | Small Commercial and Industrial Buildings |
| Building Type | Strip Mall |
| Height | 1-storey structure |
| Area | <100,000 square feet |
| Vintages | 1950 construction |
| Space Types | Retail space, back-of-house office space |
| Building Envelope | <ul style="list-style-type: none">Strip-windows with aluminum frames |
| Typical Equipment | <ul style="list-style-type: none">Water heaters (storage tank or tankless)Gas fired packaged rooftop unit with direct expansion (DX) cooling coil and supplementary electric heat |
| Management Practices | Managed by owner or private entity |
| Utility Payment Structure | <ul style="list-style-type: none">Heating: Tenant PaidCooling: Tenant Paid |
| Building Fuels & Emissions Sources | <ul style="list-style-type: none">Domestic Hot Water: Natural GasHeating: Natural GasCooling: Electricity |
| Peak Energy Demand | Occurs on weekend afternoons and weekday evenings |

Pathways to Net Zero







Building Systems Involved in Net Zero Retrofits




This diagram maps out potential locations for building systems and relevant retrofit equipment. This is not intended as a guide for exact configurations of systems.

From the **Introductory Guide**, net zero retrofits fall under four categories:



Load Reduction strategies aim to improve your building’s energy efficiency to minimize energy demands.





Electrification strategies focus on replacing equipment that relies on natural gas or other fossil fuels with electrical equipment. Converting your building’s space heating system from fossil fuels to electricity is the most important step in reducing a building’s operational emissions. Heating in our northern climate accounts for an outsized portion of a typical building’s energy use.



Advanced Control strategies leverage technology and automation to minimize energy waste.



Renewable Energy Generation and Storage strategies focus on generating and storing energy on your building’s site from renewable sources. This can reduce your building’s reliance on the electrical grid and reduce your operational emissions from electricity.



Systems and Retrofit Measures

The Systems and Retrofit Measures table on the following page presents retrofit measures to replace or enhance the building’s existing systems. These measures will help improve the overall performance of your building. In the table, each existing system is paired with recommended measure(s) based on the characteristics of the **Strip Mall** as described on Page 3.

The recommended measures can also be applied to stand alone retail and small clinics with similar building characteristics, as part of the broader building sector.

For more specific design information on the proposed retrofit measures, please refer to the **Technology Companion Guides** to further facilitate decision-making.

What’s In the Table?

Building Systems

The items in the Building System column represent systems involved in net zero retrofits.

Load Reduction

Building Envelope

Lighting

HVAC Systems

Appliance Upgrades

Electrification

Heating Systems

Domestic Hot Water

Gas Appliances

Advanced Controls

Building Controls and Automation Systems

Lighting Controls

Renewable Energy Generation and Storage

Energy Generation

Energy Storage

Key Metrics

To help you in decision-making, the table provides key metrics related to emissions, energy, and cost for each retrofit measure.

- Greenhouse Gas Intensity (GHGI) Reduction (%)** indicates an estimated range for reduction in GHG emissions per square foot compared to the existing system’s performance and fuel type.
- Energy Use Intensity (EUI) Reduction (%)** indicates an estimated range for energy use reduction per square foot compared to the existing system’s performance.
- Upfront Cost Premium (\$/ft²)** indicates an estimated range for the incremental cost of retrofitting a building system, or combination of building systems, to a net zero retrofit solution compared to the minimum code compliant system.

Co-benefits

Co-benefits represent positive impacts on other areas of value. An icon in the table demonstrates a significant benefit in the category.

Resilience refers to an improved ability to resist and recover from changing weather and extreme storms caused by climate change.

Indoor Air Quality refers to the quality of air (pollutant levels, fresh air, temperature, and humidity) inside a building, directly impacting human health.

Resident Comfort refers to creating indoor spaces where occupants feel comfortable (temperature, noise levels, lighting, and a sense of security).



























Property Value refers to improvements in a property’s market value.

Where Do the Values Come From?

The data is based on the CaGBC study *Making the Case for Building to Zero Carbon 2019*. It was adjusted to reflect the characteristics of this building type, as follows:

- GHGI and EUI Reduction data were adjusted to consider building age and to capture improved efficiency over time.
- Upfront Cost Premium data was updated to represent 2023 prices.
- Scenarios where cumulative GHGI Reductions or EUI Reductions are greater than 100% represent opportunities for buildings to be net energy producers based on Energy Generation & Storage potential.
- The envelope cost premium information is based on modified National Energy Code of Canada for Buildings 2011 baseline building.

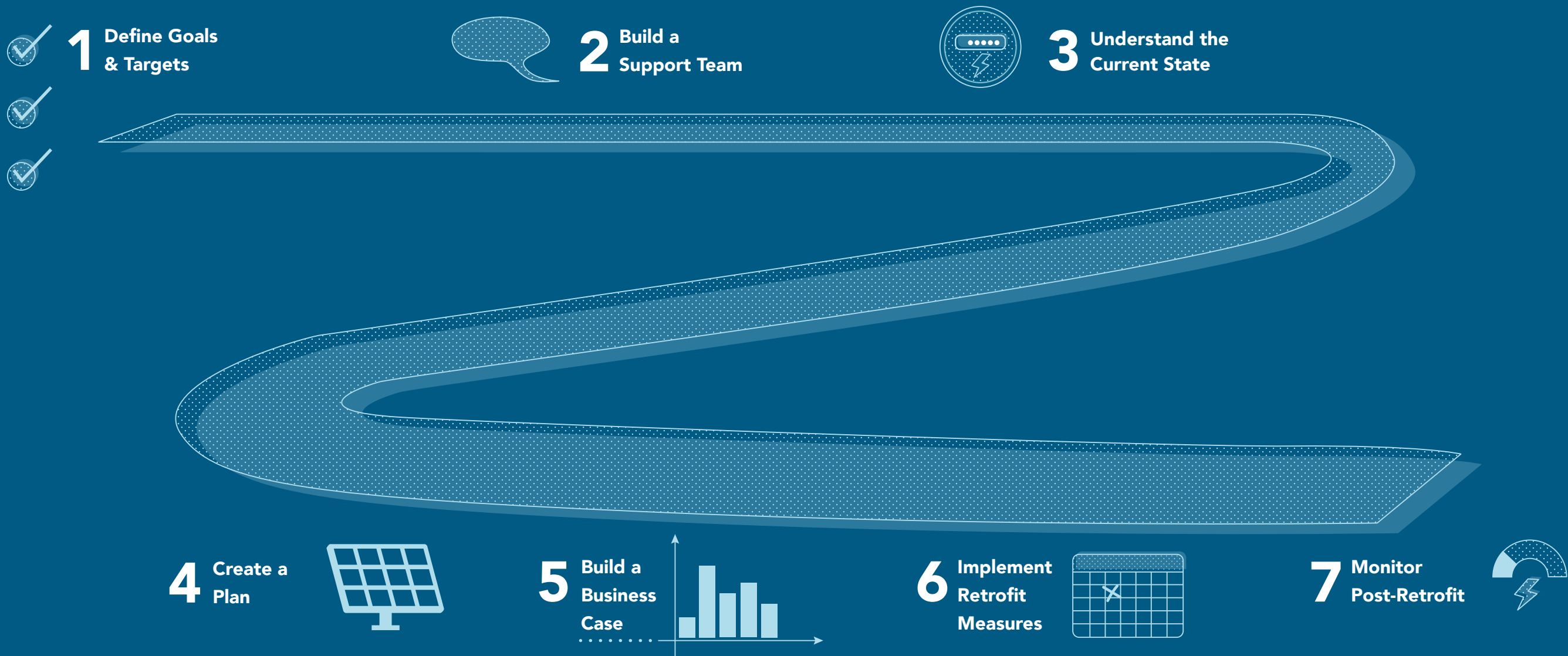
Systems and Retrofit Measures

| Existing Building Systems and Equipment | | Net Zero Pathways - Load Reduction, Electrification, Advanced Controls and Renewable Energy Generation & Storage | | | | | | | |
|--|--|--|---|---------------------------------------|--|---|---|---|---|
| Building System | Equipment Baseline | Retrofit Measure | Key Metrics | | | Co-benefits | | | |
| | | | GHGI Reduction (CO ₂ e/ft ²) | EUI Reduction (ekWh/ft ²) | Upfront Cost Premium (\$/ft ²) | Resilience | Indoor Air Quality | Occupant Comfort | Property Value |
|  Building Envelope | Storefront aluminum framed curtain wall | High-performance glazing with enhanced air sealing | 21% to 30% | 11% to 20% | \$1 to \$10 |  | |  |  |
| | Flat roof with minimal insulation | High-performance envelope for total recladding with enhanced air sealing and additional or new insulation for roof | 21% to 30% | 21% to 30% | \$11 to \$25 |  | |  |  |
|  Domestic Hot Water | Water heaters (storage tank or tankless) | Electric water heaters | 1% to 10% | 1% to 5% | \$0 | | | | |
|  Heating Systems | Gas fired packaged rooftop unit with direct expansion cooling coil and supplementary electric heat | Rooftop air source heat pump with backup electric heat) | 20% to 55% | 11% to 20% | \$11 to \$25 | | |  |  |
|  HVAC Systems - Cooling | | Unitized energy recovery ventilator integrated into rooftop unit | 1% to 10% | 1% to 5% | | |  | |  |
|  HVAC Systems - Ventilation | | Building automation system | Varies based on existing operations | Varies based on existing operations | \$1 to \$10 | |  |  | |
|  Building Controls and Automation Systems | Basic controls: dampers, thermostats, valves, etc. (may be digital or legacy) | Energy efficient appliances, as applicable (mostly under tenants' responsibility) | < 1% | 1% to 2% | by appliance | | | | |
|  Appliance Upgrades | All other equipment and appliances plugged into outlets | Energy efficient LED fixtures and bulbs | 1% to 10% | 1% to 10% | \$1 to \$10 | | | |  |
|  Lighting and Lighting Controls | Interior and exterior light fixtures (incandescent, halogen, fluorescent, etc.) and bulbs | Exterior lighting motion sensors | | | | | | | |
| | Manual switches | | | | | | | | |
|  Renewable Energy Generation and Storage | No energy storage | Battery storage | Minimal solar is 1% of grid makeup | None | \$800/kW to \$1,000/kW |  | | |  |
| | No renewable generation | Solar PV for electricity generation | 1% to 5% | 1% to 10% | \$26 to \$50 |  | | |  |

Steps to Achieve Net Zero

Transitioning to net zero is urgent, but you can start small and take incremental steps. You do not need to do everything all at once. Given the numerous options and pathways as described on Page 4, it is important to carefully plan your retrofits by considering your building’s unique characteristics and needs.

Next is a seven-step roadmap to achieve net zero, from setting goals, to implementing and monitoring retrofit measures.



1 Define Goals & Targets



Why? Goals and targets will provide direction for your project, align stakeholders, and support effective use of resources.

How? Set energy and GHG emissions reduction targets to achieve net zero by 2040.

Start with long-term targets and work backwards to identify short-term targets with metrics such as:

- occupant comfort,
- air quality,
- resilience,
- return on investment,
- greenhouse gas use intensity, and
- energy use intensity.

Choose the right approach to deliver your project, depending on your budget, timeline, and desired level of engagement.



Building
Owner

Project Delivery Approaches 101



Typical project delivery approaches might include:

Integrated project delivery

You hire a fully integrated team to do everything from design to construction. In addition, the contractor is involved right from the start.

Fixed-price contract-bidding

You decide what's needed and then seek bids from qualified contractors. The contractor commits to perform the work for a set price.

Cost-plus

The contractor bills for things like time and materials, and adds on an agreed-upon profit.

Design-build or Design-build-operate-maintain

You award a contract to a single entity that designs and builds, and, in some cases, operates and maintains new systems. This is common for large multi-unit residential buildings.

Design-bid-build

You hire a team to design the project, which is then bid out for contractors to do the work.

2 Build a Support Team



Why? Key professionals will provide the necessary technical support to ensure that all aspects of your net zero retrofit are expertly managed, helping you achieve your project goals and targets.

How? Assess skills and expertise required, identifying any gaps in your knowledge and support, to figure out what professionals you'll need to bring on board.

Then, consult key experts such as:

- architects,
- engineers,
- energy consultants, and
- contractors.

Expert selection will depend on the project scope and delivery approach.

Get multiple quotes to compare price, schedule, and value. Ensure that the quotes and terms are clear (job description, payment terms, schedule) and dated. Finally, verify that the selected contractors and consultants are qualified.



Building
Owner

What to Look For?



Experience

Search for experts in building energy and sustainability assessments with knowledge in building construction standards. If your project is pursuing building certifications like LEED, WELL, Zero Carbon Building Standard, ensure they are accredited with a track record in building certifications.

Licenses

In Toronto, contractors and consultants need a license, Harmonized Sales Tax (HST) number, and workers' insurance.

Professionals need to be registered with their respective professional bodies:

- For **engineers**, the Professional Engineers Ontario.
- For **architects**, the Ontario Association of Architects.

Energy and carbon auditors will have relevant certifications, such as Certified Energy Managers, Certified Energy Auditors, Carbon Auditing Professionals.

Contractors need a City of Toronto Trades License, either as a building renovator or as a construction sub-trade (heating, plumbing, insulation, roofing, etc.).

Ask for references in your professional circle. Do not hesitate to connect with other clients to get feedback on an expert's services.

3 Understand the Current State



Why? Evaluating the current conditions will help in making well-informed decisions and provide a starting point from which to measure progress.

How? Assess the building's current conditions and gather all relevant information about the site with the help of your hired Support Team.



Building Owner

Your hired Support Team will first undertake a building condition assessment to understand current conditions.

Then, they will carry out an energy and GHG emissions audit by:



Support Team

- reviewing utility bills,
- inspecting equipment and systems,
- consulting with building operators, and
- analyzing energy use data, such as utility bills.

This will help to identify energy use, GHG emissions, equipment conditions, energy efficiency improvements, and possible retrofit measures.

Where Do GHG Emissions Come From?



GHG emissions come from gases that warm the Earth's atmosphere and are measured in carbon dioxide equivalent - CO₂e.

Scope 1 emissions are from direct on-site fossil fuel combustion, such as from natural gas fired boilers and furnaces.

Scope 2 emissions are from indirect off-site fossil fuel combustion for electricity generation. The Ontario electrical grid is relatively green, but some of its energy is generated using GHG emitting sources.

To lower your GHG impact, switch from natural gas to electrical equipment and reduce your electricity use. Note that each kWh of electricity emits approximately 30g CO₂e, while natural gas emits 181g CO₂e.

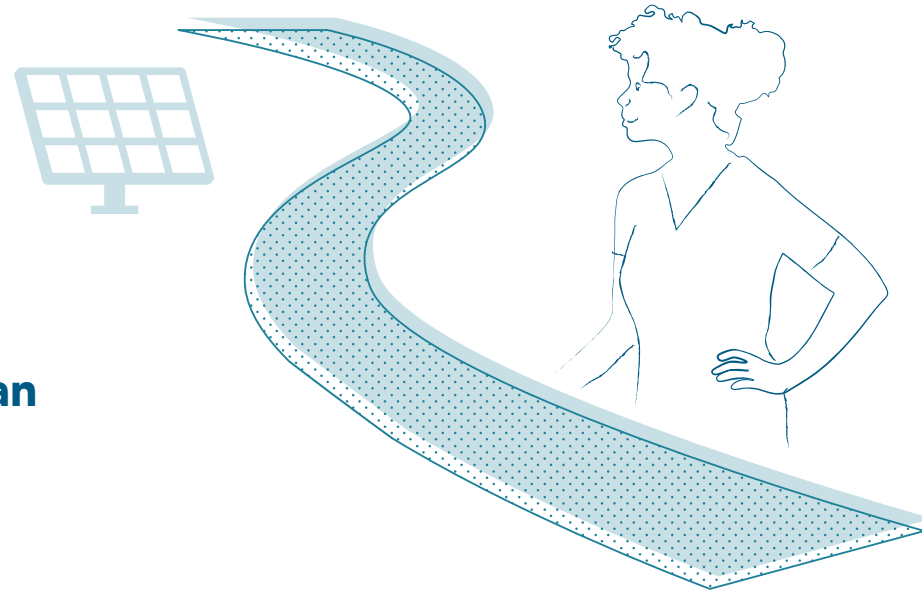
About My Building



Following are some useful pieces of information to share with your Support Team to help them understand your building better.

- What year was my building built?
- Does my property have any existing powerlines or underground utilities that can affect the retrofit measures and their cost?
- What is the condition of the foundations, envelope, and windows?
- Have any systems reached their end-of-life and need replacement?
- Are there spaces in the building that are drafty or are seasonally uncomfortable?
- Are there any hazardous building materials or substances (asbestos, lead paint, lead pipes)?
- What are the occupancy patterns?

4 Create a Plan



Why? A comprehensive plan will help effectively and efficiently deliver your goals.

How? With the help of your hired Support Team, use the findings from Step 3 to develop a comprehensive plan to implement retrofit measures aimed at reducing GHG emissions and achieving a net zero building.

Retrofit measures can be considered to fall under the following categories:

1. Load Reduction: improve energy efficiency and reduce energy use
2. Electrification: reconfigure systems and electrify systems partially or fully
3. Advanced Controls: optimize and minimize energy consumption by leveraging technologies
4. Renewable Energy Generation and Storage: install renewable energy systems

Carefully plan your retrofit project's timeline and milestones to achieve desired results.

Refer to the information shared in this guide, as well as the **Technology Companion Guides**.



Things to Consider

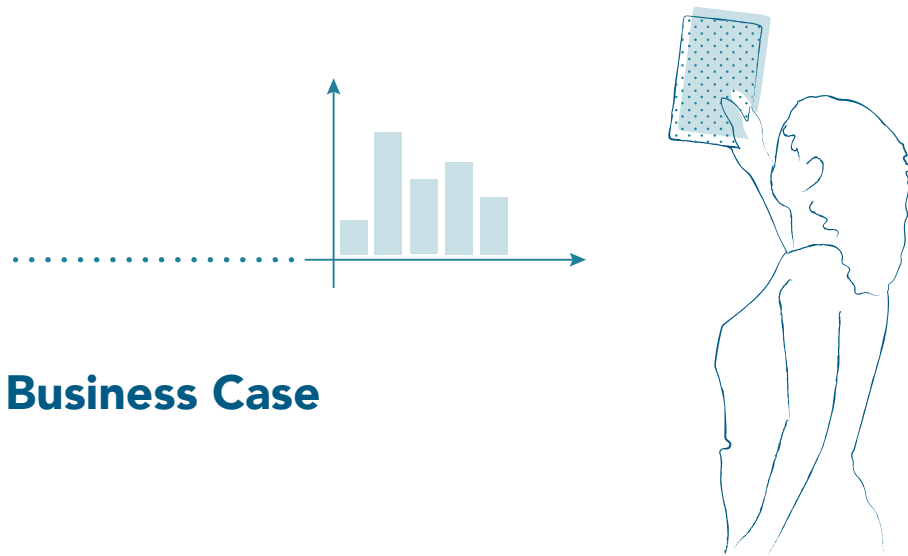
Following are some helpful questions to help plan your retrofit project:

- Can upgrades be integrated into existing maintenance, replacement, or renovation schedules?
- What is the impact of retrofit measures on other building systems?
- How can project phasing be optimized to reduce redundancy and impacts at later stages?
- Is it more effective to implement retrofits all at once or in stages?
- How might future occupancy changes affect energy requirements?
- Could future management or ownership changes alter the project's timeline?
- Will retrofits necessitate temporary occupant relocation?
- What are other potential impacts to occupants?
- Are there zoning or permit considerations to comply with for the project?

Enough Power?

When moving away from natural gas and updating to electrical equipment, you might need to increase your building's electrical capacity. It's important to talk to your Support Team and local electric company early in the process to find out if you can upgrade and how much it will cost.

5 Build a Business Case



Why? Understanding financial values and cost will help determine optimal net zero retrofit measures.

How? Retrofitting a building is not simple and requires time and resources.

Work with your hired Support Team to quantify the costs and benefits of your project:

- Some costs can be avoided by, for example, scheduling regular maintenance with upgrades.
- Not upgrading can lead to extra costs like losing tenants and higher energy bills, which can also impact reputation.
- Retrofits can bring more benefits than just saving on energy, like financial incentives and increased property value.
- There can be opportunities for proceeding with net zero retrofits relative to planned like-for-like retrofits.

Compare options with a Life Cycle Cost Analysis (LCCA) to maximize savings and to determine estimated payback periods. Check out the LCCA tool as part of the **Net Zero Retrofit Planning Tools**.

Ask your Support Team for advice on possible financing and funding options to suit your project and financial needs.



Life Cycle Cost Analysis (LCCA) 101

Conducting an LCCA for building retrofits involves several steps:

1. Identify design alternatives like HVAC upgrades, insulation improvement, or lighting changes.
2. Estimate all costs by calculating upfront costs (materials, labor, design), operation costs utilities, and maintenance costs (repair costs, replacement costs, residual values).
3. Adjust future costs to the present value using discount rates and cost period(s), such as length of study, service period, contract period.
4. Perform LCCA by summing all present value costs (upfront costs, operating costs, and maintenance costs from step 2 and discounted from step 3) for each design alternative to compare their total life-cycle costs.
5. Compare other financial metrics like Net Savings, Savings-to-Investment Ratio, Adjusted Internal Rate of Return, and Simple Payback or Discounted Payback.

Financing and Funding 101

Financing and funding options can include:

Incentives or grant funding

Building owners completing low-carbon retrofits may be eligible for financial supports. To learn more, visit the City of Toronto's Better Buildings Navigation & Support Services website.

Traditional financing

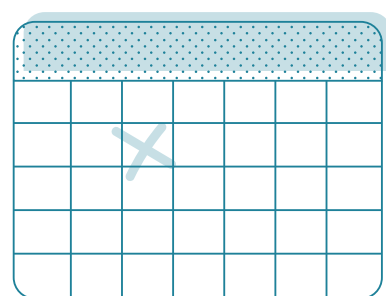
Out of pocket or traditional borrowing from banks and credit unions are common. Examples include mortgage refinancing, renovation loans, and lines of credit. Some bank and credit unions offer preferred rates and terms for energy-saving projects to support GHG reductions, or resilience investments.

Alternative financing

Low-interest financing may be offered by governments. For example, the City of Toronto's Energy Retrofit Loan program offers low-interest financing to enable building owners to invest in low-carbon, energy-efficient capital improvements.

Energy Performance Contracts

Offered by an Energy Services Company (ESCO), this innovative model provides owners with turnkey retrofits, often secured through guaranteed energy and cost savings. Retrofits can also be offered through an Energy as a Service (EaaS) solution to further reduce a building owners upfront capital costs. The terms and rates will vary based on available financing and the loan size.



6 Implement Retrofit Measures

Why? Implementation will consist of retrofitting and installing net zero retrofit measures to your building.

How? Your hired Support Team will:



Support Team

1. Create design plans for each retrofit measure by considering building codes and regulations, structural integrity, and compatibility with existing systems.
2. Help you get necessary building permits.
3. Make sure that qualified workers are ready to execute the work with a signed contract, and that necessary materials and equipment are available.
4. Regularly inspect the work to make sure it's done well and on time.
5. Test and commission the new systems to make sure everything works properly, once the work is complete.

Stay actively involved in the process:



Building Owner

- Regularly inspect the work and address any concerns directly with your Support Team.
- Make sure the outcome of your retrofit matches what was agreed upon in the contract.

To close any permits, call and request the City to inspect the work.

Building Permit 101



When renovating your building, some works known as 'Material Alteration' need a permit. This is to make sure everything follows building codes. Some examples are:

- Modification to the structure of your building,
- Installation of new or modification to existing mechanical, electrical, and plumbing services,
- Modification to fire protection systems, and
- Change in the use of your building.

| Permit Required | Permit Not Required |
|--|--|
| <ul style="list-style-type: none">• Installing green roofs• Installing solar projects• Modifying heating or plumbing systems• Enlarging or relocating windows | <ul style="list-style-type: none">• Recladding the building with non-combustible material other than brick or stone veneer• Replacing a boiler• Installing additional cooling systems, air cleaners, in-line humidifiers, or hot water tanks |

For the full list of changes that need a permit, check the City of Toronto's website "When Do I Need A Building Permit". If your property is listed on the Toronto Heritage Register, you will need a Heritage approval before you start.

7 Monitor Post-Retrofit



Why? Ongoing monitoring will optimize energy savings, enable proactive maintenance, and provide valuable data for future projects.

How? Following implementation, keep track of energy use and compare your energy savings against targeted goals and metrics.



Building
Owner

Pay attention to the outcomes of your retrofit, like comfort and indoor air quality. If there are any issues, your Support Team can help verify that everything is working properly.

Follow the manufacturer's maintenance guidelines to maintain and repair equipment, so performance meets targets.

Next, always look for ways to further improve your building's overall performance in this net zero journey. Do not hesitate to survey your occupants for this information.

And Now What?



How can you measure and monitor energy use?

Where to Look

Firstly, look at your main utility meter from Toronto Hydro, as it gives your total energy consumption. Consider upgrading to a smart meter so you can monitor electricity peaks and trends in real-time, and adding sub-meters to track detailed energy use. Sub-metering is particularly useful to manage energy consumption from different units and pieces of equipment. Check out the **Sub-Metering Technology Guide**.

Follow the Money

If you don't have smart meters, you can look at your monthly hydro bill to see how you compare with others in your area or to past bills. The last hydro bill of the year typically includes a summary of your annual energy usage. Compare this year's bill to last year's bill to confirm that you are moving in the right direction.

Spread the Word!

By implementing this guide's retrofit measures in load reduction, electrification, advanced controls, and renewable energy generation and storage, along with following the seven steps to achieve net zero, you are now on the right path to decarbonize your building.

Your experience can positively influence others. Tell friends and family about what you've learned and gained from your net zero journey.

Other resources in the Net Zero Building Retrofit Guides:

- The Introductory Guide
- Technology Companion Guides
- Net Zero Retrofit Planning Tools

For more information, please refer to these other City of Toronto resources:

- Net Zero Existing Building Strategy
- Transform TO Net Zero Strategy
- Toronto Green Standard
- Better Buildings Partnership
- Better Homes: Green Resources for Residents
- Energy & Water Reporting for Buildings

Prepared for:



Prepared by:



The City of Toronto and its employees, representatives, elected and appointed officials, successors and assigns are released and forever discharged from all claims, demands, damages, costs and actions whatsoever and however caused, arising or to arise by reason of your review of, reliance on or use of this material.

For larger buildings, condominiums and businesses, contact: bbp@toronto.ca

For homes and duplexes, contact: BetterHomesTO@toronto.ca homeenergyloan@toronto.ca

